



# ANNUAL REPORT

2021

### MANAGEMENT'S DISCUSSION AND ANALYSIS

For the twelve months ended December 31, 2021

### **PROFILE**



Centurion Apartment Real Estate Investment Trust ("REIT" or the "Trust") is an income-producing, diversified real estate investment trust investing in multi-residential apartments, student housing, and mortgage investments in Canada and the United States.



### **2021 HIGHLIGHTS**

- Total Assets increased by 24.2% to \$4.1 billion during the year.
- Property Operating Revenues increased by 33.4% as compared to last year.
- Net Operating Income ("NOI") increased by 26.8% during the year to \$107.8 million from \$85.0 million.
- 18 Properties with 2,901 undiluted rental units Acquired and Created during 2021.
- Class A Return of 11.27%.
- Class F Return of 11.90%.

### **OBJECTIVES**

- To provide investors with cash distributions, payable monthly; tax-deferred, where reasonably possible, with the opportunity for long-term growth and a focus on the preservation of capital
- To maintain and grow a diversified investment portfolio of income-producing multi-unit residential apartments, student housing properties and mortgage and equity investments in Canada and the U.S.
- To maximize unit value through the active management of the portfolio
- To leverage the strategic relationships within Centurion Asset Management Inc.'s network to increase investment opportunities and manage risk

## FINANCIAL HIGHLIGHTS



(expressed in thousands of Canadian dollars, except per unit amounts)

	Notes	2021	2020
OPERATING PERFORMANCE			
Overall Portfolio Occupancy Stabilized Property Occupancy Property Operating Revenues NOI NOI Margin		89.2% 93.2% \$177,775 \$107,772 60.6%	92.0% 94.5% \$133,256 \$85,043 63.8%
Net Income and Comprehensive Income Net Income and Comprehensive Income per Unit Funds From Operations per Unit Normalized Funds From Operations per Unit Weighted Average Number of Units (Adjusted) Distributions per Class "A" Unit Distributions per Class "F" Unit Total Return - Class A Total Return - Class F		\$247,025 \$2.03 \$0.79 \$0.97 121,603,472 \$0.82 \$0.93 11.27% 11.90%	\$113,725 \$1.15 \$0.71 \$0.96 98,939,686 \$0.82 \$0.93 7.93% 8.57%
ACTIVITY Number of Properties Acquired and Created Number of Rental Units Acquired and Created Number of Rental Units Acquired and Created (undiluted) New Investments in the Lending Portfolio Repayments of Investments in the Lending Portfolio		18 2,440 2,901 \$208,839 \$257,140	12 2,811 3,067 \$137,121 \$255,503
RENT TO MARKET GAP			
Gap to Market (Annualized)	1	\$13,467	\$11,356
Rent to Market Gap %	1	5.51%	6.11%
LIQUIDITY AND LEVERAGE Total Debt to Gross Book Value Net Debt to Adjusted Gross Book Value Weighted Average Mortgage Liability Interest Rate Weighted Average Mortgage Liability Term (years) Weighted Average Mortgage Investment Interest Rate	2	38.85% 36.60% 2.62% 6.40 years 9.27%	35.96% 29.10% 2.67% 6.67 years 9.64%
Weighted Average Mortgage Investment Term (years)	2	0.55	0.61
Gross Interest Expense Coverage Ratio (times)	3	3.44	4.51
Available Liquidity - Acquisition and Operating Facility  FUND FACTS  Closing Price of Trust Units  Total Number of Undiluted Rental Units  Total Number of Buildings  Investment Properties  Total Assets  Market Capitalization		\$519,421 \$20.628 15,067 102 \$3,677,140 \$4,073,306 \$2,672,653	\$289,581 \$19.340 12,166 82 \$2,492,960 \$3,305,057 \$2,019,612

- Refer to the Revenue Opportunities section on page 34 for an additional discussion on the Gap to Market figure.
- Calculated by taking (Mortgage Liabilities less Mortgage Assets) and divided by (Total Unrestricted Assets less Mortgage Investments)
  Calculated by taking NOI plus Interest Income divided by Finance Costs.

## PORTFOLIO DIVERSIFICATION





INCLUDES PROPERTIES AND MORTGAGE INVESTMENTS

## PORTFOLIO DIVERSIFICATION



## **33 CITIES | 102 PROPERTIES | 15,067 UNITS**\*

### **APARTMENTS**

CITIES	RENTAL UNITS	CITIES	RENTAL UNITS
<b>ALBERTA</b>	23.232	<b>NOVA SCOTIA</b>	00.000
Edmonton Calgary	8   1390 1   122	Dartmouth	1   114
<b>BRITISH COLU</b>	J <b>MBIA</b>	<b>SASKATCHEWAN</b>	
Langford	11   636	Regina	5   571
Surrey	1   146		
Victoria	2   229	MANITOBA	
Kelowna	1   175	Winnipeg	5   1,341
<b>ONTARIO</b>			
Acton Barrie	1   33 2   43	U.S.A.	
Brighton	2   59	Athens	1   204
Cambridge	5   679	Waller Minneapolis	1   224 1   307
Gravenhurst	1   39	Baytown	1   228
Guelph	1   66	Kansas City	1   283
Huntsville	1   25	West Palm Beach	1   178
Kitchener	6   668		
Mississauga	3   269	QUEBEC	
Oshawa	4   229	Quebec City	1   684
Toronto	13   1,498	Montreal	3   346
Whitby	1   36		
Ottawa	1   171	TOTAL RENTAL UNITS	10,993

<sup>\*</sup>Owned properties only

## PORTFOLIO DIVERSIFICATION



### STUDENT HOUSING

CITIES	PROPERTIES   RENTAL UNITS	CITIES	PROPERTIES   RENTAL UNITS
<b>ALBERTA</b>		<b>QUEBEC</b>	
The Hub Calgary	1   486	La MARQ Montreal	1   440
<b>ONTARIO</b>		<b>BRITISH CO</b>	LUMBIA
The MARQ London	4   955	Simon Fraser University Burnaby	1   482
The MARQ Waterloo	7   1,711		
		TOTAL RENTAL UNITS	4,074

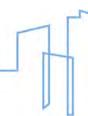
### **MEDICAL OFFICES**

CITIES PROPE
--------------

### **ONTARIO**

Centurion Rise (520 Ellesmere) Toronto	1
Centurion Rise (Royal Court Barrie) Barrie	1

## EXECUTIVE MANAGEMENT AND BOARD OF TRUSTEES





**Greg Romundt**President, CEO, and
Trustee



Ross Amos Chairman Independent Trustee Member of Audit Committee



Robert Orr
Executive Vice President Finance, Chief Financial
Officer Chief Compliance
Officer, and
Trustee



Andrew Jones
Independent Trustee



**Stephen Stewart**Executive Vice President,
Mortgage Investments and
Joint Ventures, and
Trustee



**Ken Miller**Independent Trustee
Chair of Audit Committee



Peter Smith
Independent Trustee
Member of Audit Committee

## LETTER FROM THE PRESIDENT





2021 was a very active and successful year for the Centurion Apartment Real Estate Investment Trust (the "Trust"). Despite the ongoing COVID-19 global pandemic and the impact on the economy, the Trust once again proved to be resilient to these negative tailwinds.

Consolidated assets increased by 23.2% to \$4.1 billion. Net Income and Comprehensive Income increased 117.2% to \$247.0 million.

The Class A and Class F returns were 11.27% and 11.90% respectively.

The acquisition pipeline was very strong in 2021. We acquired and created 18 investments properties which further expanded our presence across Canada. This increased our total owned properties to 102 and increased our total undiluted count by 24.6% to 15,067 units.

The details of our acquisitions in 2021 are as follows:

Property	City	Total Rental Units/Beds (Undiluted)	Total Rental Units/Beds (Diluted)
Le Montefiore	Montreal, QC	94 Units	94 Units
Hedstrom House	Langford, BC	119 Units	119 Units
1140 Mary Street	Oshawa, ON	117 Units	117 Units
333 Simcoe Street	Oshawa, ON	41 Units	41 Units
550 Lang's Road	Ottawa, ON	171 Units	171 Units
3280 Cavendish	Montreal, QC	114 Units	114 Units
2854 Peatt Road	Langford, BC	63 Units	63 Units
821 Hockley Avenue	Langford, BC	72 Units	72 Units
Steps Bridgeland	Calgary, AB	122 Units	122 Units
Simon Fraser University	Burnaby, BC	482 Units	482 Units
Station Place Inc.	Etobicoke, ON	333 Units	167 Units
1 Columbia	Waterloo, ON	185 Units	185 Units
Sage Apartments LP	Winnipeg, MB	398 Units	199 Units
Warehouse District Flats LLC	West Palm Beach, FL	178 Units	117 Units
Pandora - Phase 2	Victoria, BC	37 Units	9 Units
Urban Square	Winnipeg, MB	143 Units	143 Units
21 Columbia	Waterloo, ON	205 Units	205 Units
133 Erskine	Toronto, ON	27 Units	20 Units
TOTAL		2,901 Units	2,440 Units

The onboarding and initial lease up of these new acquisitions resulted in decreases in our Net Operating Income (NOI) Margins and Funds From Operations metrics. The income potential associated with these new acquisitions has not been fully realized within the 2021 metrics.

The funding of these new acquisitions in 2021 saw mortgage interest rates ranging from 1.62% to 4.20%. We believe that interest rates will rise modestly due to rising inflation in Canada.

## LETTER FROM THE PRESIDENT



Same Store Total Operating Revenue increased by 1.94% from \$106.5 million to \$108.6 million as the Trust worked diligently to lease-up and stabilize the significant number of properties added to the portfolio during the prior year. The portfolio occupancy rate of stabilized properties was approximately 93.2% while unstabilized properties (including lease up properties) had an occupancy rate of approximately 87.1%.

Same Store NOI margin decreased slightly to 64.9% in 2021 from 66.4% in 2020. The minor decrease in Same Property NOI margin was the result of a short term increase in vacancy in the student property portfolio due to the 2020-2021 school terms restricting courses to remote person learning only. However, vacancy rates at the student properties have returned to normal as students have returned to campuses as universities re-opened for in person learning.

The Same Store Apartment and Same Store Student average rents per unit increased by 3.2%, and by 6.2%, respectively, compared to prior year showing increased demand across our investment properties. The largest increase in average rent per unit was 6.4% in our stabilized Canadian apartment portfolio.

Activity in the lending space increased in 2021 in comparison to the prior year. The Trust's lending portfolio continues to be well diversified with a mix of first mortgages, second mortgages, equity investments, joint ventures and participating debt. The weighted average interest rate on the Trust's mortgage investments is 9.27%. The portfolio is performing extremely well with no loans in default at this time.

Capital raising was solid in 2021 and in line with our expectations. Proceeds from units issued, net of issuance costs, was \$450.9 million. Capital continues to be raised from a multitude of sources including IIROC dealers, family offices, and exempt market dealers.

The Board of Trustees approved an increase in annual distributions of \$0.02 per Class A Unit and \$0.11 per Class F and Class I Unit with the increase taking effect for Unitholders on record of the Trust as at December 31, 2021. Class A distributions will be \$0.84/Unit/Year and Class F and Class I distributions will be \$1.04/Unit/Year.

Based on the current Net Asset Value (NAV) price of \$20.628 this implies a Class A distribution yield of 4.07% and Class F and Class I distribution yields of 5.04% excluding the benefits of the Distribution Reinvestment Plan (DRIP) discount of 2% on reinvested distributions which adds approximately 0.15% and 0.19% per annum to the Class A, Class F and Class I yields respectively. The differential in Unit Class distribution rates reflects the estimated difference in Unit Class costs due to embedded commissions and trailers disclosed in the Offering Memorandum of the Trust. The last time distributions were increased was in May of 2012.

We were very honored to be named as the successful recipient of numerous awards in 2021 that recognized our positive workplace culture, including being listed as one of The Best Workplaces in Canada. In addition to this, Great Places to Work has also named us one of the Best Workplaces for Women in Canada and one of the Best Workplaces for Hybrid Work. These awards illustrate the inclusive culture that Centurion has developed, and maintained throughout the COVID-19 pandemic, with a focus on employee engagement, retention and continuous learning.

We are off to a strong start in 2022 with the recent closing 2/3 of a large Montreal portfolio of 30 buildings and 3,677 rental undiluted units valued at \$633.3 million. The remaining 1/3 of this portfolio will close within the next few months. In addition we closed on a building in Surrey, British Columbia with 233 rental units. The 2022 acquisition pipeline is robust and with many exciting opportunities to acquire modern, recently constructed investment properties with low capital investment needs.

We are carefully monitoring interest rates, inflation, as well as how the current Russian/Ukraine crisis will impact the Canadian economy. With the COVID-19 pandemic coming to an end, we believe that the fundamentals of our business strategy will result in continued opportunities and solid returns for our unitholders.

GREG ROMUNDT

President, CEO, and Trustee

## 2021: MANAGEMENT'S DISCUSSION AND ANALYSIS



### TABLE OF CONTENTS

Forward-Looking Statements	11
Centurion Apartment REIT	12
Declaration of Trust	12
Investment Guidelines	13
Operating Policy	17
Accounting Policies	19
Non-IFRS Measures	20
Non-IFRS Measures Reconciliation	22
Centurion Apartment REIT Organizational Structure	24
Comments on the Apartment Market	25
Outlook and Business Strategy	27
Acquisitions and Dispositions	30
Revenue Opportunities	34
Expense Management	35
Finance and Treasury	36
Fair Value Adjustments on Investment Properties	42
Mortgages, Debt and Capital Structure	44
Portfolio Summary	45
Property Metrics	46
Other Property Metrics	47
Property Stabilization and Repositioning Progress	48
Mortgage Investment Strategy	53
NOI and Revenue Growth	54
Same Store Analysis	56
Operating Expenses	57
"FFO" and "NFFO"	58
Units and Distributions	59
Use of Proceeds	61
Total Returns	62
APPENDIX A - Summary Information About the Properties	65
APPENDIX B - Summary Information About the Mortgage Investment Portfolio	98
APPENDIX C - Properties Under Development	102
APPENDIX D - Properties Under Contract	103
APPENDIX E - Risks and Uncertainties	104
APPENDIX F - Consolidated Financial Statements	115

## Forward-Looking Statements

### CAUTION REGARDING FORWARD-LOOKING STATEMENTS



The Management's Discussion and Analysis ("MD&A") of Centurion Apartment Real Estate Investment Trust ("Centurion", "Centurion REIT", "Centurion Apartment REIT", the "Trust" or the "REIT") contains "forward-looking statements" within the meaning of applicable securities legislation. This document should be read in conjunction with the material contained in the Trust's audited consolidated financial statements for the December 31, 2021, along with Centurion REIT's other documents available on the Trust's website. Forward-looking statements appear in this MD&A under the heading "Outlook" and generally include, but are not limited to, statements with respect to management's beliefs, plans, estimates and intentions, and similar statements concerning anticipated future events, results, circumstances, performance or expectations, including but not limited to financial performance, equity or debt offerings, new markets for growth, financial position, comparable multi-residential REITs and proposed acquisitions. Generally, these forward-looking statements can be identified by the use of forward-looking terminology such as "plans", "expects" or "does not expect", "is expected", "budget", "scheduled", "estimates", "forecasts", "intends", "anticipates" or "does not anticipate", "believes", or variations of such words and phrases or statements that certain actions, events or results "may", "could", "would", "might" or "will be", taken", "occur" or "be achieved".

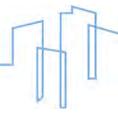
Forward-looking statements are subject to known and unknown risks, uncertainties and other factors that may cause the actual results, level of activity, performance or achievements of Centurion REIT to be materially different from those expressed or implied by such forward-looking statements, including but not limited to: the risks related to the market for Centurion REIT's trust Units, the general risks associated with real property ownership and acquisition, that future accretive acquisition opportunities will be identified and/or completed by Centurion REIT, risk management, liquidity, debt financing, credit risk, competition, general uninsured losses, interest rate fluctuations, environmental matters, restrictions on redemptions of outstanding Centurion REIT's trust Units, lack of availability of growth opportunities, diversification, potential unitholders' liability, potential conflicts of interest, the availability of sufficient cash flow, fluctuations in cash distributions, the unit price of Centurion REIT's trust Units, the failure to obtain additional financing, dilution, reliance on key personnel, changes in legislation, failure to obtain or maintain mutual fund trust status and delays in obtaining governmental approvals or financing as well as those additional factors discussed in Appendix E "Risks and Uncertainties" and in other sections of the MD&A.

In addition, certain material assumptions are applied by the Trust in making forward-looking statements including, without limitation, factors and assumptions regarding;

- Overall national economic activity
- Regional economic factors, such as employment rates
- Inflationary/deflationary factors
- Long, medium, and short-term interest rates
- Legislated requirements
- Availability of financing
- Vacancy rates

Although the forward-looking information contained herein is based upon what Management believes are reasonable assumptions, there can be no assurance that actual results will be consistent with these forward-looking statements. Centurion REIT has attempted to identify important factors that could cause actual results to differ materially from those contained in forward-looking statements, however, there may be other factors that cause results not to be as anticipated, estimated or intended. There can be no assurance that such statements will prove to be accurate, as actual results and future events could differ materially from those anticipated in such statements. Accordingly, readers should not place undue reliance on forward-looking statements. Centurion REIT does not intend to update any forward-looking statements that are incorporated by reference herein, except in accordance with applicable securities laws.

Certain statements included herein may be considered "financial outlook" for purposes of applicable securities laws, and such financial outlook may not be appropriate for purposes other than this MD&A.



## CENTURION APARTMENT REAL ESTATE INVESTMENT TRUST

The REIT is a private real estate investment trust focused on apartment buildings, student housing, and mortgage investments in Canada. It is organized as an unincorporated open-ended investment trust created by a declaration of trust made as of August 31, 2009, and as amended and restated, (the "Declaration of Trust") is governed by the laws of the Province of Ontario and the federal laws of Canada applicable therein. See "Declaration of Trust" and "Description of Units".

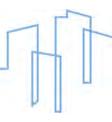
The objectives of the REIT are: (i) to provide Unitholders with stable cash distributions, payable monthly and, to the extent reasonably possible, tax-deferred, from investments in a diversified portfolio of income-producing multi-unit residential properties located in Canada; and (ii) to maximize REIT Unit value through the ongoing management of the REIT's assets and through the future acquisition of additional multi-unit residential properties.

## DECLARATION OF TRUST

The policies of the Trust are outlined in the second amended and restated Declaration of Trust (the "DOT") dated September 21, 2021, or as it is amended and restated from time to time (DOT has been updated as of January 13, 2022). The DOT can be found at:

https://www.centurion.ca/investment-solutions/centurion-apartment-reit

The investment guidelines and operating policies set out in the DOT.

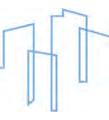


The Declaration of Trust provides for certain guidelines on investments which may be made by Centurion Apartment REIT. Notwithstanding anything contained herein to the contrary, the assets of Centurion Apartment REIT may be invested only in accordance with the following investment guidelines:

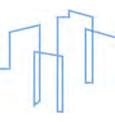
- (a) Centurion Apartment REIT shall focus its activities primarily on the acquisition, holding, maintaining, improving, leasing, financing, development or managing of multiunit residential revenue producing properties, and ancillary real estate ventures ("Focus Activities") in Canada and the United States of America;
- (b) notwithstanding anything herein contained to the contrary, no investment shall be made that would result in:
  - (i) Trust Units of Centurion Apartment REIT being disqualified for any class of Deferred Income Plan; or
  - (ii) Centurion Apartment REIT ceasing to qualify as a "mutual fund trust" for purposes of the Tax Act;
- (c) no single asset (except as provided for in this Trust Indenture) shall be acquired if the cost of such acquisition (net of the amount of debt secured by such asset) will exceed 15% of Gross Book Value; provided that where such asset is the securities of or an interest in an entity or mortgage investments with a single borrower, the foregoing tests shall be applied individually to each asset of such entity or mortgage investment of such borrower;
- (d) investments may be made in a joint venture arrangement only if:
  - (i) the arrangement is in connection with a Focus Activity;
  - (ii) the arrangement is with others ("joint venturers") either directly or through the ownership of securities of or an interest in an entity ("joint venture entity");
  - (iii) the interest in the joint venture entity is an interest of not less than 10% and is not subject to any restriction on transfer other than a right of first refusal or right of first offer, if any, in favour of the joint venturers;
  - (iv) Centurion Apartment REIT or an entity controlled by it has a right of first offer or a right of first refusal to buy the interests of the joint venturers in the joint venture entity;
  - (v) Centurion Apartment REIT has the ability to provide input in the management decisions of the joint venture entity; and
  - (vi) without limitation, any joint venture arrangement with a Related Party for the purposes of the related party provisions of the Declaration of Trust have been entered into in accordance with such provisions;
- (e) unless otherwise permitted in this section and except for temporary investments held in cash, deposits with a Canadian or U.S. chartered bank or trust company registered under the laws of a province of Canada, short-term government debt securities or in money market instruments of, or guaranteed by, a Schedule I Canadian chartered bank maturing prior to one year from the date of issue, Centurion Apartment REIT, directly or indirectly, may not hold securities other than (i) currency, commodity or interest rate futures contracts for hedging purposes to the extent that such hedging activity complies with the Canadian Securities Administrator's National Instrument 81-102 or any successor instrument or rule; (ii) securities of a joint venture entity, or any entity formed and operated solely for the purpose of carrying on ancillary activities to any real estate owned, directly or indirectly, by Centurion Apartment REIT formed and operated solely for the purpose of holding a particular real property or real properties; and (iii) securities of another issuer provided either (A) such securities derive their value, directly or indirectly, principally from real property, or (B) the principal business of the issuer of the securities is the owning or operating directly or indirectly, of real property, and provided in either case the entity whose securities are being acquired are engaged in a Focus Activity;



- (f) no investment will be made, directly or indirectly, in operating businesses unless such investment is incidental to the transaction:
  - (i) where revenue will be derived, directly or indirectly, principally from a Focus Activity; or
  - (ii) which principally involves the ownership, maintenance, improvement, leasing, or management, directly or indirectly, of real property
- (g) notwithstanding any other provisions of this section, the securities of a reporting issuer in Canada may be acquired provided that:
  - (i) the activities of the issuer are focused on Focus Activities; and
  - (ii) in the case of any proposed investment or acquisition which would result in the beneficial ownership of more than 10% of the outstanding equity securities of the securities issuer, the investment or acquisition is of strategic interest to Centurion Apartment REIT as determined by the Trustees in their discretion;
- (h) no investments will be made in rights to or interests in mineral or other natural resources, including oil or gas, except as incidental to an investment in real property;
- (i) investments may be made in a mortgage, mortgage bonds, notes (except as provided for in the Declaration of Trust) or debentures ("Debt Instruments") (including participating or convertible) only if:
  - (i) the real property which is security thereof is real property
  - (ii) the security, therefore, includes a mortgage registered on title to the real property which is security thereof; and
  - (iii) the amount of the investment (not including any mortgage insurance fees incurred in connection therewith) does not exceed 85% of the market value of the real property which is the security thereof;
- (j) notwithstanding subsection (i), Centurion Apartment REIT may also invest in mortgages where:
  - (i) the mortgage is a "vendor take-back" mortgage granted to Centurion Apartment REIT in connection with the sale by it of existing real property and as a means of financing the purchaser's acquisition of such property from Centurion Apartment REIT;
  - (ii) the mortgage is interest bearing;
  - (iii) the mortgage is registered on title to the real property which is security thereof;
  - (iv) the mortgage has a maturity not exceeding five years;
  - (v) the amount of the mortgage loan is not in excess of 85% of the selling price of the property securing the mortgage; and
  - (vi) the aggregate value of these mortgages (including mortgages and mortgage bonds in which Centurion Apartment REIT is permitted to invest, after giving effect to the proposed investment, will not exceed 15% of Gross Book Value of Centurion Apartment REIT calculated at the time of such investment;
- (k) notwithstanding subsection (i) and (j), Centurion Apartment REIT may invest in mortgages of related entities that do not deal at arm's length to Centurion Apartment REIT provided that:
  - (i) the purpose of the mortgage is to finance the redevelopment of a property that when complete, would be within the Investment Restrictions of Centurion Apartment REIT;
  - (ii) Centurion Apartment REIT has a right of first refusal to purchase the property at less than or equal to its fair market value as determined by an independent third-party appraiser;



- (iii) the mortgage bears interest at a commercial rate of interest;
- (iv) the amount of the mortgage loan is not in excess of 90% of the selling price of the property securing the mortgage;
- (v) the mortgage has a maturity not exceeding five years;
- (vi) the mortgage is approved by the Trustees; and
- (vii) the aggregate value of these mortgages, after giving effect to the proposed investment, will not exceed 15% of Gross Book Value of Centurion Apartment REIT calculated at the time of such investment;
- (l) loans (other than mortgage investments) may only be made where:
  - (i) the security thereof is (a) real property or (b) an asset that the Centurion Apartment REIT could otherwise hold;
  - (ii) the security interest includes a (a) mortgage or similar security interest registered on title to the real property which is the security thereof; (b) security interest registered against such other asset which is the security thereof; or (c) other security interest acceptable to the Trustees that, in the opinion of the Trustees, protect Centurion Apartment REIT's investment; and
  - (iii) the amount of the loan (not including any loan insurance fees incurred in connection therewith) does not exceed 85% of the market value of the asset which is the security thereof,
- (m) no investment shall be made in raw land (except for the acquisition of properties adjacent to Existing Properties of Centurion Apartment REIT for the purpose of renovation or expansion of existing facilities where the total cost of all such investments does not exceed 5% of Gross Book Value); and notwithstanding any other provisions hereof, investments may be made which do not comply with the provisions of this section provided (i) the aggregate cost thereof (which, in the case of an amount invested to acquire real property, is the purchase price less the amount of any indebtedness assumed or incurred in connection with the acquisition and secured by a mortgage on such property) does not exceed 15% of the Adjusted Unitholders' Equity of Centurion Apartment REIT and (ii) the making of such investment would not contravene subsection (b).
- (n) Centurion Apartment REIT may invest either directly or indirectly, in the equity of real estate development projects and opportunities and structure the transaction as a Debt Instrument which will not be subject to the value limits;
- (o) For risk management purposes only, Centurion Apartment REIT may increase a given investment to more than the limits in order to remedy the default by a borrower of its obligations in respect of a prior ranking security or satisfy the indebtedness secured by a prior ranking security or for any other reason if such action is required to, in the opinion of the Trustees, protect Centurion Apartment REIT's investment and if such proposed increase in Centurion Apartment REIT's investment is approved by Trustees;
- (p) Centurion Apartment REIT may participate in mortgage investments or other Debt Instruments on a syndication basis, subject to any required approval by the Independent Trustees pursuant to Section 10.15;
- (q) Centurion Apartment REIT may acquire mortgage investments (or exposure to mortgage investments) and growth oriented real estate investments, ancillary real estate and other investments through warehouse transactions with Centurion Financial Trust pursuant to the warehouse agreement dated January 16, 2017 between Centurion Apartment REIT and Centurion Financial Trust;



- (r) Centurion Apartment REIT may enter into any arrangement (including the acquisition of securities for the investment portfolio of Centurion Apartment REIT) where the result is a "dividend rental arrangement" for the purposes of the Tax Act;
- (s) Centurion Apartment REIT may hold (i) securities of any non-resident corporation or trust or other entity (or of a partnership which holds such securities) if Centurion Apartment REIT (or partnership) would be required to include any significant amounts in income pursuant to the offshore investment fund property rules in section 94.1 of the Tax Act, (ii) any interest in a non-resident trust (or a partnership which holds such an interest) other than an "exempt foreign trust" for the purposes of section 94 of the Tax Act, or (iii) any interest in a trust (or a partnership which holds such an interest) which would require Centurion Apartment REIT (or the partnership) to report income in connection with such interest pursuant to the rules in section 94.2 of the Tax Act;
- (t) Centurion Apartment REIT may engage in securities lending that does not constitute a "securities lending arrangement" for purposes of the Tax Act;
- (u) Centurion Apartment REIT may invest in any security that would be a "tax shelter investment" within the meaning of the Tax Act;
- (v) Centurion Apartment REIT may make or hold any investments in entities that would be "foreign affiliates" of Centurion Apartment REIT for purposes of the Tax Act; and
- (w) Centurion Apartment REIT shall not acquire any securities unless Centurion Apartment REIT has appointed a service provider that has the necessary registrations under applicable securities laws to permit Centurion Apartment REIT to purchase and hold such securities or is exempt from any such requirements.

For the purpose of the foregoing guidelines, the assets, liabilities and transactions of a corporation, trust or other entity wholly or partially owned by Centurion Apartment REIT will be deemed to be those of Centurion Apartment REIT on a proportionate consolidation basis. In addition, any references in the foregoing to investment in real property will be deemed to include an investment in a joint venture arrangement or a limited partnership. Except as specifically set forth in this Centurion Apartment REIT Indenture to the contrary, all of the foregoing prohibitions, limitations or requirements for investment shall be determined as at the date of investment by Centurion Apartment REIT.

For greater certainty, the investment guidelines are intended to set out generally the parameters under which subsidiaries in which Centurion Apartment REIT is permitted to invest will be empowered under their constating documents to re-invest. References to Centurion Apartment REIT shall be read as applying to such subsidiary where the actual activity that is the subject of the policy is carried out by such subsidiary. Further, any determinations in respect of the investment restrictions that are determinations reserved to the Trustees, where the actual activity is carried on by a subsidiary, will be made by the trustees or directors of the relevant subsidiary. Nothing in the investment guidelines empowers or entitles Centurion Apartment REIT or the Trustees to carry on business or to otherwise undertake any activity that would violate the mutual fund trust status of Centurion Apartment REIT.

## **OPERATING POLICIES**



The operations and affairs of Centurion Apartment REIT shall be conducted in accordance with the following operating policies:

- a. title to each real property shall be held by and registered in the name of CAP I LP, CAP II LP, CAP II GP or a corporation or other entity wholly-owned directly or indirectly by Centurion Apartment REIT or jointly owned directly or indirectly by Centurion Apartment REIT with joint venturers; provided, that where land tenure will not provide fee simple title, CAP I LP, CAP II LP, CAP I GP, CAP II GP or a corporation or other entity wholly-owned, directly or indirectly by CAP I LP, CAP II LP or jointly owned, directly or indirectly, by Centurion Apartment REIT with joint venturers shall hold a land lease as appropriate under the land tenure system in the relevant jurisdiction;
- b. no indebtedness shall be incurred or assumed if, after giving effect to the incurring or assumption thereof of the indebtedness, the total indebtedness as a percentage of Gross Book Value would be more than 75% for indebtedness, including amounts drawn under an acquisition facility;
- c. except for any indebtedness existing at Closing, no new indebtedness (otherwise than by the assumption of existing indebtedness) will be incurred or renewed or refinanced or secured by a mortgage on any of the real property of Centurion Apartment REIT unless, at the date of the proposed incurring of the indebtedness, the aggregate of (i) the amount of all indebtedness secured by such real property, and (ii) the amount of additional indebtedness proposed to be incurred, does not exceed 75% of the market value of such real property, on or after that date which is 12 months from the acquisition date thereof, in either case not including mortgage insurance fees incurred in connection with the incurrence or assumption of such indebtedness, which amount shall be added to the amount of the permitted indebtedness;
- d. subject to the approval of the Trustees, Centurion Apartment REIT may, directly or indirectly, guarantee any indebtedness, liabilities or other obligations of any kind of a third party, where such indebtedness, liabilities or other obligation, if granted, incurred or assumed by Centurion Apartment REIT directly, would not cause Centurion Apartment REIT to otherwise contravene the restrictions set out in this Declaration of Trust. For greater certainty, Centurion Apartment REIT will not directly or indirectly guarantee any indebtedness, liabilities or other obligations of any Person;
- e. except for the Contributed Assets acquired pursuant to the Rollover Agreement, an engineering survey or physical review by an experienced third-party consultant will be obtained for each real property intended to be acquired with respect to the physical condition thereof;
- f. at all times insurance coverage will be obtained and maintained in respect of potential liabilities of Centurion Apartment REIT and the accidental loss of value of the assets of Centurion Apartment REIT from risks, in amounts and with such insurers, in each case as the Trustees consider appropriate, taking into account all relevant factors including the practices of owners of comparable properties;
- g. except for the Contributed Assets acquired pursuant to the Rollover Agreement, a Phase I environmental audit shall be conducted for each real property to be acquired and, if the Phase I environmental audit report recommends that further environmental audits be conducted, such further environmental audits shall be conducted, in each case by an independent and experienced environmental consultant;
- h. at least 8.5% of gross consolidated annual rental revenues generated from properties where the associated mortgage financing is insured by the Canadian Mortgage and Housing Corporation ("insured properties") as determined pursuant to IFRS shall be expended annually on sustaining capital expenditures, repairs, and maintenance, all determined on a portfolio basis for all insured properties. For this purpose, capital expenditures and repairs and maintenance include all onsite labour costs and other expenses and items associated with such capital expenditures, repairs, and maintenance; and

## **OPERATING POLICIES**



i. Centurion Apartment REIT may engage service providers, including asset managers and mortgage managers, under terms and conditions acceptable to the Trustees. As at the date hereof, Centurion Apartment REIT and CAP I LP have engaged CAMI by the terms of the Trust Asset Management Agreement, which agreement shall remain in full force and effect until terminated by a party thereto in accordance with its terms. It is intended that the fees payable by CAP I LP and the Trust under the Trust Asset Management Agreement shall not be duplicative and the Trustees shall take such steps to ensure that the terms of the Trust Asset Management Agreement is honored.

For the purposes of the foregoing investment guidelines and operating policies, the assets, indebtedness, liabilities, and transactions of a corporation, partnership or other entity wholly or partially owned by the Trust will be deemed to be those of the Trust on a proportionate, consolidated basis. In addition, any references in the foregoing investment guidelines and operating policies to investment in real property will be deemed to include an investment in a joint venture arrangement. In addition, the term "indebtedness" means (without duplication):

- i. any obligation of the Trust for borrowed money;
- ii. any obligation of the Trust incurred in connection with the acquisition of property, assets, or business other than the amount of future income tax liability arising out of indirect acquisitions;
- iii. any obligation of the Trust issued or assumed as the deferred purchase price of property;
- iv. any capital lease obligation of the Trust; and
- v. any obligation of the type referred to in clauses i through iv of another person, the payment of which the Trust has guaranteed or for which the Trust is responsible for or liable; provided that (A) for the purposes of (i) through (iv), an obligation will constitute indebtedness only to the extent that it would appear as a liability on the consolidated balance sheet of the Trust in accordance with generally accepted accounting principles; (B) obligations referred to in clauses (i) through (iii) exclude trade accounts payable, distributions payable to Unitholders and accrued liabilities arising in the ordinary course of business.

## **ACCOUNTING POLICIES**



The REIT's significant accounting policies are described in Note 3 of the consolidated financial statements (see "Appendix F") for the year ended December 31, 2021. The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS").

In applying these policies, in certain cases, it is necessary to use estimates, which Management determines using information available to the Trust at the time. Management reviews key estimates quarterly to determine their appropriateness and any change to these estimates is applied prospectively in compliance with IFRS. Significant estimates are made with respect to the fair values of investment properties and the fair values of financial instruments.







21 Columbia, Waterloo



Sage Creek, Winnipeg

## **NON-IFRS MEASURES**



Centurion Apartment REIT prepares its consolidated financial statements in accordance with IFRS. In this MD&A, as a complement to the financial results provided in accordance with IFRS, Centurion Apartment REIT also discloses and discusses certain financial measures not recognized by IFRS including Net Operating Income ("NOI"), Normalized Net Operating Income ("NNOI") and Funds From Operations ("FFO").

These metrics (or, in each case, substantially similar terms) are measures used by Canadian real estate investment trusts as indicators of financial performance, however they do not have standardized meanings prescribed and these measures may differ from similar computations as reported by other real estate investment trusts and, accordingly, may not be comparable to similarly-termed measures reported by other such issuers.

Net Operating Income ("NOI") is a key measure of operating performance used in the real estate industry and includes all rental revenues generated at the property level, less related direct costs such as utilities, realty taxes, insurance and on-site maintenance wages and salaries. As one of the factors that may be considered relevant by readers, Management believes that NOI is a useful supplemental measure that may assist prospective investors in assessing the Trust.

NNOI is a key measure of potential operating performance used in the real estate industry and differs from NOI mainly in that certain long-term stabilizing assumptions are made in the calculation of NNOI. Such assumptions may reflect a stabilized (normalized) view of key inputs in the calculation of NNOI such as forward-looking rents, vacancy ratios, property taxes, wages, repairs and maintenance, and other costs. NNOI is often used by property appraisers in valuing a property. NNOIs have been used, among other things for evaluating potential property acquisitions, to determine fair values of the investment properties held by the Trust, and to estimate the capacity to make distributions and the level of distributions. Management believes that given the rapid rate of growth of the portfolio, that new acquisitions often require stabilization and repositioning periods and that many in the real estate industry use NNOI when purchasing or selling a property, NNOI is a useful tool in evaluating the portfolio.

FFO is a financial measure used by some REITs to define their operating performance to provide an idea of the REIT's cash performance, which is a better indicator of a REIT's performance than earnings which includes large non-cash items. As a rapidly growing REIT with a number of properties that are currently unstabilized or in a period of repositioning, Management does not look at FFO to be a very useful indicator of stabilized cash flow or earnings but calculates and presents FFO as an input into the calculation of the measures such as NFFO.

NFFO is a financial measure that adjusts Funds From Operations for non-recurring items. Some of these items Management considers to be capital in nature but for accounting purposes are expensed under IFRS (e.g. portfolio stabilization costs). Adjustments may include things such as portfolio stabilization costs (e.g. extra vacancy costs, rental promotions costs and non-normalized collections and evictions costs) that are not expected to be ongoing once stabilization is achieved, adjustments for the difference between underwritten Internal Rates of Return on participating mortgage type investments and minimum coupon rates on those investments to show the impact of timing differences on earnings related to these investments, leakage costs on excess capital (for undeployed capital) that has dragged on current period earnings, nonrecurring and new recurring measures such as internalization of the asset and property management teams and their influence on earnings capacity. Management looks at NFFO as a better measure of the REIT's current cash-generating capacity than FFO as it takes a stabilized view of the portfolio and adjusts for items that are not expected to influence earnings capacity over the medium to long term. It excludes identified opportunities and costs that Management has identified and believes may be realized over time.

Readers are cautioned that these metrics and calculations are not alternatives to measures under IFRS and should not, on their own, be construed as indicators of the Trust's performance, cash flows, measures of liquidity or as measures of actual returns on Units of the Trust. These non-IFRS measures, as presented, should only be used in conjunction with the consolidated financial statements of the Trust. In addition, these measures may be calculated differently by other similar organizations and may not be comparable.

## **NON-IFRS MEASURES**



The Trust currently has six classes of units, the Class "A" Units, Class "F" Units, Class "I" Units, Class "M" Units, Class "R" units, and Exchangeable "B" and "C" LP Units. Under IFRS, the REIT has no instrument qualifying for equity classification on its consolidated financial statements and as such, all units are classified as financial liabilities. The classification of all units as financial liabilities with the presentation as net assets attributable to Unitholders does not alter the underlying economic interest of the Unitholders in the net assets and net operating results attributable to Unitholders.

## NON-IFRS MEASURES RECONCILIATION



Management has elected to reclassify certain portfolio investments that are presented as either participating loan interests and/or equity accounted investments in accordance with IFRS to a management reporting method that classifies these investments based on their underlying nature and expected returns. This method provides Management with a platform to evaluate investments with similar characteristics and actively manage risk.

Management believe that certain operational investment properties which are classified as equity accounted investments in accordance with IFRS, include characteristics that are consistent with our directly held investment properties. The table below outlines the adjustments for property operating revenue and net operating income for investment properties held within equity accounted investments that impact Management's evaluation of net operating margin.

Reconciliation of IFRS to Management Reporting - Portfolio Performance					
Expressed in Thousands of Canadian Dollars					
For the period ended		<b>December 31, 2021</b>	December 31, 2020		
Property Operating Revenue, per IFRS	\$	154,983 \$	123,372		
Property Operating Revenue associated with Equity Accounted Investments reclassified as Investment Properties	<b>;</b>	22,792	9,884		
Property operating revenue, per Management		177,775	133,256		
Net operating income, per IFRS		97,812	80,752		
Net Operating Income associated with Equity Accounted Investments reclassified as Investment Properties		9,960	4,291		
Net Operating Income per Management	\$	107,772 \$	85,043		

Reconciliation of IFRS to Management Reporting - Investment Properties					
Expressed in Thousands of Canadian Dollars					
		<b>December 31, 2021</b>	December 31, 2020		
<b>Total Investment Properties, per IFRS</b>	\$	3,110,516 \$	2,445,550		
Add: Equity Accounted Investments reclassified as Investment Properties and presented at proportionate					
ownership		566,624	47,410		
Investment Properties, per Management \$ 3,677,140 \$ 2,492,96					

Reconciliation of IFRS to Management Reporting - Mortgage Payable  Expressed in Thousands of Canadian Dollars					
		<b>December 31, 2021</b>	December 31, 2020		
Total Mortgage Payable and Credit Lines, per IFRS	\$	1,578,261 \$	1,183,108		
Add: Equity Accounted Investments reclassified as Investment Properties and presented at Proportionate Ownership		260,053	132,650		
Mortgage Payable and Credit Lines, per Management \$ 1,838,314 \$ 1,315,					

## NON-IFRS MEASURES RECONCILIATION



Reconciliation of IFRS to Management Reporting				
Expressed in Thousands of Canadian Dollars				
		December 31, 2021	December 31, 2020	
Total Mortgage Investments, per IFRS	\$	143,887 \$	315,737	
Add: Allowance for ECL		314	1,416	
Add: Mortgage Investments syndicated with CFIT		11,091	_	
Add: Participating Loan Interests reclassified as Mortgage Investments		52,987	60,966	
<b>Total Gross Mortgage Investments, per Management</b>		208,279	378,119	
Total Participating Loan Interests, per IFRS		110,972	112,968	
Less: Participating Loan Interests reclassified as Mortgage Investments		(52,987)	(60,966)	
Add: Participating Investments syndicated with CFIT		2,661		
Add: Equity Accounted Investments reclassified as Participating Loan Interests		930	107,817	
<b>Total Participating Loan Interests, per Management</b>		61,576	159,819	
<b>Total Equity Accounted Investments, per IFRS</b>		341,428	217,539	
Less: Equity Accounted Investments reclassified as Participating Loan Interests		(930)	(107,817)	
Less: Equity Accounted Investments classified as Investment Properties		(283,760)	(47,410)	
<b>Equity Accounted Investments, per Management Reporting</b>	\$	56,738 \$	62,312	

Management reporting of investments is an alternative reporting method used to present the composition of investments held by the Trust in alignment with the business.

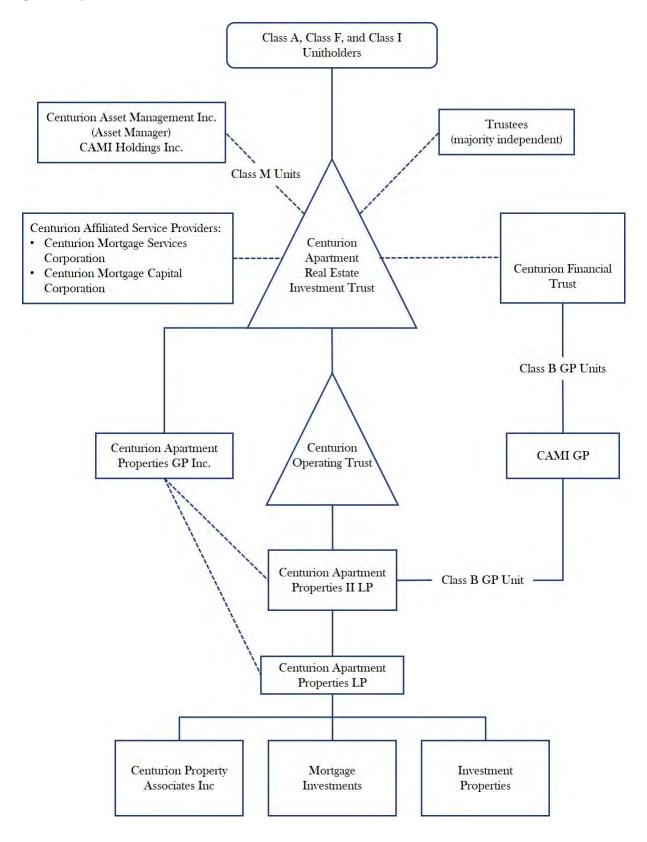
Specifically, Management believes this method better reflects the underlying nature of the risk profile and expected returns of these investments when compared to the reporting requirements in accordance with IFRS, and consequently, this method provides Management with a platform to evaluate investments with similar characteristics and actively manage risk.

Management believes the Trust holds certain investments that include the characteristics of participating loan interests, which are classified as equity accounted investments in accordance with IFRS. Furthermore, Management believes the Trust holds certain investments that include the characteristics of mortgage investments, which are classified as participating loan interests in accordance with IFRS.

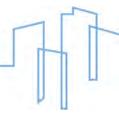
## CENTURION APARTMENT REIT ORGANIZATIONAL STRUCTURE



The simplified organizational structure as at December 31, 2021:



## COMMENTS ON THE APARTMENT MARKET



2021 proved to be another resilient year for the apartment industry despite the continuing COVID-19 pandemic. As an essential business, the apartment real estate sector saw minimal business disruption. Investor appetite for apartment buildings grew as other areas of the real estate sector experienced significant declines in rental revenues and net operating income as a result of government lock-down measures. Capitalization rates declined or remained flat nationally as buyers were willing to pay a premium for cash flowing assets, that are hedged against inflation as the market entered an extended low interest rate environment.

In 2021 the Trust focused on the acquisitions of new properties including those from external third parties and those from our internal pipeline, and from relationships developed through our development pipeline. The acquisition of newer properties tends to result in an initially lower NOI as there are upfront costs associated with the lease-up and stabilization of these new properties. However, in the medium to long term these newer properties will generate strong NOI compared to older properties. Tenants are willing to pay a premium to live in newer buildings with modern design elements and newer buildings tend to have lower repairs and maintenance expenses as there is minimal deferred maintenance.

Vacancy rates throughout Canada rose slightly during the COVID-19 pandemic as a result of many individuals moving out of densely populated urban centres, foreign students returning home and younger people moving back in with their parents. However, the increase in vacancy rates was primarily concentrated in the urban cores of major cities. As individuals opted to move into larger more affordable units in the suburbs and exurbs of larger city centres this led to stronger rental demand in the suburbs and exurbs where the majority of the Trust's portfolio is concentrated. As a result, the Trust was a net beneficiary of this trend. As we have stated before, we continue to see many tailwinds in the apartment sector that will keep rental demand high, vacancies low and drive the construction of apartments in the next decade. We see the following nine tailwinds four of which we have recently added as a result of the COVID-19 pandemic:

- 1) Strong Immigration New immigrants rent until they determine where they want to live, establish jobs and income, which qualify them for the credit to buy a home. The Canadian government recently announced that it has committed to welcoming over 400,000 new immigrates per year for the next 3 years (roughly 1% of Canada's population per year). These new comers will require affordable housing driving up demand for rental units putting upward pressure on market rents and downward pressure on vacancy rates, further exacerbating the affordable house crisis Canada is currently experiencing. Once COVID-19 related risks decrease, immigration will continue to increase.
- 2) Housing Affordability, limiting the ability to buy or qualify for loans to buy property 2021 saw record increases in home prices throughout Canada making the cost of purchasing a new home out of reach for many Canadians. Also, due to the "stress test" and other macroprudential regulations, many more people cannot qualify to buy and thus, need to continue renting. This creates a tailwind for the apartment real estate sector as demand for affordable rental units will continue to be robust.
- **3) Millennial Preferences** As a generalization, millennials tend to be more willing to pursue experiences than assets (i.e., "rent" versus "own"). This core preferential differences to prior generations is a driver of rental demand. In the long term COVID-19 likely will not change any of these desires.
- **4) Aging Society -** Seniors are one of the core demographics of apartments. Many people sell their homes and rent once the kids leave school. The aging of our society is not changing so this demand driver remains intact.

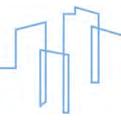
## COMMENTS ON THE APARTMENT MARKET



- 5) Construction Constraints on new housing The development cycle for a concrete high rise building could be in excess of seven years as a result of approval, regulatory and construction delays in many Canadian cities. Long delays in these projects reduce the absolute and relative return on investment on these projects. Furthermore, NIMBY is causes many projects to be delayed significantly, be modified, or canceled altogether. Also, fees and taxes can be up to a third of the cost of the construction of a new building (development charges, GST/PST, land transfer taxes). Many cities have grown reliant on these charges for their revenues making it difficult to give them up.
- 6) Desire to age in place and avoid seniors' homes The demand for seniors housing has not been as strong as what was so broadly forecasted just a few years ago. While it is true that the forecasts about our society aging were in fact correct, the assumption that people would move into dedicated seniors' facilities has not happened as expected. Technology, and a largely healthier population, has enabled more people than ever to stay in their homes. Given that a majority of COVID-19 deaths have been in seniors' facilities, we believe there will be a greater desire for seniors to age in-place and remain in their home.
- 7) Deleveraging/Derisking and changing home ownership and investor intentions The economic shock of COVID-19 and the lockdown that resulted will change the willingness and ability of homeowners to leverage up or to qualify to buy homes and condos for a long time. We do not know how many Canadians will re-evaluate their willingness to take on excess debt or have all their equity tied up in their homes, but there will be many, this will contribute to increased long-term demand for built rental apartments over time.
- 8) Elimination of Airbnb as a force in our major cities will result in lower, long-term construction of condominiums, which have fed the shadow rental supply Numerous large cities such as Toronto have now banned Airbnb. Some of the Airbnb property owners will sell their units or rent them in competition to apartments. Over the past few years, many condos came off the long-term rental market and went to service the travel markets, however, this trend is now reversing. This will affect urban core and entertainment districts of the larger cities more than other parts of their cities, which would not see much Airbnb type demand. However, it is the excess profits provided by Airbnb type operations that has, in part, provided demand for condo construction in these markets. The vast majority of new condominium sales in urban markets almost entirely go to investors and not homeowners. Combine the reduced income potential from the loss of rich Airbnb profits with a reduced willingness to be heavily leveraged, and in the long term, there will be fewer pre-construction condominium sales which will ultimately mean, fewer condominiums built in these areas over time which will tighten rental supply and direct part of it back to purpose-built rentals.
- 9) Preference for multifamily apartment investments over other asset classes will increase Apartments have always been the lowest risk category of real estate because it is a core needs business. At no time in history have we gotten a more stark demonstration of this than during 2020. With the exception of industrial warehouses (supporting e commerce and logistics like Amazon) every other real estate class will see reduced profitability as a result of COVID-19. While very few businesses will come out of COVID-19 without some bumps and bruises, it is our view that apartments will have been one of the least impacted businesses and will attract increasing interest from conservative investors. This will be very supportive of prices and liquidity in the apartment market.

Apartments have shown themselves to be among the most resilient of investments in uncertain times, and their performance during COVID-19 has been exceptional. We believe there will be opportunities ahead for those with strong balance sheets, access to capital, exceptional operating platforms, and a willingness to execute.

## OUTLOOK AND BUSINESS STRATEGY



The Trust is focused on a number of key areas for 2022 that can be broken down as follows:

- The health and well-being of our employees and residents continues to be a top priority as we transition out of the COVID-19 pandemic.
- The Trust will also continue to focus on the onboarding, lease-up and stabilization of newly acquired properties in order to maximize their cash flow potential.
- The Trust's acquisition pipeline for 2022 remains robust and we will continue to acquire quality assets to add to the portfolio throughout 2022.
- The Trust continues to pursue opportunistic growth as we grow and strengthen relationships with our development partners. The Trust anticipates that the buyers that we normally compete with, will be sidelined due to high leverage and the reduced ability to access capital for growth. This will present many opportunities for the Trust in the year ahead.

To date, the Trust purchased the following properties since the beginning of 2021:

Property	City		l Units uted)	Ownership Share	Closing Date
5885 Cavendish Boulevard	Montreal	94	Units	100%	January 27, 2021
1060 Goldstream Avenue	Langford	119	Units	100%	February 18, 2021
1140 Mary Street North	Oshawa	117	Units	100%	March 26, 2021
333 Simcoe Street North	Oshawa	41	Units	100%	March 26, 2021
550 Lang's Road	Ottawa	171	Units	100%	March 26, 2021
3280 Cavendish Boulevard	Montreal	114	Units	100%	April 30, 2021
2854 Peatt Road	Victoria	63	Units	100%	May 3, 2021
821 Hockley Avenue	Victoria	72	Units	100%	May 3, 2021
918 McPherson Square NE <sup>(1)</sup>	Calgary	122	Units	100%	June 14, 2021
1088 Johnson Street	Victoria	9	Units	25%	June 14, 2021
133 & 141 Erskine Avenue	Toronto	20	Units	75%	August 12, 2021
1701 Clare Avenue <sup>(1)</sup>	Florida	117	Units	66%	August 31, 2021
5249 Dundas Street West	Etobicoke	167	Units	50%	September 1, 2021
1 Columbia St W	Waterloo	185	Units	100%	September 1, 2021
8888 University Drive	Burnaby	482	Units	100%	September 29, 2021
230 Good Street	Winnipeg	143	Units	100%	October 7, 2021
105, 115, 125 and 145 Sage Creek Boulevard & 40, 50, 60, 70 Des Hivernants Boulevard North <sup>(1)</sup>	Winnipeg	199	Units	50%	October 15, 2021
21 Columbia St W	Waterloo	205	Units	100%	December 8, 2021
5207 - 4 Ave SW	Edmonton	149	Units	50%	January 20, 2022
4974 de la Savane Place	Montreal	176	Units	67% <sup>(2)</sup>	February 1, 2022
21 Simon-Lussier	Blainville	133	Units	67% <sup>(2)</sup>	February 1, 2022
290 Place Claude-Dagenais	Sainte-Thérèse	262	Units	67% <sup>(2)</sup>	February 1, 2022
281 Place Claude-Dagenais	Sainte-Thérèse	84	Units	67% <sup>(2)</sup>	February 1, 2022
291 Place Claude-Dagenais	Sainte-Thérèse	84	Units	67% <sup>(2)</sup>	February 1, 2022
1250 Boulevard Lucille-Teasdale	Terrebonne	78	Units	67% <sup>(2)</sup>	February 1, 2022
1280 Boulevard Lucille-Teasdale	Terrebonne	78	Units	67% <sup>(2)</sup>	February 1, 2022
1270 Boulevard Lucille-Teasdale	Terrebonne	52	Units	67% <sup>(2)</sup>	February 1, 2022

## **OUTLOOK AND BUSINESS STRATEGY**



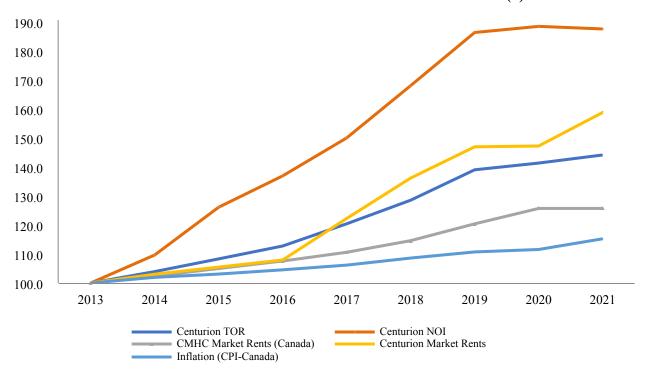
173 Boulevard Armand-Frappier	Sainte-Julie	286	Units	67% <sup>(2)</sup>	February 1, 2022
2500 Rue Maurice-Savoie	Longueuil	120	Units	67% <sup>(2)</sup>	February 1, 2022
235 Rue Cuvillier Ouest	Longueuil	86	Units	67% <sup>(2)</sup>	February 1, 2022
245 Rue Cuvillier Ouest	Longueuil	146	Units	67% <sup>(2)</sup>	February 1, 2022
4175 Rue Legault	Longueuil	44	Units	67% <sup>(2)</sup>	February 1, 2022
4155 Rue Legault	Longueuil	44	Units	67% <sup>(2)</sup>	February 1, 2022
6000 Rue de La Tourbière	Longueuil	94	Units	67% <sup>(2)</sup>	February 1, 2022
60 Rue Cartier	Saint-Lambert	210	Units	67% <sup>(2)</sup>	February 1, 2022
7215-7235 Rue de Lunan	Brossard	96	Units	67% <sup>(2)</sup>	February 1, 2022
7165-7195 Rue de Lunan	Brossard	146	Units	67% <sup>(2)</sup>	February 1, 2022
9145 Rue Lennon	Brossard	83	Units	67% <sup>(2)</sup>	February 1, 2022
9155 Rue Lennon	Brossard	97	Units	67% <sup>(2)</sup>	February 1, 2022
9165 Rue Lennon	Brossard	119	Units	67% <sup>(2)</sup>	February 1, 2022
170 Rue de l'Harmonie	Delson	191	Units	67% <sup>(2)</sup>	February 1, 2022
160 Rue de l'Harmonie	Delson	91	Units	67% <sup>(2)</sup>	February 1, 2022
165 Rue de l'Harmonie	Delson	50	Units	67% <sup>(2)</sup>	February 1, 2022
11 Rue de Ronsard	Saint-Constant	154	Units	67%(2)	February 1, 2022
21 Rue de Ronsard	Saint-Constant	174	Units	67%(2)	February 1, 2022
430 Boulevard Saint-Francis	Châteauguay	59	Units	67%(2)	February 1, 2022
390 Boulevard Saint-Francis	Châteauguay	154	Units	67%(2)	February 1, 2022
400 Boulevard Saint-Francis	Châteauguay	166	Units	67% <sup>(2)</sup>	February 1, 2022
12685 110 Ave and 11018 126A Street	Surrey	233	Units	100%	February 4, 2022
2570 Maurice-Savoie Street	Longueuil	120	Units	67%(2)	March 15, 2022

<sup>&</sup>lt;sup>(1)</sup> Property completed development in 2021. <sup>(2)</sup> 67% of the Montreal Portfolio has been acquired. Remaining 33% to be acquired by April 2022.

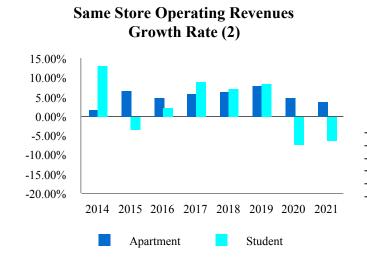
## OUTLOOK AND BUSINESS STRATEGY



### **Centurion Performance vs. Inflation and Market Rents (1)**

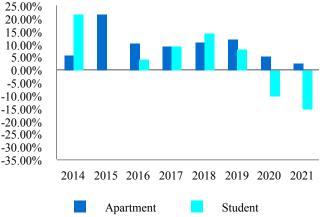


<sup>(1)</sup> The REIT has grown its Same Store NOI, Total Operating Revenues and Market rents significantly faster than market averages and inflation benchmarks.



<sup>(2)</sup> Since 2014, Same Store Operating Revenue has grown on average by 4.69% per annum. Negative growth in 2021 is the result of COVID-19 impact on Student Housing vacancies.

### Same Store NOI Growth Rate (3)



<sup>(3)</sup> Since 2014, Same Store NOI has grown at an average of 8.20% per annum. Negative growth in 2021 is the result of COVID-19 impact on Student Housing vacancies.



### **2021 PROPERTY ACQUISITIONS:**



### Le Montefiore

Location: Montreal, Quebec Address: 5885, Cavendish blvd. Type of Building: Apartments (elevator)

Number of Suites: 94 Suites

(8 bachelor, 36 one-bdrm and 50 two-bdrm)



### **Hedstrom House**

Location: Langford, British Columbia Address: 1060 Goldstream Ave. Type of Building: Apartments (elevator)

Number of Suites: 119 Suites

(6 bachelor, 42 one-bdrm, 59 two-bdrm and 12 three-bdrm)



### 1140 Mary Street

Location: Oshawa, Ontario Address: 1140 Mary Street

Type of Building: Ápartments (elevator)

Number of Suites: 117 Suites

(2 bachelor, 22 one-bdrm, 67 two-bdrm and 26 three bedroom)



### 333 Simcoe Street

Location: Oshawa, Ontario Address: 333 Simcoe Street

Type of Building: Apartments (elevator) Number of Suites: 41 Suites

(4 one-bdrm, 31 two-bdrm and 6 three-bdrm)



### 550 Lang's Road

Location: Ottawa, Ontario Address: 550 Lang's Road

Type of Building: Apartments (elevator) Number of Suites: 171 Suites

(18 bachelor, 105 one-bdrm and 48 two-bdrm)





### 3280 Cavendish

Location: Montreal, Quebec Address: 3280 Boul Cavendish

Type of Building: Apartments (elevator)

Number of Suites: 114 Suites (4 bachelor, 62 one-bdrm and 48 two-bdrm)



#### **Peatt Commons West**

Location: Victoria, British Columbia

Address: 2854 Peatt Road

Type of Building: Apartments (elevator) Number of Suites: 63 Suites

(32 one-bdrm, 30 two-bdrm and 1 three-bdrm)



### **Peatt Commons East**

Location: Victoria, British Columbia Address: 821 Hockley Avenue

Type of Building: Apartments (elevator) Number of Suites: 72 Suites (15 one-bdrm and 57 two-bdrm)



### **Steps Bridgeland\***

Location: Calgary, Alberta Address: 918 McPherson Square NE Type of Building: Apartments (elevator) Number of Suites: 122 Suites

(7 bachelor, 34 one-bdrm, 70 two-bdrm and 11 three-bdrm)



\*Completed development

#### **Station Place**

Location: Etobicoke, ON

Address: 5249 Dundas Street West Type of Building: Apartments (elevator)

Number of Suites: 333 Suites

(37 bachelor, 148 one-bdrm and 148 two-bdrm)





### **Simon Fraser University**

Location: Burnaby, BC Address: 8888 University Drive Type of Building: Student Housing Number of Suites: 482 Suites

(482 bachelor)



### Warehouse District Flats LLC\*

Location: West Palm Beach, FL Address: 1701 Clare Avenue

Type of Building: Apartments (elevator) Number of Suites: 178 Suites

(25 bachelor, 106 one-bdrm and 47 two-bdrm)

\*Completed development



### Sage Apartments LP\*

Location: Winnipeg, MB Address: 105, 115, 125 and 145 Sage Creek Boulevard 40, 50, 60 and 70 Des Hivernants Boulevard North

Type of Building: Apartments (elevator)
Number of Suites: 398 Suites
(189 one-bdrm, 174 two-bdrm and 35 three-bdrm)

\*Completed development



### **Urban Square**

Location: Winnipeg, MB Address: 230 Good Street

Type of Building: Apartment (elevator)

Number of Suites: 143 Suites

(5 bachelor, 35 one-bdrm, 86 two-bdrm and 17 three-bdrm)



### 21 Columbia

Location: Waterloo, ON Address: 21 Columbia St W Type of Building: Student Housing

Number of Suites: 41 Suites

(41 five-bdrm)





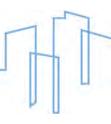
### 133 Erskine LP

Location: Toronto, ON

Address: 133 & 141 Erskine Avenue

Type of Building: Apartment (elevator) Number of Suites: 27 Suites (2 one-bdrm and 25 two-bdrm)

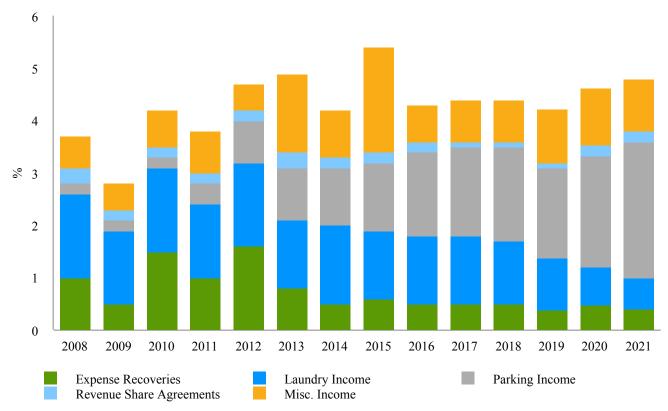
### REVENUE OPPORTUNITIES



The Trust continually examines revenue opportunities but is currently focused on:

- Closing its gap between potential market rents and current in place rents; this includes product repositioning in localized markets where there is an opportunity to deploy capital in the apartment units and realize rental lift. Management estimates that its potential gap to market rents is approximately \$13.5 million as it has moved to capitalize on its significant capital investments in the portfolio, significant stabilization of the properties therein, and significant market demand. Given the severe shortage of housing in some of the markets in which the Trust operates, Management believes there may be outsized opportunities for growth as Management pushes for rent increases.
- Filing above guideline rent increases (AGIs) wherever possible for the extensive capital works that have recently completed or will soon be completing (see Appendix E Government Regulation). In 2021, the Trust filed six AGIs. In 2022, two AGIs have been filed to date, however, we expect that an additional ten will be filed in the year.
- Continuing to strategically invest capital in the portfolio to create value. The Trust has budgeted approximately \$58.4 million in capital improvements in 2022.
- Continuing to implement the segmentation and charging independently for previously included services to drive revenues (e.g. parking and storage).
- Management will continue to focus on stabilization of properties in the turnaround phase to reduce the shortterm drag on NOI. The Trust continues to stabilize its portfolio of recent acquisitions which will result in positive contributions to NOI.

### Other Income % of Total Operating Revenue



## EXPENSE MANAGEMENT



#### **On-going Expense Management**

Management continually reviews the Trust's operations for opportunities to reduce expenses. The following initiatives have been undertaken and are underway to increase income:

- The Trust's sub-metering initiatives continue to gain traction.
- The Trust will actively renegotiate its mortgage portfolio to take advantage of this current low-interest rate environment.
- The Trust has implemented energy and utility management systems that tie into its existing systems to improve energy management and benchmarking. The Trust believes that there are significant savings available over time that will create value.
- The Trust continues to look for opportunities to rationalize property labour expense and improve service levels by leveraging resource allocations where properties are in close proximity and introducing new processes and technology to improve efficiency.
- With the portfolio's increasing size, the Trust continues to leverage scale in its purchasing programs.

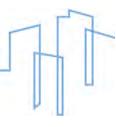
Between both revenue and expense opportunities, the Trust estimates and that there may be, upon full realization, approximately \$10.9 million potential to increase income over time.

The following table outlines the impact of the opportunities mentioned above:

Revenue and Expense Summary Table	Potential Impact on Income <sup>1</sup> (expressed in thousands of Canadian dollars)		
Rental Gap to Market	\$13,467		
Roll down of mortgage portfolio to market rate	(3,880)		
Sub-metering Savings	572		
Parking Income	712		
Total Value Add	\$10,871		

<sup>&</sup>lt;sup>1</sup> This is based on Management's estimate of the Trust's opportunity set at the date of this report. There can be no assurance that these estimates will be realized. All of these estimates assume 100% realization as if they all happened immediately; ignoring how long it may take to realize them (e.g. some could take many years).

## FINANCE AND TREASURY



With the current low-interest rate environment, the Trust continues to focus on minimizing the amount of short-term debt maturities and extend the duration of mortgage liabilities.

#### **Credit Facilities**

The Trust has three credit facilities which can be used for operations, capital works, and acquisitions. These facilities provide the Trust with significantly more financing flexibility. Generally, liquidity originating from new equity issuance is directed towards these operating facilities to lessen the dilutive impact of carrying large cash balances. Management believes that it can mitigate some of this risk by diversifying across lenders, properties, renewal dates, by generally using first position mortgages, and keeping overall leverage on the specific properties and of the entire Trust within its target range. As at December 31, 2021, the Trust had \$273.8 million available in undrawn credit facilities.

### **Financing Costs**

The Trust continually works on improving its financing costs to reduce the overall weighted-average cost of debt and believes that if rates remain low, that there is significant savings potential in the Trust's mortgage portfolio. Over the course of the year, the Trust's weighted-average financing cost was 2.62% which was slightly higher as compared to 2.56% at the end of 2020. This was mainly due to three bridge loan financings obtained during the current year with a comparatively higher interest rate.

2021 and 2020 mortgage and credit facilities interest expenses were \$34.6 million and \$26.4 million (excluding amortization of financing fees), respectively. Outstanding mortgages payable and credit facilities increased to \$1.6 billion from \$1.2 billion in 2021 and 2020, respectively. This was mainly due to the number of acquisitions in 2021.

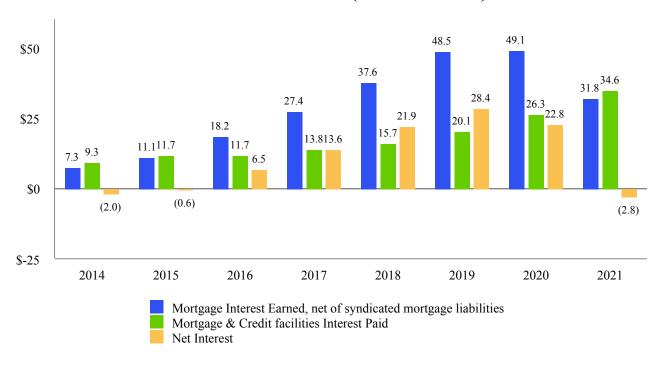
Mortgage Interest Earned vs. Mortgage Interest Paid (expressed in thousands of Canadian dollars)					
	2021	2020			
Mortgage investment interest income	31,802	49,144			
Mortgage payable & credit facilities interest expense	34,624	26,352			
Net interest income (expense)	(2,822)	22,792			

The Trust earned interest income, net of syndicated mortgage liabilities of \$31.8 million in 2021. This resulted in the 2021 Net Interest Expense of \$2.8 million. The Trust earned lower interest income as compared to prior year mainly due to a significant number of repayments received during the year, outpacing new fundings.

### FINANCE AND TREASURY



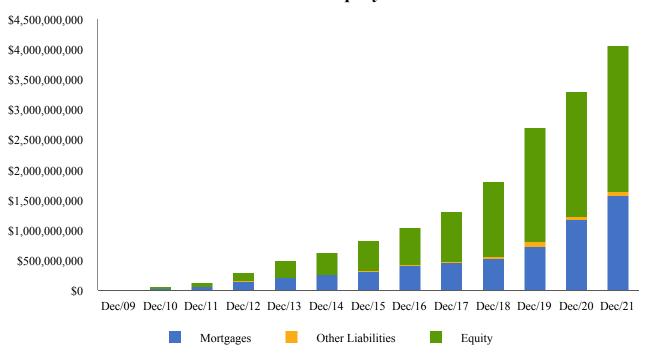
#### **Interest Trend Chart (In Millions of \$)**

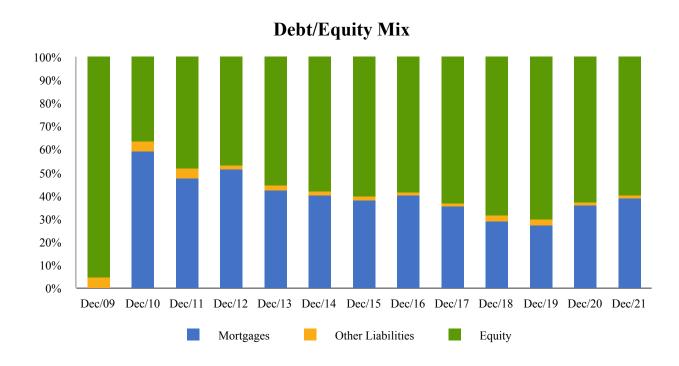


### FINANCE AND TREASURY



#### **Assets Debt/Equity Mix**





### 2021 OPERATING RESULTS



2021 was a successful year for the Trust both financially and operationally, despite the continuing global COVID-19 pandemic. Since its last fiscal year-end, total assets of the Trust increased 24.2% from \$3.3 billion as at December 31, 2020 to \$4.1 billion as at December 31, 2021.

During the year 2021, the Trust acquired and created eighteen investment properties totaling 2,901 undiluted rental units. These acquisitions increased our national presence as they were primarily focused in Quebec and Western Canada and many of these acquisitions consisted of recently constructed apartment buildings. These newer and modern properties generate higher rents, attract stronger residents, require much less ongoing maintenance and capital spending, and serve to further strengthen and diversify our overall portfolio. Looking ahead, we will continue to focus on purchasing newer properties that further enhance our asset base. These buildings initially generate a lower NOI because of costs associated with lease up/rent concession but once it is stabilized and occupied we will realize strong NOI margins because of lower repairs and maintenance expenses and higher rental rates.

Net operating income increased to \$107.8 million for the year 2021, up from \$85.0 million from the prior year. NOI margin decreased to 60.6% in 2021 from 63.8% in 2020. FFO increased by 11.3% from \$0.71/unit to \$0.79/unit during the year ended 2021, and NFFO increased slightly to \$0.97/unit in 2021 from \$0.96/unit in 2020. The decreases in NOI margin was as a result of the onboarding, stabilization and initial lease up of a significant number of newly acquired and created investment properties as well as an increased number of units outstanding as a result of a significant amount of capital raised during the 2021 that has been deployed into a number a new investment opportunities. The income potential associated with these investments has not been fully realized within the 2021 NOI, FFO and NFFO figures. This is due to the timing difference between when capital is raised and when investment properties are acquired, leased-up and stabilized, as well as a deliberate intention by Management to carry significant additional liquidity and capital reserves ranging between \$200 million and \$300 million due to the uncertainty caused by COVID-19. Management plans to maintain higher than normal levels of reserves to be conservative but is in the process of reducing reserve levels to about \$150 million from \$200 million currently. This targeted level would still be about double what the Trust would normally maintain. As a result, Management believes that per unit FFO and NFFO will rise as this excess capital is deployed into investments. Please refer to the "FFO and NFFO" section of the MD&A for a further discussion on this item.

Rental revenue increased 33.4% in 2021 to \$177.8 million up from \$133.3 million in 2020. This is due to the significant increase in the number of operational rental units added to the portfolio during the year. Although portfolio occupancy in 2021 was 89.2% down from 92.0% in 2020, over 2,901 rental units were added to the portfolio generating a significant amount of new rental revenue.

Same Store NOI margin decreased slightly to 64.9% in 2021 from 66.4% in 2020. The minor decrease in Same Property Net Operating Income Margin was the result of a short term increase in vacancy in the student property portfolio due to the 2020-2021 school terms restricting courses to remote person learning only. However, vacancy rates at the student properties have returned to normal as students have returned to campuses as universities re-opened for in person learning.

Same Store Total Operating Revenue increased by 1.94% from \$106.5 million to \$108.6 million as the Trust worked diligently to lease-up and stabilize the significant number of properties added to the portfolio during the prior year. The overall portfolio occupancy rate of stabilized properties was approximately 93.2% while unstabilized properties (including lease up properties) had an occupancy rate of approximately 87.06%.

The Same Store Apartment and Same Store Student average rents per unit increased by 3.2%, and by 6.2%, respectively, compared to prior year showing increased demand across our investment properties. The largest increase in average rent per unit was 6.4% in our stabilized Canadian apartment portfolio.

### 2021 OPERATING RESULTS



Newly acquired and created investment properties generated \$46.3 million in 2021, however, their NOI rates achieved a 59.0% NOI due to the initial lease up and concession costs. We are confident that in the near future that our property management team will work to increase our NOI rates to be in line with our portfolio operations model.

The gap to market figure in increased from \$11.4 million as at December 31, 2020 to \$13.5 million at December 31, 2021 as less suite turnover and rental demand suites turned over at higher rents. The gap to market figure in percentage terms dropped from 6.1% as at December 31, 2020 to 5.5% at December 31, 2021. This was mainly as result of new acquisitions (i.e. a larger denominator) where Centurion conservatively maintained market rent gap assumptions near zero which is our general approach with new acquisitions until new market rent assumptions have been proven. It is our experience that rents generally grow faster and create market rent gaps once new properties are stabilized, which could be 12-24 months after closing depending on the market and the degree of capital improvements required. As such, we expect that both the dollar and percentage market rent gaps will increase, once these new properties are stabilized.

Total capital expenditures during 2021 amounted to \$61.4 million up from \$55.7 million in 2020. This is mainly due to a number of large capital intensive projects at our existing properties (including parking lots, adding units to properties, renovating suites to maximize rent potential etc.) as well as the large increase in the number of rental units added to the portfolio.

The lending market became more active in 2021 in comparison to 2020. As of December 31, 2021, total assets in the loan portfolio amounted to \$326.3 million down from \$592.1 million as at December 31, 2020. The loan portfolio consisted of net mortgage investments of \$208.0 million (December 2020: \$370.0 million), participating loan interests of \$61.6 million (December 2020: \$159.8 million) and equity accounted investments of \$56.7 million (December 2020: \$62.3 million).

The loan portfolio continues to be well-diversified with 39 funded investments. Of these 39 investments, 9 are participating and are 10 equity. Participating means that that the Trust has an equity-type risk position in these projects resulting in the potential for upside beyond the return from the mortgage investment side of the projects. This is in alignment with the strategic goals of the Trust.

Since its last fiscal year-end, the Trust completed disposition of three equity accounted investments for total proceeds of \$77.0 million.

Of the investments categorized as mortgage investments (non-participating), the weighted average interest rate is 9.27%, with a term to maturity of 0.55 years and a weighted average loan to value of 70.9%. 58% of these investments are in first position and 42% are in second position. The total provision for expected credit losses related to mortgage investments as at December 31, 2021 was \$0.3 million, a decrease from \$1.4 million as at December 31, 2020. This is an allowance against future potential credit related losses not identified and does not reflect an actual loss incurred. As at December 31, 2021, there are no mortgage investments currently in default.

Please see Appendix B for more details on the lending portfolio.

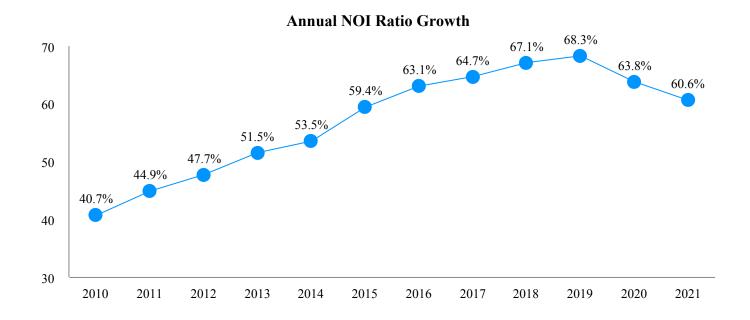
### **2021 OPERATING RESULTS**



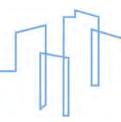
In 2021, NNOI increased to \$141.3 million from \$109.0 million in 2020, an increase of 29.6%. The below table reflects annualized NNOI at the end of each of these periods and not the NNOI for the full period.

NNOI Run Rates (Expressed in thousands of Canadian dollars)											
	2011 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021					2021					
Same Property	\$4,000	\$7,532	\$18,093	\$24,834	\$31,218	\$35,254	\$41,333	\$46,648	\$56,063	\$77,288	\$112,796
New Acquisitions	\$3,034	\$8,910	\$6,317	\$2,813	\$3,302	\$3,953	\$1,344	\$4,939	\$21,859	\$31,694	\$28,498
TOTAL	\$7,034	\$16,442	\$24,410	\$27,647	\$34,520	\$39,207	\$42,677	\$51,587	\$77,922	\$108,982	\$141,294

NOI ratios have declined in 2021 and 2020 due to significant onboarding of newly acquired and developed properties that are in the process of leased up and stabilized, in addition to increased property operating costs as a result of COVID-19. For example in 2021, newly acquired and development properties increased the Trust's properties portfolio by 18%.



## FAIR VALUE ADJUSTMENTS OF INVESTMENT PROPERTIES



Investment properties are recorded on the balance sheet at fair value, unadjusted for portfolio or platform premiums. Changes in fair value flow through the statements of income and comprehensive income. In 2021, the gross value of the properties appreciated by \$221.4 million.

A table that reconciles the increase in property values versus the Fair Value Adjustment in the financial statements is presented below. In Management's opinion, capital investments provide the opportunity for benefits which include future value growth that in many cases do not reflect in value immediately.

Fair Value of Investmen (expressed in thousands of Cana	 <b>:</b>	
	 2021	2020
Balance, beginning of the period	\$ 2,445,550 \$	1,808,604
Property acquisitions <sup>1</sup>	380,637	602,191
Property acquisitions Right-Of-Use <sup>2</sup>	60,061	_
Increase in valuation	221,430	106,323
Transfers and other adjustments	2,838	_
Reclassification to equity accounted investments	_	(71,568)
Total	\$ 3,110,516 \$	2,445,550

<sup>&</sup>lt;sup>1</sup> At purchase price

<sup>&</sup>lt;sup>2</sup> On September 29, 2021, the Trust entered into a 60-year lease agreement for a student rental property which was prepaid in full

Reconciliation of Increase in Portfolio Valuation to Fair Value Adjustment <sup>1</sup> (expressed in thousands of Canadian dollars)						
		2021	2020			
Change in property valuation	\$	221,430 \$	106,323			
Less: Acquisitions cost	\$	(27,649) \$	(12,053)			
Less: Property improvements	\$	(61,384) \$	(55,696)			
Less: Other adjustments	\$	(82) \$				
Less: Loss on disposal of investment properties	\$	— \$	(317)			
Fair Value Adjustment on Investment Properties	\$	132,315 \$	38,257			

<sup>&</sup>lt;sup>1</sup> This table reconciles the Gross Change in property valuation with the financial statements. Refer to Note 4 of the audited financial statements in Appendix "F"

Some examples of capital investment would include, but are not limited to, common area renovations that increase the appeal and marketability of the property, energy retrofits, building envelope improvements and improvements to apartment fixtures and finishes that produce a higher rental rate in the competitive market. Management continues to believe that the significant investments made in prior years in addition to the significant acquisitions in prior years will continue to contribute to growth in property values in 2022 and beyond. Management anticipates that it will be filing a number of additional above-guideline rent increase applications in 2022 as a result of many of these capital improvements and that ultimately this will contribute further to property values. (See "Revenue and Expense Summary Table" for a partial list of some of these initiatives and their potential impacts).

## FAIR VALUE ADJUSTMENTS OF INVESTMENT PROPERTIES



The portfolio weighted-average capitalization rate declined again in 2021 from 4.20% to 4.08% (see Note 4 of the consolidated financial statements in Appendix "F").

Management believes that there still remains scope for property appreciation in 2022 and beyond. Further, as discussed previously, the Trust invested approximately \$61.4 million in capital improvements in 2021 and it is Management's opinion that not all of the benefits of these improvements are reflected in current values.

Sources of Change in Portfolio Valuation					
	2021	2020			
Change in capitalization rates	56 %	28 %			
Growth of NNOI	34 %	19 %			
Acquisition Costs	10 %	53 %			
Total	100 %	100 %			

## MORTGAGES, DEBT, AND CAPITAL STRUCTURE



The Trust is limited in its Declaration of Trust to a leverage ratio of up to 75%. This is comparable to most of its multi-residential peers and would generally be considered very conservative in the multi-residential space. The mortgage liabilities associated with the property portfolio at year-end had a weighted-average interest rate of 2.62%. Leverage is at approximately 38.85% of total assets at the end of 2021, up 2.88% from 2020 (see the table "Ratio of Debt to Gross Book Value" below). The increase in the Trust's leverage was mainly due to a large number of investment property acquisitions during the year, financed with new mortgages at higher loan to values than the existing portfolio; as well as the refinancing of some existing investment properties increasing the Trust's leverage and liquidity position.

The Trust's leverage is well below the target ratio range.

The weighted-average term-to-maturity was 6.40 years as at December 31, 2021 and 6.32 years as at December 31, 2020. REIT capital (see table "REIT Capital Structure" below) was \$4.0 billion in 2021.

The Trust's debt strategy is to ladder its mortgage maturities across a diverse array of lenders and maturity dates. The Trust's debt schedule, contained in Note 10 of the consolidated financial statements (see Appendix "F") is summarized below.

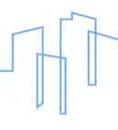
Ratio of Debt to GBV (expressed in thousands of Canadian dollars)					
	2021	2020			
Total unrestricted assets Mortgages payable and	\$ 4,062,911	\$ 3,289,813			
Credit Facilities	\$ 1,578,261	\$ 1,183,108			
Ratio of Debt to GBV	38.85 %	6 35.96 %			

REIT Capital Structure as at December 31 (expressed in thousands of Canadian dollars)				
		2021	2020	
Mortgages payable and Credit Facilities	\$	1,578,261 \$	1,183,108	
Net assets attributable to unitholders	\$	2,425,811 \$	2,069,477	
Total		4,004,072	3,252,585	

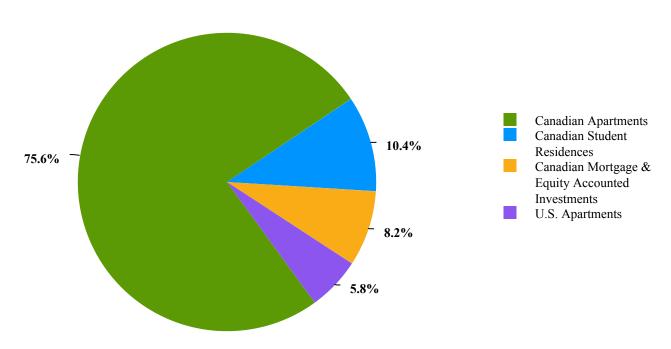
Mortgages payable at December 31, 2021 are due as follows:

(expressed in thousands of Canadian dollars)	Principal Repayments	Balance due at Maturity	Total
Year ended December 31 2022	\$ 143,319	\$ 54,851	198,170
Year ended December 31 2023	\$ 34,849	\$ 76,574	111,423
Year ended December 31 2024	\$ 33,182	\$ 133,419	166,601
Year ended December 31 2025	\$ 30,248	\$ 71,667	101,915
Year ended December 31 2026	\$ 29,118	\$ 63,460	92,578
Thereafter	\$ 101,223	\$ 818,454	919,677
	371,939	1,218,425	1,590,364
Less: Unamortized portion of financing fees		9	\$ (12,103)
<b>Total Mortgage Payable</b>			1,578,261

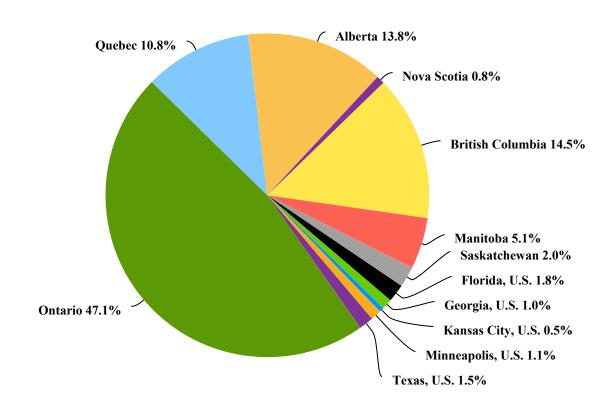
### PORTFOLIO SUMMARY



#### Portfolio Summary (% of assets)



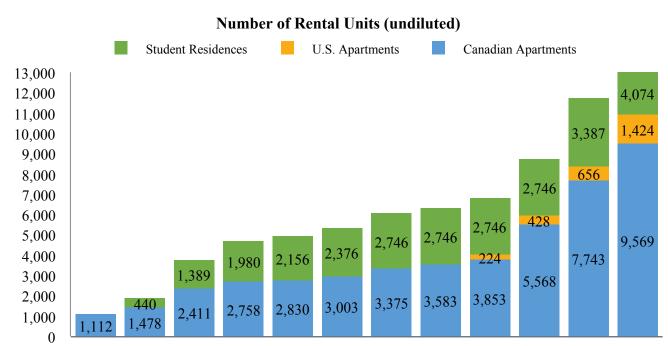
#### Geographic Exposure by \$ Value of Assets



### PROPERTY METRICS

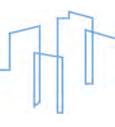


As at December 31, 2021, the Trust owned 102 properties. The charts below provide additional details of the property portfolio:

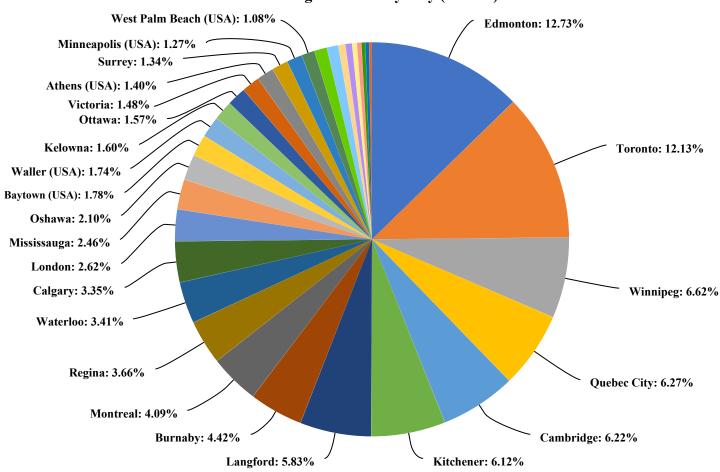


Dec/10 Dec/11 Dec/12 Dec/13 Dec/14 Dec/15 Dec/16 Dec/17 Dec/18 Dec/19 Dec/20 Dec/21

### OTHER PROPERTY METRICS



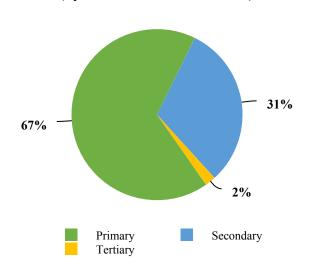
#### Percentage of Suites by City (diluted)



Property Summary by Rent Control Status (by rent unit count - diluted)

Rent Controlled
Non Rent Controlled

Property Summary by Market Size
Type
(by rent unit count - diluted)



## PROPERTY STABILIZATION AND REPOSITIONING PROGRESS

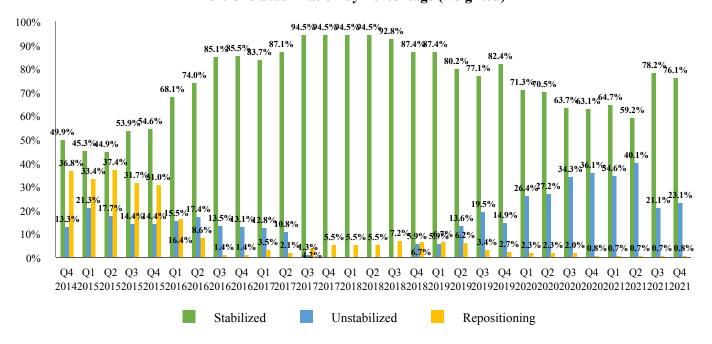


The following charts breakdown the Trust's portfolio into three categories as at December 31, 2021:

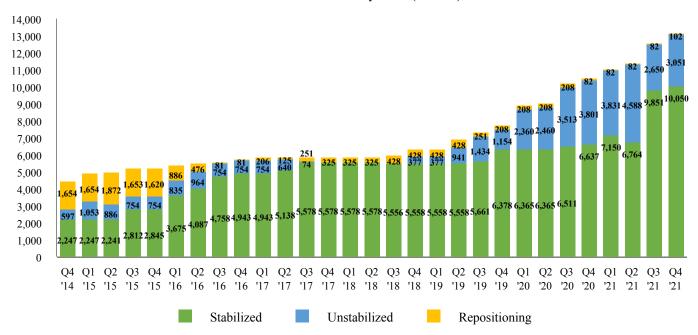
(1) Stabilized (2) Unstabilized (3) Repositioning

There has been significant improvement in stabilizing the Trust's properties over the years.

#### Portfolio Stabilization by Percentage (weighted)

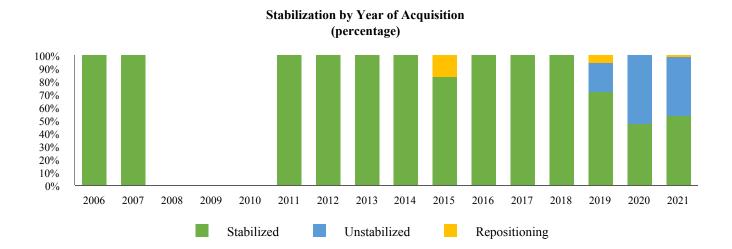


#### Portfolio Stabilization by Units (Diluted)

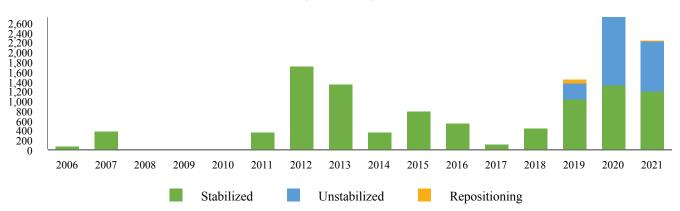


## PROPERTY STABILIZATION AND REPOSITIONING PROGRESS

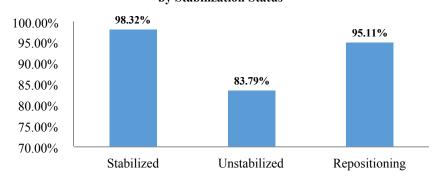




### Stabilization by Year of Acquisition (rental units)



#### Summary of Property Occupancy by Stabilization Status



## PROPERTY STABILIZATION AND REPOSITIONING PROGRESS

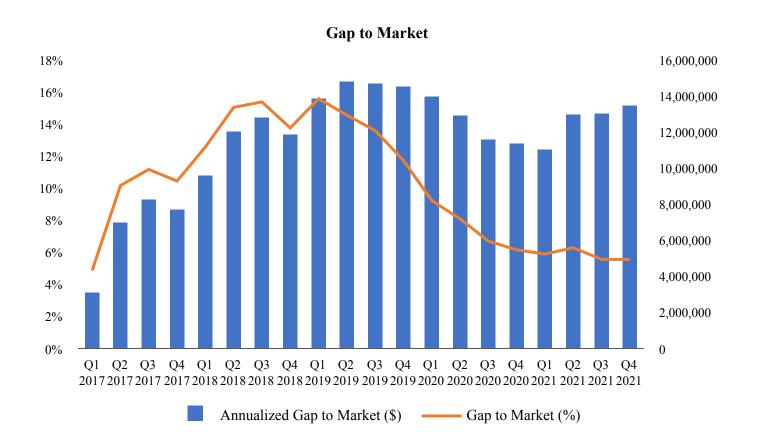


#### Q4 2021 vs Q4 2020 Renewal and Turnover Analysis

By Stabilization - Canadian Apartments						
Status	Market Rent Increase	New Tenants (Including Unit Transfers)				
Stabilized	3.17 %	0.91 %	6.36 %			
Repositioning	0.55 %	1.90 %	0.44 %			
Unstabilized	(1.98)%	1.57 %	(0.11)%			

By Stabilization - Student						
Status	Market Rent Increase	Renewals	New Tenants (Including Unit Transfers)			
Stabilized	2.56 %	0.14 %	3.08 %			
Repositioning	— %	— %	— %			
Unstabilized	(18.53)%	%	(2.45)%			

By Stabilization - US Apartments						
Status	Market Rent Increase	Renewals	New Tenants (Including Unit Transfers)			
Stabilized	2.71 %	5.80 %	7.48 %			
Repositioning	— %	— %	— %			
Unstabilized	0.91 %	0.76 %	0.32 %			



### MORTGAGE INVESTMENT STRATEGY



Since the beginning of 2013, the Asset Manager had been building a financing business for Centurion Apartment REIT and in May of 2013 began its first capital deployments. As the financing business grew, the Asset Manager believed that the potential scale of these opportunities, particularly in the development of new apartments and student housing which the REIT could buy upon completion, would ultimately require a larger capital allocation than could be supported on the REIT's balance sheet alone. Further, the Asset Manager was seeing a regular flow of other real estate debt and equity investment opportunities that fell outside of the acquisition pipeline goals of the REIT by virtue of its' activities in the market that it had to forego. As such, the Asset Manager believed that there was sufficient scope to create a fund to focus on these and other similar opportunities. To maximize the number of opportunities upon which it could execute and potentially secure purchase options, the Board of Trustees of the REIT decided to set up a new fund, Centurion REOT, to which it contributed the majority of the REIT's debt and equity financing portfolio of \$58.93 million in return for Class R equity units in REOT in September 2014. The REIT and REOT are strategic partners in providing developers an end-to-end solution for debt and equity financing and ultimately a potential exit in a sale of the stabilized development to the REIT. In the opinion of the Asset Manager, this end-to-end solution has been seen by developers as an attractive option and has garnered considerable interest. The strategic partnership between the REIT and the REOT is intended primarily to have the following benefits:

#### For Developers and other clients:

- an end-to-end solution to finance, develop, manage, and sell their properties

#### For Centurion Apartment REIT:

- the continuing opportunity to participate in the income and growth on its pro-rata holdings in the portfolio it had built and contributed to REOT
- the opportunity to use its own operating facilities to fund higher yielding investments on a short-term basis via the Warehousing Agreement for short-term income the opportunity to build a larger pipeline of potential acquisitions than it could on its own.

#### For Centurion Real Estate Opportunities Trust:

- a significant starting portfolio with a track record that would allow REOT to get to scale faster than if it started from scratch
- the opportunity to invest for income and growth on new opportunities originating from relationships developed by the REIT
- via a Warehousing Agreement with the REIT, the ability to move quickly to commit to investment opportunities to build its portfolio.

As such, the REIT will invest in the strategic relationship with REOT by maintaining an investment in REOT and in providing a warehouse facility to REOT to assist REOT in growing its portfolio and thus ultimately, the number of options to purchase properties which the REIT may have interest in. This will permit the Trust to participate in more opportunities without necessarily increasing the amount of capital dedicated to the strategy and potentially increase the acquisition pipeline further.

During 2020 the REOT Board of Trustees approved the merger of REOT with The Trust, and on January 1, 2021, REIT cemented this strategic relationship by merging with REOT whereby it obtained 100% control by acquiring the remaining 36.60% of the non-controlling interest. The continuing Trust will be able to capitalize on certain efficiencies and economies of scale achieved by combining the assets of both Trusts, and thereby lowering the overall costs of the continuing Trust.

### MORTGAGE INVESTMENT STRATEGY



Management continues to believe that:

- 1) due to excess competition, it is prudent to maintain our acquisition discipline in not overpaying and wait for the right opportunities which may take time; and
- 2) banks continue to restrict lending to the development community, particularly condos and to the medium and smaller builders which will increase interest rates on mezzanine financing and increase the number of attractive mortgage investment opportunities; and
- 3) with the reduction in capitalization rates, new construction apartment buildings are becoming feasible to build; and
- 4) with the Trust focusing on student housing, which is almost all new or recent construction, and where the opportunity is to expand is to find new attractive sites which need to be built; and
- 5) the Trust has the liquidity to invest.

The portfolio is diversified with 39 funded investments of which 19% are designated as "participating" - meaning that REIT has equity type risk positions in these projects so there is the potential for upside beyond the return from the mortgage investment side of the projects. Also, 17% of these investments are designated as equity accounted investments.

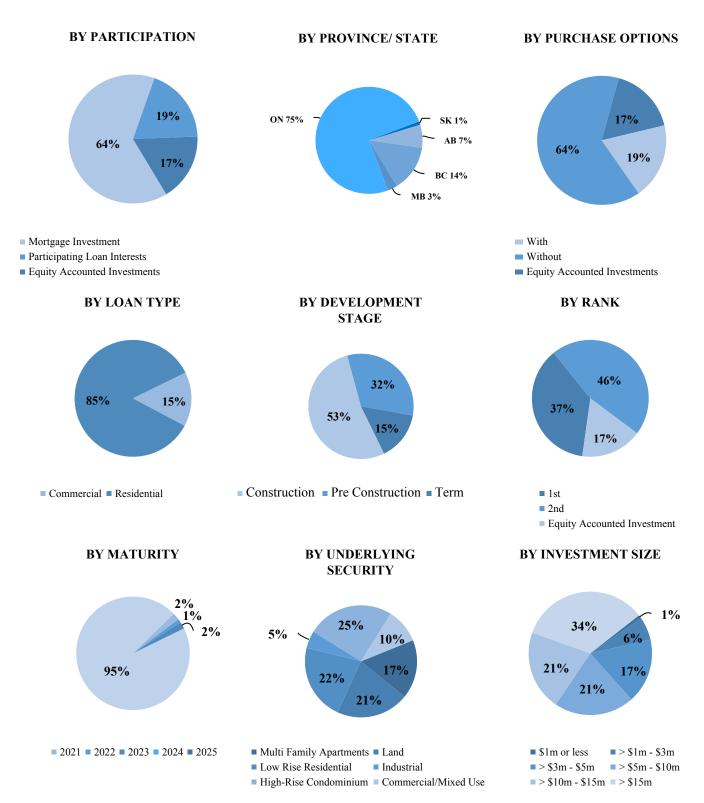
REIT utilizes a strategy that is focused on a very specific niche and builds on its relationship with the REIT as a potential end buyer of a completed apartment and student properties. REIT's ability to attract joint venture/developers to its project development program by being able to offer an end-to-end solution to its partners (debt, equity, property management/lease up, and potential end buyer) continues to gain traction in the market. As such, REIT has a very robust pipeline of opportunities into 2022.

The REIT's strategy is to increase the number of opportunities to purchase newly built properties upon completion by bringing in additional third-party capital through investment. As at December 31, 2021, the REIT has purchase options on a number of apartment and student properties currently in various stages of development and construction with a potential market value of \$1.5 billion on an undiluted basis. The REIT may not exercise its options to purchase all of the properties on which it holds options, however, these options provide a strong pipeline of potential acquisition opportunities for the REIT. Management considers this to be very important for the REIT's future growth. With lending at higher rates, comes higher risk. The Trust's underwriting and due diligence processes attempts to protect the Trust from unnecessary risk; however, defaults and other events can occur from time to time.

The following charts provide additional information relating to mortgage and equity accounted investment held by REIT. Appendix B provides detailed information of the mortgage investment portfolio as at December 31, 2021.

### LENDING PORTFOLIO STRATEGY





 ${\it Please \ refer \ to \ Appendix \ B \ for \ Summary \ Information \ on \ the \ Mortgage \ Investment \ Portfolio.}$ 

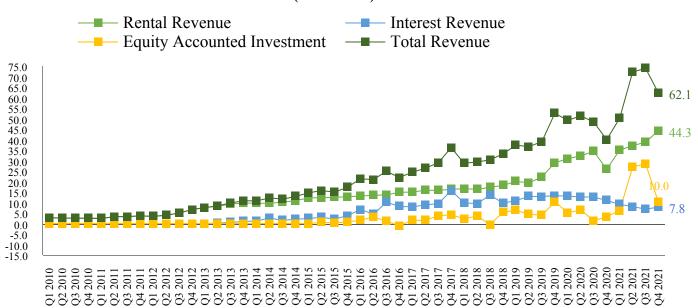
### NOI AND REVENUE GROWTH



#### **Quarterly NOI Growth Trend**



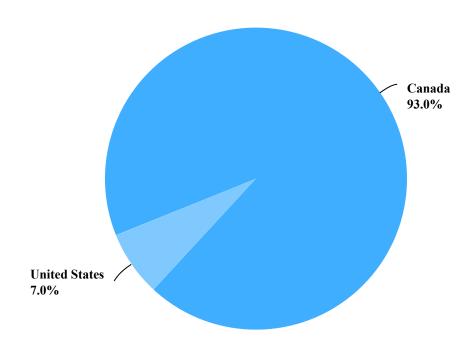
### **Quarterly Revenue Growth** (in millions)



### NOI AND REVENUE GROWTH



#### Net Operating Income (NOI) by Country



### SAME STORE ANALYSIS<sup>1</sup>



Asset Type		Apartment housands of Canad	lian dallana)	Student (expressed in thousands of Canadian dollars)		
Period	2021	2020	Change	2021	2020	Change
Income	2021	2020	Change	2021	2020	Change
Total Operating Revenue	\$90,393	\$87,135	3.74%	\$18,217	\$19,407	(6.13)%
Total NOI	\$58,925	\$57,232	2.96%	\$11,511	\$13,556	(15.08)%
NOI Ratio	65.19%	65.68%	(0.50)%	63.19%	69.85%	(6.66)%
Average Rent/unit as per End of Period Rent Roll	\$1,416	\$1,372	3.17 %	\$751	\$707	6.21 %
Expense Ratio (%)						
Taxes	10.43%	10.94%	(0.51)%	13.40%	12.27%	1.13%
R&M	5.54%	5.08%	0.47%	6.37%	5.40%	0.97%
Wages	4.25%	4.70%	(0.44)%	0.31%	0.21%	0.10%
Insurance	1.77%	1.56%	0.21%	1.35%	1.15%	0.20%
Utilities	7.98%	7.71%	0.27%	4.47%	4.47%	(0.01)%
G&A	4.15%	3.59%	0.56%	9.74%	5.24%	4.50%
Expense Dollars (\$)						
Taxes	(9,431)	(9,536)	(105)	(2,442)	(2,382)	60
R&M	(5,012)	(4,425)	587	(1,161)	(1,048)	113
Wages	(3,846)	(4,095)	(249)	(57)	(40)	16
Insurance	(1,596)	(1,357)	239	(246)	(223)	24
Utilities	(7,215)	(6,722)	492	(814)	(868)	(54)
G&A	(3,752)	(3,129)	624	(1,774)	(1,017)	758

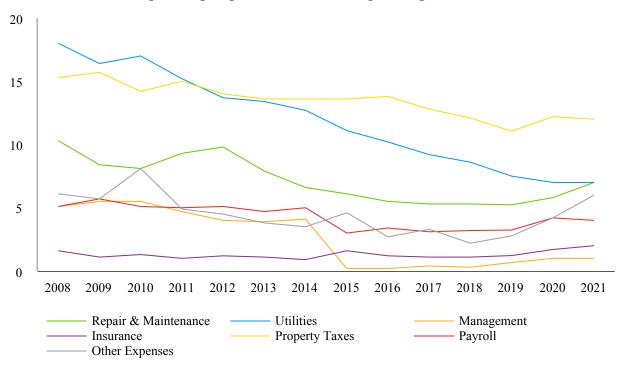
Asset Type	Total - Same Store (expressed in thousands of Canadian dollars)					
Period	2021	2020	Change			
<u>Income</u>						
Total Operating Revenue	\$108,610	\$106,541	1.94%			
Total NOI	\$70,436	\$70,789	(0.50)%			
NOI Ratio	64.85%	66.44%	(1.59)%			
Average Rent/unit as per End of Period Rent Roll	\$1,206	\$1,187	1.58 %			
Expense Ratio (%)						
Taxes	10.93%	11.19%	(0.25)%			
R&M	5.68%	5.14%	0.55%			
Wages	3.59%	3.88%	(0.29)%			
Insurance	1.70%	1.48%	0.21%			
Utilities	7.39%	7.12%	0.27%			
G&A	5.09%	3.89%	1.20%			
Expense Dollars (\$)						
Taxes	(11,873)	(11,918)	(45)			
R&M	(6,173)	(5,473)	700			
Wages	(3,903)	(4,135)	(232)			
Insurance	(1,842)	(1,579)	263			
Utilities	(8,028)	(7,590)	438			
G&A	(5,527)	(4,145)	1,381			

<sup>&</sup>lt;sup>1</sup> Same store analysis includes the results for all properties that were owned throughout the period from December 31, 2020 to December 31, 2021.

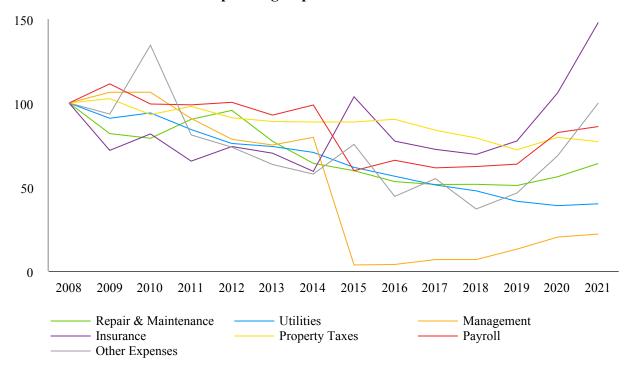
### **OPERATING EXPENSES**



#### **Operating Expenses % of Total Operating Revenue**



#### **Operating Expense Ratio Index**



### "FFO" AND "NFFO"



#### Funds From Operations and Normalized Funds From Operations

(expressed in thousands of Canadian dollars except per unit amounts)	2021	2020
FFO (Funds From Operations)		
Net Income and Comprehensive Income	\$247,025	\$113,725
Less: FV gains on Investment Properties and Equity Accounted Investments	(194,734)	(34,303)
Less: Minority Interest <sup>1</sup>	(1,232)	(16,116)
Less: Recovery of expected credit losses	(1,102)	(4)
Plus: Realized gains on sale of Equity Accounted Investments	27,420	_
Plus: Distributions from Equity Accounted Investments	904	_
Plus: Amortizations	3,995	3,344
Plus: Capital raising costs expensed through G&A	1,661	837
Plus: Deferred Income Tax Expenses	12,514	2,598
FFO	\$96,451	\$70,081
NFFO (Normalized Funds From Operations)		
FFO	\$96,451	\$70,081
Plus: Unlevered cash	14,855	8,316
Plus: Gap to market rents	13,467	11,356
Plus: Vacancy and Portfolio Stabilization	20,851	5,258
Less: Non-recurring realized gains on sale of Equity Accounted Investments	(27,420)	_
NFFO	\$118,204	\$95,011
Average Number of Outstanding Units	121,603,472	98,939,686
Per Unit Statistics (Per Adjusted Number of Outstanding Units)		
Net Income and Comprehensive Income	\$2.03	\$1.15
FFO	\$0.79	\$0.71
NFFO	\$0.97	\$0.96
Notas:		

#### Notes:

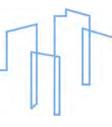
Net income and comprehensive income per unit increased from \$1.15/unit to \$2.03/unit in 2021. This was primarily the result of higher fair value gains on investment properties recognized in 2021 when compared to 2020. The increase in fair value was as a result of cap rate compression in multiple markets, as well as guideline increases coming back into play for various provinces which were frozen in the past year due to COVID-19.

FFO per unit increased by 11.3% from \$0.71/unit to \$0.79/unit during the year ended 2021, and NFFO per unit increased slightly to \$0.97/unit in 2021 from \$0.96/unit in 2020. The increase in FFO per unit was the result of the number of acquisitions that took place in 2021 that are currently being stabilized along with the significant capital raised in 2021 to support Centurion's largest ever property acquisition which was closed in early 2022.

The Trust anticipates the 2022 FFO to outperform the 2021 results as the 2021 acquisitions are stabilized resulting in higher rental revenues and net operating margins.

<sup>&</sup>lt;sup>1</sup> Represents the Non-Controlling Interest

### UNITS AND DISTRIBUTIONS



#### **Issued and Outstanding Number of Units**

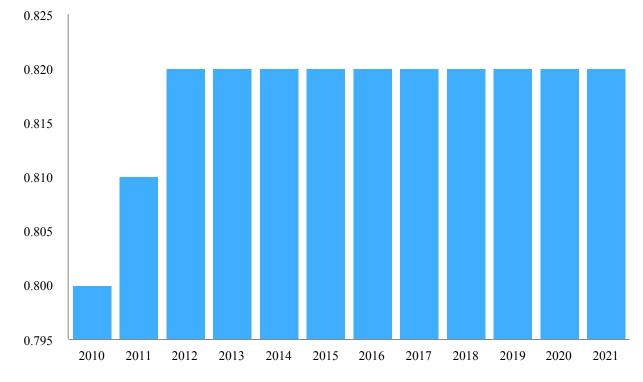
The following table depicts the number of Issued and Outstanding Units at each of these periods.

Summary of Unit Holdings at D	ecember 31, 2021	
	2021	2020
Class A	71,572,420	62,989,004
Class F	46,806,475	35,694,083
Class I	10,704,763	4,917,544
Class M	13,004	19,124
Exchangeable LP	467,725	806,924
Total	129,564,387	104,426,679

Effective January 1, 2022, annual distributions per Unit increased to \$0.84 from \$0.82 for the Class A Units and to \$1.04 from \$0.93 for the Class F Units. The last time distributions were increased was in May of 2012.

Based on the current Net Asset Value (NAV) price of \$20.628 this implies a Class A distribution yield of 4.07% and Class F and Class I distribution yields of 5.04% excluding the benefits of the Distribution Reinvestment Plan (DRIP) discount of 2% on reinvested distributions which adds approximately 0.15% and 0.19% per annum to the Class A, Class F and Class I yields respectively. The differential in Unit Class distribution rates reflects the estimated difference in Unit Class costs due to embedded commissions and trailers disclosed in the Offering Memorandum of the REIT.

#### **Annual Cash Distribution per Unit of Class A Since Inception**



### UNITS AND DISTRIBUTIONS



### TAX TREATMENT OF DISTRIBUTIONS

The chart below shows the history of the tax treatment of the REIT's distributions by year.

T3 Box	Description	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
42	Return of capital	100%	100%	100%	100%	90%	84%	83%	84%	68%	67%	50%	67%	53%
21	Capital gains	_	_	_	_	10%	2%	1%	_	6%	_	4%	9%	13%
26	Other income	_	_	_	_	_	14%	16%	16%	26%	33%	46%	22%	34%
25	Foreign Non-Business Income	_	_	_	_	_	_	_	_	_	1%	%	2%	%

In 2021, Other Income increased to 34% due to a number of realizations of gains on sales of equity accounted investments during the year that were previously in their development phases. Furthermore, the increase was driven by interest income earned by the REIT on its mortgage investment and development portfolio. Given the strategic importance of continuing to build a future pipeline for accretive growth, Management expects that this income will remain the same as the REIT continues to deploy capital into similar opportunities until these turn into actual property acquisitions upon project stabilization. Once these opportunities become investment properties, rather than mortgage investments or equity accounted investments, we expect that the proportion of returns for tax purposes classified as Other Income will decline.

### CAPITAL RAISING ACTIVITY

Total capital raised by the Trust, net of unit issuance costs, in 2021 was \$449.2 million, which was in line with Management's expectations given the effect of COVID-19 on financial markets. The Trust was approved on 111 platforms made up of 78 IIROC Dealers, 26 Exempt Market Dealers and 7 MDFA Dealers. The Trust has 1,041 advisors among all the channels.

The Trust continually looks for additional capital sources and structures, such as debt offerings, which would be accretive to the unitholders

### **USE OF PROCEEDS**



Form 45-106F16 is a required regulatory form which provides details of the use of proceeds as at the financial yearend. The date of the report is April 4, 2022, which is the date of the auditor's report on the consolidated financial statements for the Trust for the most recently completed financial year December 31, 2021.

#### NOTICE OF USE OF PROCEEDS CENTURION APARTMENT REAL ESTATE INVESTMENTS TRUST (\$'000)

For the financial year ended December 31, 2020

Report date April 4, 2022 <sup>1</sup>

7	Λ	1	1
4	v	4	1

(A)	Closing unused proceeds balance from the last <sup>2</sup>	_
	Notice in Form 45-106F16 filled, if any	
(B)	Proceeds raised in the most recent completed financial year	452,349
(C)	Total opening proceeds	452,349

#### PROCEEDS USED DURING THE MOST RECENT COMPLETED FINANCIAL YEAR

Danagada		4.		41	C. 11	
Proceeds	usea	ю	pay	ıne	1011	lowing:

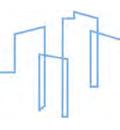
Trocceds used to pay the following.	
Unit issue costs	3,195
Mortgage investments repaid, net of issued	(115,682)
Mortgages on Investment Properties received and refinanced	(315,458)
Mortgage Financing Fees	51,035
Equity investments funded, net	73,074
Participating loan investments repaid, net	(5,694)
Redemptions of units	261,431
Investment in property acquisitions, net	375,190
Acquisition of property, plant and equipment	631
Credit facility repayments	1,275
Capital improvements	61,384
Change in working capital	61,967
Total used proceeds	452,349
Closing unused proceeds	_

#### **NOTES**

(D) (E)

<sup>1</sup> The regulation states that the date must be no earlier than the date of the auditor's report.

<sup>&</sup>lt;sup>2</sup> The Consolidated Statement of Cash Flows included in the audited consolidated financial statements provides additional information.

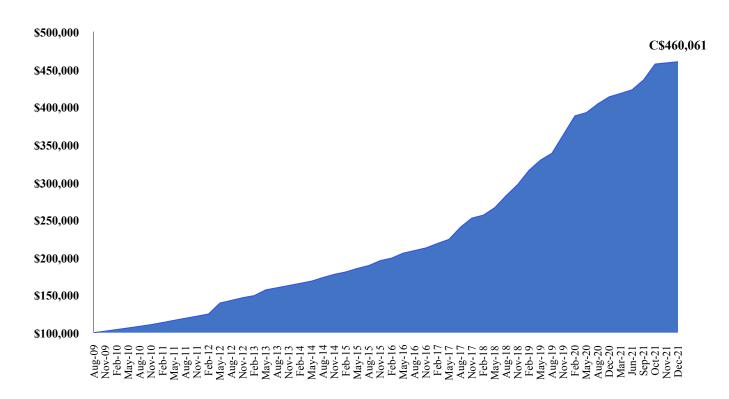


#### **REIT Returns for Class A Units (excluding history of CAPLP)**

	Calendar Returns	2009 1	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
(	Centurion CAPLP/REIT TR	2.75%	8.48%	10.21%	20.01%	10.95	9.21%	10.82%	9.80%	17.24%	23.44%	21.79%	7.93%	11.27%

Compound Returns	1-Year	2-Year	3-Year	4-Year	5-Year	6-Year	7-Year	8-Year	9-Year	Since Inception
Centurion CAPLP/ REIT TR	11.27%	9.59%	13.51%	15.92%	16.18%	15.09%	14.47%	13.80%	13.48%	13.17%

#### Centurion Apartment REIT Growth of \$100,000 Invested <sup>2</sup>



#### Notes:

<sup>1</sup>For partial year from 31 Aug 09 to 31 Dec 09

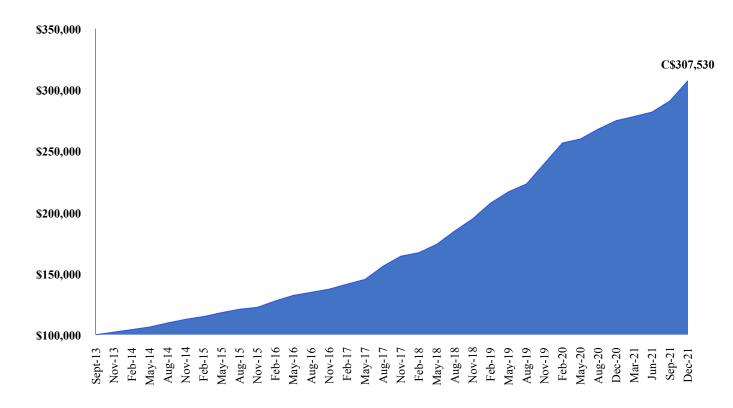
<sup>2</sup>Class "A" Units



#### **REIT Returns for Class F Units**

Calendar Returns	2013 1	2014	2015	2016	2017	2018	2019	2020	2021
Centurion Apartment REIT Class F TR	2.73%	10.26%	11.17%	10.79%	18.24%	24.39%	22.59%	8.57%	11.90%
Compound Returns (%)	1-Year	2-ye	ar	3-Year	4-Year	5-Y	'ear	Since Incep	
Centurion Apartment REIT Class F TR	11.90%	10.22	2%	14.20%	16.66%	16.9	98%	15.92	%

#### Centurion Apartment REIT Growth of \$100,000 Invested <sup>2</sup>



#### Notes:

<sup>1</sup>For partial year from 30 Sept 2013 to 31 Dec 2013

<sup>2</sup>Class "F" Units

### TOTAL RETURNS

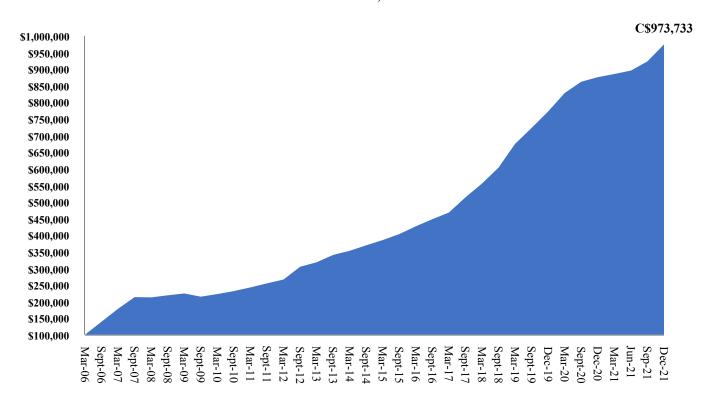


#### **REIT Returns for Class A Units (including history of CAPLP)**

Calendar Returns	2006 <sup>1</sup>	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
CAPLP	55.80%	41.92%	(0.67)%	(0.78)%	8.25%	10.21%	20.01%	10.95%	9.21%	10.20%	9.80%	17.24%	23.44%	21.79%	7.93%	11.27%

Compound Returns	1-Year	2-Year	3-Year	4-Year	5-Year	6-Year	7-Year	8-Year	9-Year	Since Inception
Centurion CAPLP/ REIT TR	11.27%	9.59%	13.51%	15.92%	16.18%	15.09%	14.47%	13.80%	13.48%	15.46%

#### CAPLP Growth of \$100,000 Invested



#### Notes:

<sup>1</sup>For partial year from Mar 06 to 31 Dec 09

Property Address	Type of Building <sup>1</sup>	Ownership (%)	Bachelor	One Bedroom	Two Bedroom	Three Bedroom	Four Bedroom	Five Bedroom	Total Suite Count (Undiluted) <sup>2,4</sup>	Total Suit Count (Diluted) <sup>2,5</sup>	Total Rental Units (Undiluted) <sup>3,4</sup>	Total Rental Units (Diluted) <sup>3,5</sup>
262-320 Kingswood Dr	Apt	100%		92	268				360	360	360	360
286 Kingswood Dr	Apt	100%		30	50				80	80	80	80
15, 19, 25 Hugo Cres	Apt	100%		7	46				53	53	53	53
196 Churchill Rd S	Apt	100%	3	12	18				33	33	33	33
21/31 Jean Ave	Apt	100%		20	12				32	32	32	32
1631 Victoria Park Avenue	Apt	100%	4	19	12				35	35	35	35
4 & 8 Rannock St, and 880 Pharmacy Ave.	Apt	100%		34	51				85	85	85	85
60 Prince Edward St	Apt	100%		3	27				30	30	30	30
707 & 711 Dundas St W	Apt	100%			24	12			36	36	36	36
165 Old Muskoka Rd	Apt	100%	1	4	33	1			39	39	39	39
2 & 4 Yonge St	Apt	100%		6	13	6			25	25	25	25
167 Morgan Ave	Apt	100%	2	10	20	15			47	47	47	47
362 Shanty Bay Rd	Apt	100%		4	11				15	15	15	15
275 North Service Road	Apt	100%		36	40	7			83	83	83	83
356 & 360 Hoffman	Apt	100%		36	60				96	96	96	96
173 King Street North	SH	100%		1	1		54		56	56	219	219
133-143 Woodside Avenue	Apt	100%		125	206	2			333	333	333	333
St. George Street & Ann Street	SH	100%					24		24	24	96	96
25 & 45 Brierdale Road	Apt	100%		14	76				90	90	90	90
1,2,3,5, and 7 Biggin Court	Apt	100%	11	179	108	10			308	308	308	308
Auburn Student Residence	SH	100%				10	40	50	100	100	440	440
6 Grand Stand Place	Apt	100%		21	33	6			60	60	60	60
219 St. Andrews Street	Apt	100%	2	14	12				28	28	28	28
252 & 256 St. Andrews Street	Apt	100%		3	129				132	132	132	132
1175 Dundas Street West	Apt	100%	1	53	50				104	104	104	104
277 Anderson Ave	Apt	100%			47				47	47	47	47
122 Elizabeth St	Apt	100%	1		26	2			29	29	29	29
36 & 70 Orchard View	Apt	100%		6	18				24	24	24	24
255 Dunlop St West	Apt	100%			2	26			28	28	28	28
26 Thorncliffe Park Drive	Apt	100%		35	25	2			62	62	62	62
27 Thorncliffe Park Drive	Apt	100%	2	45	39				86	86	86	86
50 Thorncliffe Park Drive	Apt	100%	1	10	34	12			57	57	57	57
1594 Victoria Park Avenue	Apt	100%	1	13	14				28	28	28	28
5 Dufresne Court	Apt	100%		108	82	28			218	218	218	218

Property Address	Type of Building <sup>1</sup>	Ownership (%)	Bachelor	One Bedroom	Two Bedroom	Three Bedroom	Four Bedroom	Five Bedroom	Total Suite Count (Undiluted) <sup>2,4</sup>	Total Suit Count (Diluted) <sup>2,5</sup>	Total Rental Units (Undiluted) <sup>3,4</sup>	Total Rental Units (Diluted) <sup>3,5</sup>
1 Beaufort Street	SH	75%						27	27	20	135	101
75 Ann Street	SH	75%			2	45	90		137	103	499	374
167 King Street North	SH	100%						41	41	41	205	205
345 King Street North	SH	100%				28	28	38	94	94	386	386
4 Antrim Crescent	Apt	100%		44	26				70	70	70	70
168 King St North	SH	100%		1				35	36	36	176	176
58 Holtwood Court	Apt	100%		9	99	6			114	114	114	114
3707-3711 Whitelaw Lane NW	Apt	100%		3	123				126	126	126	126
205 Oxford St	SH	100%		53	86				139	139	225	225
11 Wendy Court	Apt	100%		5	91				96	96	96	96
285 North Service Road	Apt	100%		35	47				82	82	82	82
1731-1735-1739 Victoria Park Avenue	Apt	100%	15	78	36				129	129	129	129
5 Schroder Cres	Apt	100%		7	50	9			66	66	66	66
1 Columbia St W	SH	50%						74	74	74	370	370
5501, 5549, 5601, 5649 Prefontaine Ave	Apt	60%		64	144				208	125	208	125
5960 Little Pine Loop (Sky Pointe)	Apt	100%		42	33				75	75	75	75
1291 North McEachern Drive (Madison Manor)	Apt	100%		16	48				64	64	64	64
1251 North McEachern Drive (Madison Ridge)	Apt	100%			8	40			48	48	48	48
31200 FM 2920 Road	Apt	85%		140	60	24			224	190	224	190
772 Hockley Avenue	Apt	100%			20				20	20	20	20
777 Hockley Avenue	Apt	100%		10	20				30	30	30	30
778 Hockley Avenue	Apt	100%		13	10	10			33	33	33	33
784 Hockley Avenue	Apt	100%		9	20				29	29	29	29
790 Hockley Avenue	Apt	100%		8	16				24	24	24	24
2035 Timothy Road	Apt	75%		88	76	40			204	153	204	153
1488 Cook Street	Apt	50%	19	47	58	10			134	67	134	67
701-721 Sterling Lyon Parkway	Apt	50%	6	160	236	14			416	208	416	208
9930 Bellamy Hill Road	Apt	100%	27	36	18	1			82	82	82	82
345 - 375 Bridge Lake Drive	Apt	45%		64	112				176	79	176	79
433 Boleskine Road	Apt	100%	57	9	29				95	95	95	95
2766 Claude Road	Apt	100%		40	29	21			90	90	90	90
13555 96th Avenue	Apt	100%		125	21				146	146	146	146
344 - 370 Bridge Lake Drive	Apt	45%		74	134				208	94	208	94
765 Hockley Avenue	Apt	100%		42	21				63	63	63	63

Property Address	Type of Building <sup>1</sup>	Ownership (%)	Bachelor	One Bedroom	Two Bedroom	Three Bedroom	Four Bedroom	Five Bedroom	Total Suite Count (Undiluted) <sup>2,4</sup>	Total Suit Count (Diluted) <sup>2,5</sup>	Total Rental Units (Undiluted) <sup>3,4</sup>	Total Rental Units (Diluted) <sup>3,5</sup>
10803 Jasper Avenue NW	Apt	100%		118	120				238	238	238	238
10130 117 Street NW	Apt	100%	26	156	52				234	234	234	234
8610 & 8620 Jasper Avenue	Apt	100%	41	127	80	44			292	292	292	292
10903 103 Avenue NW	Apt	100%		90	60				150	150	150	150
10904 102 Avenue NW	Apt	100%		92	64				156	156	156	156
5000 Green Jewel Blvd	Apt	50%		88	88				176	88	176	88
2849 Bryn Maur Road	Apt	100%		212	134	2			348	243	486	340
2800 West Baker Road	Apt	85%		65	23	5			93	93	93	93
10054 79 Ave NW	Apt	100%	15	38	122				175	175	175	175
2416 16 Avenue NW	SH	70%	42	39	31				112	112	112	112
333-337 Drysdale Boulevard	Apt	100%		134	90	4			228	194	228	194
2551 Chemin des Quatre-Bourgeois and 931 and 941 Samuel-King Street	Apt	100%	301	228	131	24			684	684	684	684
1437-1441 René-Lévesque Boulevard	Apt	100%	5	99	29	5			138	138	138	138
18 James Street North	SH	100%						30	30	30	150	150
5885 Cavendish Boulevard	Apt	100%	8	36	50				94	94	94	94
1060 Goldstream Avenue	Apt	100%	6	42	59	12			119	119	119	119
1140 Mary Street North	Apt	100%	2	22	67	26			117	117	117	117
333 Simcoe Street North	Apt	100%		4	31	6			41	41	41	41
550 Lang's Road	Apt	100%	18	105	48				171	171	171	171
3280 Cavendish Boulevard	Apt	100%	4	62	48				114	114	114	114
2854 Peatt Road	Apt	100%		32	30	1			63	63	63	63
821 Hockley Avenue	Apt	100%		15	57				72	72	72	72
918 McPherson Square NE	Apt	100%	7	34	70	11			122	122	122	122
5249 Dundas Street West	Apt	50%	37	148	148				333	167	333	167
8888 University Drive	SH	100%	482						482	482	482	482
230 Good Street	Apt	100%	5	35	86	17			143	143	143	143
105, 115, 125 and 145 Sage Creek Boulevard & 40, 50, 60, 70 Des Hivernants Boulevard North	Apt	50%		189	174	35			398	199	398	199
21 Columbia St W	SH	100%						41	41	41	205	205
1701 Clare Avenue	Apt	66%	25	106	47				178	117	178	117
133 & 141 Erskine Avenue	Apt	75%		2	25				27	20	27	20
520-524 Ellesmere Road	Medical Office	75%							0	0	0	0
1 & 5 Quarry Ridge Road & 15 Gallie Court	Medical Office	75%							0	0	0	0



#### Summary Information About The Properties

Property Address	Type of Building <sup>1</sup>	Ownership (%)	Bachelor	One Bedroom	Two Bedroom	Three Bedroom	Four Bedroom	Five Bedroom	Total Suite Count (Undiluted) <sup>2,4</sup>	Total Suit Count (Diluted) <sup>2,5</sup>	Total Rental Units (Undiluted) <sup>3,4</sup>	Total Rental Units (Diluted) <sup>3,5</sup>
95 South 10th Street	Apt	45%	178	73	56				307	138	307	138
1989 Main Street	Apt	36%	88	122	67	6			283	102	283	102
Total			1,443	4,675	5,347	585	236	336	12,622	10,917	15,067	13,203

#### Notes:

- 1 "Apt" is short for Apartment and "SH" is short for Student Housing.
- 2 "Suites" means a rental suite, irrespective of the number of bedrooms or rental units in that suite. E.g., a 3-bedroom apartment that rents as a whole would be considered a single suite.
- 3 "Rental Units/Beds" adjusts for the number of student tenants renting individual units inside a suite. For example, a 5-bedroom student unit, would show as 1 suite, but 5 rental units as there may be 5 separate leases, each pertaining to a bed. This distinction only applies to properties classified as Student Residences. Thus, an apartment that had a 2-bedroom suite that had roommates sharing the apartment and was not classified as a "student residence" would be 1 Suite and 1 Rental Unit only. We make no distinction in "Rental Units" between individual leases on bedrooms and multi-tenant leases with all residents in the suite on a single lease (the two forms of lease in the student rental business).
- 4 "Undiluted" means that the number doesn't factor in any portion of the building that may be owned by partners. E.g., a 100-suite building owned 50/50 with a partner would show above as 100 suites on an undiluted basis and 50 suites on a diluted basis.
- 5 "Diluted" means that portions of the property owned by partners has been subtracted from the total. E.g., a 100-suite building owned with a partner would show above as 50 diluted suites.

			Pr	operty Summary b	y City				
City	Number of Complexes	Undiluted # of Suites	Undiluted % of Suites	Diluted # of Suites	Diluted % of Suites	Undiluted Rental Units	Undiluted Rental Units % of Total RUs	Diluted Rental Units	Diluted Rental Units % of Total RUs
Acton	1	33	%	33	<u> </u> %	33	%	33	%
Barrie	3	43	%	43	<u> </u>	43	%	43	%
Brighton	2	59	%	59	1%	59	%	59	%
Burnaby	1	482	4%	482	4%	482	3%	482	4%
Calgary	2	470	4%	365	3%	608	4%	462	3%
Cambridge	5	679	5%	679	6%	679	5%	679	5%
Dartmouth	1	114	1%	114	1%	114	1%	114	1%
Edmonton	8	1,390	11%	1,390	13%	1,390	9%	1,390	11%
Gravenhurst	1	39	%	39	<b>—</b> %	39	%	39	<u> </u>
Guelph	1	66	1%	66	1%	66	%	66	<u> </u>
Huntsville	1	25	%	25	<b>—</b> %	25	%	25	<u> </u>
Kelowna	1	175	1%	175	2%	175	1%	175	1%
Kitchener	6	668	5%	668	6%	668	4%	668	5%
Langford	11	636	5%	636	6%	636	4%	636	5%
London	4	327	3%	286	3%	955	6%	797	6%
Mississauga	3	269	2%	269	2%	269	2%	269	2%
Montreal	4	446	4%	446	4%	786	5%	786	6%
Oshawa	4	229	2%	229	2%	229	2%	229	2%
Ottawa	1	171	1%	171	2%	171	1%	171	1%
Quebec City	1	684	5%	684	6%	684	5%	684	5%
Regina	5	571	5%	400	4%	571	4%	400	3%
Surrey	1	146	1%	146	1%	146	1%	146	1%
Toronto	14	1,498	13%	1,325	13%	1,498	11%	1,325	12%
Waterloo	7	372	3%	372	3%	1,711	11%	1,711	14%
Victoria	2	229	2%	162	1%	229	2%	162	1%
Whitby	1	36	%	36	<u>%</u>	36	%	36	%
Winnipeg	5	1,341	11%	723	8%	1,341	10%	723	6%
Athens (USA)	1	204	2%	153	1%	204	1%	153	1%
Minneapolis (USA)	1	307	2%	138	1%	307	2%	138	1%
Kansas City (USA)	1	283	2%	102	1%	283	2%	102	1%
West Palm Beach (USA)	1	178	1%	117	1%	178	1%	117	1%
Waller (USA)	1	224	2%	190	2%	224	1%	190	1%
Baytown (USA)	1	228	2%	194	2%	228	2%	194	1%
33 Cities	102	12,622	100%	10,917	100%	15,067	100%	13,203	100%

			Proper	ty Summary by Pro	ovince/State				
Province/State	Number of Buildings	Undiluted # of Suites	Undiluted % of Suites	Diluted # of Suites	Diluted % of Suites	Undiluted Rental Units	Undiluted Rental Units % of Total RUs	Diluted Rental Units	Diluted Rental Units % of Total RUs
Ontario	54	4,514	35%	4,300	39%	6,481	43%	6,149	47%
Nova Scotia	1	114	1%	114	1%	114	1%	114	1%
Alberta	10	1,860	15%	1,755	16%	1,998	13%	1,852	14%
British Columbia	16	1,668	13%	1,601	15%	1,668	11%	1,601	12%
Manitoba	5	1,341	11%	723	7%	1,341	9%	723	5%
Saskatchewan	5	571	5%	400	4%	571	4%	400	3%
Quebec	5	1,130	9%	1,130	10%	1,470	10%	1,470	11%
USA Georgia	1	204	2%	153	1%	204	1%	153	1%
USA Minnesota	1	307	2%	138	1%	307	2%	138	1%
USA Missouri	1	283	2%	102	1%	283	2%	102	1%
USA Florida	1	178	1%	117	1%	178	1%	117	1%
USA Texas	2	452	4%	384	4%	452	3%	384	3%
Total	102	12,622	100%	10,917	100%	15,067	100%	13,203	100%

			Prope	rty Summary by R	egion/State				
Region/State	Number of Buildings	Undiluted # of Suites	Undiluted % of Suites	Diluted # of Suites	Diluted % of Suites	Undiluted Rental Units	Undiluted Rental Units % of Total RU's	Diluted Rental Units	Diluted Rental Units % of Total RUs
Central ON	5	107	1%	107	1%	107	1%	107	1%
Central Okanagan	1	175	1%	175	2%	175	1%	175	1%
Calgary Metropolitan Region	2	470	4%	365	3%	608	4%	462	3%
Eastern ON	3	230	2%	230	2%	230	2%	230	2%
Greater Toronto Area	23	2,065	16%	1,892	17%	2,065	14%	1,892	14%
Montreal	4	446	4%	446	4%	786	5%	786	6%
Quebec City	1	684	5%	684	6%	684	5%	684	5%
Kitchener-Waterloo-Cambridge	19	1,785	14%	1,785	16%	3,124	21%	3,124	24%
London Area	4	327	3%	286	3%	955	6%	797	6%
Halifax Regional Municipality	1	114	1%	114	1%	114	1%	114	1%
Greater Edmonton Area	8	1,390	11%	1,390	13%	1,390	9%	1,390	11%
Greater Regina Area	5	571	5%	400	4%	571	4%	400	3%
Greater Vancouver Area	15	1,493	11%	1,426	13%	1,493	10%	1,426	11%
Winnipeg Capital Region	5	1,341	11%	723	7%	1,341	8%	723	5%
USA Georgia	1	204	2%	153	1%	204	1%	153	1%
USA Minnesota	1	307	2%	138	1%	307	2%	138	1%
USA Missouri	1	283	2%	102	1%	283	2%	102	1%
USA Florida	1	178	1%	117	1%	178	1%	117	1%
USA Texas	2	452	4%	384	4%	452	3%	384	3%
Total	102	12,622	100%	10,917	100%	15,067	100%	13,204	100%

	Summary by Market Type											
	Number of Buildings	Undiluted # of Suites	Undiluted % of Suites	Diluted # of Suites	Diluted % of Suites	Undiluted Rental Units	Undiluted Rental Units % of Total RU's	Diluted Rental Units	Diluted Rental Units % of Total RUs			
Primary	71	9,969	79%	8,356	77%	10,447	69%	8,793	67%			
Secondary	26	2,359	19%	2,267	21%	4,326	29%	4,117	31%			
Tertiary	5	294	2%	294	2%	294	2%	294	2%			
Total	102	12,622	100%	10,917	100%	15,067	100%	13,204	100%			

# 1

			\$	Summary Asset by	Туре				
Property Type	Number of Buildings	Undiluted # of Suites	Undiluted % of Suites	Diluted # of Suites	Diluted % of Suites	Undiluted Rental Units	Undiluted Rental Units % of Total RU's	Diluted Rental Units	Diluted Rental Units % of Total RUs
Canadian Apartments	80	9,569	76%	8,539	78%	9,569	64%	8,539	64%
U.S. Apartments	6	1,424	11%	895	8%	1,424	9%	895	7%
Student Housing	14	1,629	13%	1,483	14%	4,074	27%	3,769	29%
Medical Office	2	0	0%	0	0%	0	0%	0	0%
Total	102	12,622	100%	10,917	100%	15,067	100%	13,203	100%



		Student Hous	ing by City			
City	Type of Building	# of Complexes	# of Suites (Undiluted)	# of Suites (Diluted)	# of Beds (Undiluted)	# of Beds (Diluted)
Burnaby	Student Housing	1	482	482	482	482
Calgary	Student Housing	1	348	243	486	340
London	Student Housing	4	327	286	955	797
Montreal	Student Housing	1	100	100	440	440
Waterloo	Student Housing	7	372	372	1,711	1,711
Total		14	1,629	1,483	4,074	3,769

Average R	ents (undiluted )	basis)
	Total Rental Units	Revenue/ Unit/Month
Apartment	10,993	\$1,492.25
Student Residences	4,074	\$798.52
Total	15,067	

Rent Controlled vs Non Rent Controlled Properties												
	Number of Buildings	Undiluted # of Suites	Undiluted % of Suites	Diluted # of Suites	Diluted % of Suites	Undiluted Rental Units	Undiluted Rental Units % of Total RU's	Diluted Rental Units	Diluted Rental Units % of Total RU's			
Rent Controlled	58	5,389	43%	5,315	49%	5,815	39%	5,741	43%			
Non Rent Controlled	44	7,233	57%	5,602	51%	9,252	61%	7,462	57%			
Total	102	12,622	100%	10,917	100%	15,067	100%	13,203	100%			

<sup>&</sup>lt;sup>1</sup> For the purpose of this table, "Rent Controlled", means that the rent is controlled by regulation, but excludes purpose-built student properties which, although they may have formal rent controls in some cases, because of the nature of assured student turnover upon graduation, the property may be considered "Non-Rent Controlled".

			Property	Summary By Affor	dability Type				
Property Type	Number of Buildings	Undiluted # of Suites	Undiluted % of Suites	Diluted # of Suites	Diluted % of Suites	Undiluted Rental Units	Undiluted Rental Units % of Total RU's	Diluted Rental Units	Diluted Rental Units % of Total RU's
Apartment									
Mid-Tier	49	4,590	36%	4,532	42%	4,590	30%	4,532	34%
Luxury	37	6,403	51%	4,902	45%	6,403	42%	4,902	37%
Apartment Subtotal	86	10,993	87%	9,434	86%	10,993	73%	9,434	71%
Student Housing									
Mid-Tier	2	233	2%	233	2%	611	4%	611	5%
Luxury	12	1,396	11%	1,250	11%	3,463	23%	3,158	24%
Student Housing Subtotal	14	1,629	13%	1,483	14%	4,074	27%	3,769	29%
Medical Office									
Other	2	_	_	_	_	_	_	_	_
Medical Office Subtotal	2	_	%	_	<u> </u>	_	<u> </u>	_	<u> </u>
Summary By Affordability									
Mid-Tier	51	4,823	38%	4,765	44%	5,201	35%	5,143	39%
Luxury	49	7,799	62%	6,152	56%	9,866	65%	8,060	61%
Other	2	_	<u> </u>	_	<b>—</b> %	_	<b>—</b> %	_	<b>—</b> %
Total	102	12,622	100%	10,917	100%	15,067	100%	13,203	100%

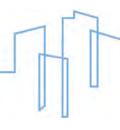
			Property l	Portfolio by Year o	f Construction				
	Number of Buildings	Undiluted # of Suites	Undiluted % of Suites	Diluted # of Suites	Diluted % of Suites	Undiluted Rental Units	Undiluted Rental Units % of Total RU's	Diluted Rental Units	Diluted Rental Units % of Total RU's
After 2019	13	3,053	24%	2,172	20%	3,191	21%	2,269	17%
2010-2019	37	4,444	35%	3,719	34%	5,328	35%	4,603	35%
2000-2009	6	588	5%	547	5%	1,422	9%	1,264	10%
1990-1999	2	260	2%	209	2%	423	3%	372	3%
1980-1989	11	1,188	9%	1,188	11%	1,274	9%	1,274	10%
1970-1979	13	1,229	10%	1,229	11%	1,569	11%	1,569	12%
1960-1969	14	1,215	10%	1,208	11%	1,215	8%	1,208	8%
1950-1959	6	645	5%	645	6%	645	4%	645	5%
Pre 1950	0	_	%	_	-%	_	%	_	—%
Total	102	12,622	100%	10,917	100%	15,067	100%	13,204	100%

			Property	Summary By Affo	rdability Type				
Property Type	Number of Complexes	Undiluted # of Suites	Undiluted % of Suites	Diluted # of Suites	Diluted % of Suites	Undiluted Rental Units	Undiluted Rental Units % of Total RU's	Diluted Rental Units	Diluted Rental Units % of Total RU's
Apartment									
Townhouses	3	79	1%	79	1%	79	1%	79	1%
Garden Style	26	2,801	22%	2,682.2	25%	2,801	19%	2,682	20%
Mid-Rise	36	4,029	32%	3,172.33	29%	4,029	27%	3,172	24%
High-Rise	21	4,084	32%	3,500.53	32%	4,084	27%	3,501	27%
Apartment Subtotal	86	10,993	87%	9,434	86%	10,993	73%	9,434	71%
Student Housing									
Townhouses	2	51	%	44	—%	231	2%	197	1%
Garden Style	_	_	%	_	<u> </u>	_	<u> </u> %	_	%
Mid-Rise	1	41	%	41	<u> </u>	205	1%	205	2%
High-Rise	11	1,537	12%	1,398	13%	3,638	24%	3,367	26%
Student Housing Subtotal	14	1,629	13%	1,483	14%	4,074	27%	3,769	29%
Medical Office									
Townhouses	_	_	%	_	<u> </u>	_	<u> </u> %	_	%
Garden Style	1	_	%	_	<u> </u>	_	<u> </u> %	_	%
Mid-Rise	1	_	%	_	—%	_	%	_	—%
High-Rise	_	_	%	_	<u> </u>	_	%	_	%
Medical Office Subtotal	2	_	%	_	<u> </u>	_	—%	_	%
Summary by Building Style									
Townhouses	5	130	1%	123	1%	310	2%	276	2%
Garden Style	27	2,801	22%	2,682	25%	2,801	19%	2,682	20%
Mid-Rise	38	4,070	32%	3,213	29%	4,234	28%	3,377	26%
High-Rise	32	5,621	45%	4,899	45%	7,722	51%	6,867	52%
Total	102	12,622	100%	10,917	100%	15,067	100%	13,203	100%
			Property St	ummary By Constr	uction Material				
	Number of Complexes	Undiluted # of Suites	Undiluted % of Suites	Diluted # of Suites	Diluted % of Suites	Undiluted Rental Units	Undiluted Rental Units % of Total RU's	Diluted Rental Units	Diluted Rental Units % of Total RU's
Wood	33	3,075	24%	2,595	24%	3,255	22%	2,748	21%
Steel and Wood	2	814	6%	407	4%	814	5%	407	3%
Concrete	67	8,733	69%	7,916	73%	10,998	73%	10,049	76%
Total	102	12,622	100%	10,917	100%	15,067	100%	13,203	100%



Property Summary By Unit Access												
	Number of Complexes	Undiluted # of Suites	Undiluted % of Suites	Diluted # of Suites	Diluted % of Suites	Undiluted Rental Units	Undiluted Rental Units % of Total RU's	Diluted Rental Units	Diluted Rental Units % of Total RU's			
Walk Up	26	2444	19%	2318	21%	2624	17%	2471	19%			
Elevatored	76	10178	81%	8,599	79%	12443	83%	10732	81%			
Total	102	12,622	100%	10,917	100%	15,067	100%	13,203	100%			

## Apartments





## **Churchill Court Apartments**

Location: Acton, Ontario Address: 196 Churchill Road South Type of Building: Walk-up apartments Number of Suites: 33

(3 bachelor, 12 one-bdrm, and 18 two-bdrm)



## Kempenfelt Village

Location: Barrie, Ontario Address: 362 Shanty Bay Road Type of Building: Townhouses

Number of Suites: 15

(4 one-bdrm and 11 two-bdrm)



## Milligan Park Apartments

Location: Barrie, Ontario Address: 255 Dunlop Street West Type of Building: Townhouses

Number of Suites: 28

(2 two-bdrm and 26 three-bdrm)



## **Brookside Apartments**

Location: Brighton, Ontario Address: 60 Prince Edward Street Type of Building: Walk-up apartments Number of Suites: 30

(3 one-bdrm and 27 two-bdrm)



## MacIntosh Court Apartments

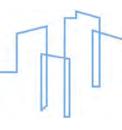
Location: Brighton, Ontario Address: 122 Elizabeth Street

Type of Building: Walk-up apartments

Number of Suites: 29

(1 bachelor, 26 two-bdrm, and 2 three-bdrm)

## Apartments





#### 25 & 45 Brierdale Road

Location: Cambridge, Ontario Address: 25 & 45 Brierdale Road
Type of Building: Two 3-Storey Walk-up apartments
Number of Suites: 90

(14 one-bdrm, and 76 two-bdrm)



#### 133-143 Woodside Avenue

Location: Cambridge, Ontario Address: 133,135,137,141,142, & 143 Woodside Avenue Type of building: Five 3-Storey walk-up apartments

Number of suites: 333

(125 one-bdrm, 206 two-bdrm, and 2 three-bdrm)



#### 219 St. Andrews Street

Location: Cambridge, Ontario Address: 219 St. Andrews Street
Type of building: Walk-up apartments

Number of suites: 28

(2 bachelor, 14 one-bdrm, and 12 two-bdrm)



#### 252 & 256 St. Andrews Street

Location: Cambridge, Ontario

Address: 252 & 256 St. Andrews Street Type of building: Walk-up apartments

Number of suites: 132

(3 one-bdrm and 129 two-bdrm)



#### 11 Wendy Court

Location: Cambridge, Ontario Address: 11 Wendy Court

Type of Building: Walk-up apartments

Number of Suites: 96

(5 one-bdrm and 91 two-bdrm)

## Apartments





## **Cherokee Court Apartments**

Location: Gravenhurst, Ontario Address: 165 Old Muskoka Road Type of Building: Apartments (elevator)

Number of Suites: 39

(1 bachelor, 4 one-bdrm, 33 two-bdrm, and 1 three-bdrm)



### **Atwood Suites**

Location: Guelph, Ontario Address: 5 Schroder Crescent

Type of Building: Apartments (elevator)

Number of Suites: 66

(7 one-bdrm, 50 two-bdrm, and 9 three-bdrm)



# **Hunters Bay Apartments** Location: Huntsville, Ontario

Address: 2 & 4 Yonge Street
Type of Building: Walk-up apartments

Number of Suites: 25

(6 one-bdrm, 13 two-bdrm and 6 three-bdrm)



## **Fairway Apartments**

Location: Kitchener, Ontario Address: 21 & 31 Jean Ave

Type of Building: Walk-up apartments

Number of Suites: 32

(20 one-bdrm and 12 two-bdrm)

## Apartments





## **Hoffman Apartments**

Location: Kitchener, Ontario Address: 356 & 360 Hoffman Street Type of Building: Walk-up apartments Number of Suites: 96 (36 one-bdrm and 60 two-bdrm)



## **Hugo Apartments**

Location: Kitchener, Ontario Address: 15,19, & 25 Hugo Crescent Type of Building: Walk-up apartments Number of Suites: 53 (7 one-bdrm and 46 two-bdrm)



## **Morgan Apartments**

Location: Kitchener, Ontario Address: 167 Morgan Avenue
Type of Building: Apartments (elevator)

Number of Suites: 47 (2 bachelor, 10 one-bdrm, 20 two-bdrm, and 15

three-bdrm)



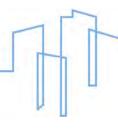
## **Kingswood Estates**

Location: Kitchener, Ontario

Address: 262, 266, 270, 274, 278, 282, 286, 310, & 320 Kingswood Drive Type of Building: Walk-up apartments

Number of Suites: 360 (92 one-bdrm and 268 two-bdrm)

## Apartments





## 1175 Dundas Street West (Westdale Apartments)

Location: Mississauga, Ontario Address: 1175 Dundas Street West Type of building: Apartment (elevator)

Number of suites: 104

(1 bachelor, 53 one-bdrm, and 50 two-bdrm)



## 275 North Service Road (North Apartments)

Location: Mississauga, Ontario Address: 275 North Service Road Type of building: Apartment (elevator)

Number of suites: 82

(35 one-bdrm, 41 two-bdrm, and 7 three-bdrm)



### 285 North Service Road

Location: Mississauga, Ontario Address: 285 North Service Road Type of building: Apartment (elevator)

Number of suites: 82

(35 one-bdrm and 47 two-bdrm)



## **Park Place Apartments**

Location: Oshawa, Ontario Address: 277 Anderson Avenue

Type of Building: Apartments (elevator)

Number of Suites: 47 (47 two-bdrm)



## **Orchard View Apartments and Mansion**

Location: Oshawa, Ontario

Address: 36 and 70 Orchardview Blvd Type of Building: Walk-up apartments

Number of Suites: 24

(6 one-bdrm and 18 two-bdrm)

## Apartments





## **Biggin Court**

Location: Toronto, Ontario Address: 1, 2, 3, 5, and 7 Biggin Court Type of Building: Apartments (elevator)

Number of Suites: 308

(11 bachelor, 9 jr one-bdrm, 170 one-bdrm, 108 two-bdrm,

and 10 three-bdrm)



#### **Grandstand Place**

Location: Toronto, Ontario Address: 6 Grandstand Place

Type of Building: Apartments (elevator)

Number of Suites: 60

(21 one-bdrm, 33 two-bdrm, and 6 three-bdrm)



#### 1631 Victoria Park Avenue

Location: Toronto, Ontario

Address: 1631 Victoria Park Avenue Type of Building: Walk-up apartments

Number of Suites: 35

(4 bachelor, 19 one-bdrm, and 12 two-bdrm)



#### 1594 Victoria Park Avenue

Location: Toronto, Ontario

Address: 1594 Victoria Park Avenue Type of Building: Apartments (elevator)

Number of Suites: 28

(1 bachelor, 13 one-bdrm, and 14 two-bdrm)



#### 1731 - 1739 Victoria Park Avenue

Location: Toronto, Ontario

Address: 1731, 1735, & 1739 Victoria Park Avenue

Type of Building: Walk-up apartments

Number of Suites: 129

(15 Bach, 78 one-bdrm, and 36 two-bdrm)

## Apartments





## 4 & 8 Rannock Avenue and 880 Pharmacy Ave

Location: Toronto, Ontario

Address: 4 & 8 Rannock Avenue and 880 Pharmacy Avenue

Type of Building: Walk-up apartments Number of Suites: 85

(34 one-bdrm, and 51 two-bdrm)



#### 26 Thorncliffe Park Drive

Location: Toronto, Ontario

Address: 26 Thorncliffe Park Drive Type of Building: Apartments (elevator)

Number of Suites: 62

(35 one-bdrm, 25 two-bdrm, and 2 three-bdrm)



### 27 Thorncliffe Park Drive

Location: Toronto, Ontario

Address: 27 Thorncliffe Park Drive

Type of building: Apartments (elevator)

Number of suites: 86

(2 bachelor, 45 one-bdrm, and 39 two-bdrm)



#### 50 Thorncliffe Park Drive

Location: Toronto, Ontario

Address: 50 Thorncliffe Park Drive

Type of building: Apartments (elevator)

Number of suites: 57

(1 bachelor, 10 one-bdrm, 34 two-bdrm, and 12 three-bdrm)



#### **5 Dufresne Court**

Location: Toronto, Ontario Address: 5 Dufresne Court

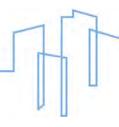
Type of building: Apartments (elevator)

Number of suites: 218

(27 jr one-bdrm, 54 one-bdrm, 27 large one-bdrm, 82 two-bdrm,

and 28 three-bdrm)

## Apartments





### **Antrim Apartments**

Location: Toronto, Ontario Address: 4 Antrim Crescent

Type of Building: Apartments (elevator) Number of Suites: 70 suites (44 one-bdrm and 26 two-bdrm)



### **Dundas Court**

Location: Whitby, Ontario Address: 707 & 711 Dundas Street West Type of Building: Townhouses

Number of Suites: 36

(24 two-bdrm and 12 three-bdrm)



#### Le Art

Location: Montreal, Quebec Address: 1437-1441 René-Lévesque Boulevard West

Type of Building: Apartments (elevator)

Number of Suites: 138 Suites

(5 bachelor, 99 one-bdrm, 29 two-bdrm and 5 three-bdrm)



## **Quartier QB**

Location: Québec City, Quebec Address: 2551 Quatre-Bourgeois Boulevard Type of Building: Apartments (elevator)

Number of Suites: 684 Suites

(301 bachelor, 228 one-bdrm, 131 two-bdrm and 24 three-bdrm)

## Apartments





## The Huntington

Location: Dartmouth, Nova Scotia Address: 58 Holtwood Court

Type of Building: Luxury Apartments (elevator)

Number of Suites: 114

(9 one-bdrm, 99 two-bdrm, and 6 three-bdrm)



#### **Beacon Place**

Location: Edmonton, Alberta

Address: 9930 Bellamy Hill Road NW Type of Building: Apartments (elevator)

Number of Suites: 82 (27 bachelor, 36 one-bdrm, 18 two-bdrm, 1 three-

bdrm)



## **Grand Central Manor**

Location: Edmonton, Alberta

Address: 10903 103 & 102 Avenue NW Type of Building: Apartments (elevator)

Number of Suites: 306 Suites

(182 one-bdrm, 120 two-bdrm and 4 three-bdrm)



### Mayfair

Location: Edmonton, Alberta Address: 10803 Jasper Ave NW

Type of Building:Luxury Apartments (elevator) Number of Suites: 238 (118 one-bdrm, 120 two-bdrm)



#### **Oliver Place**

Location: Edmonton, Alberta Address: 10130 117 Street NW

Type of Building: Apartments (elevator)

Number of Suites: 234 Suites

(26 bachelor, 156 one-bdrm and 52 two-bdrm)

## Apartments





#### **Riverside Towers**

Location: Edmonton, Alberta

Address: 8610 & 8620 Jasper Avenue Type of Building: Apartments (elevator) Number of Suites: 292 Suites

(41 bachelor, 127 one-bdrm, 80 two-bdrm and 44 three-bdrm)



#### TRAX

Location: Edmonton, Alberta Address: 10054 79 Ave NW

Type of Building: Apartments (elevator)

Number of Suites: 100 Suites

(42 bachelor, 32 one-bdrm and 26 two-bdrm)



## Windermere Village

Location: Edmonton, Alberta

Address: 3707-3711 Whitelaw Lane NW Type of Building: Luxury Apartments (elevator)

Number of Suites: 126

(3 one-bdrm and 123 two-bdrm)



#### **Harbour View Estates**

Location: Regina, Saskatchewan

Address: 5501-5549-5601-5649 Prefontaine Avenue

Type of Building: Apartments (elevator)

Number of Suites: 208 suites (64 one-bdrm and 144 two-bdrm)

\*Centurion owns 60% of this property in joint venture with other investors.



## The Apex at Acre 21\*

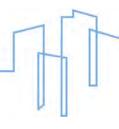
Location: Regina, Saskatchewan Address: 5000 Green Jewel Blvd

Type of Building: Apartments (elevator)

Number of Suites: 176 Suites (88 one-bdrm and 88 two-bdrm)

\*Centurion owns 50% of this property in joint venture with other investors

## Apartments





## **Sky Pointe Estates**

Location: Regina, Saskatchewan Address: 5960 Little Pine Loop Type of Building: Apartments (elevator) Number of Suites: 75 suites (42 one-bdrm and 33 two-bdrm)



## Madison Ridge

Location: Regina, Saskatchewan Address: 1251 North McEachern Drive Type of Building: Apartments (elevator)

Number of Suites: 48 suites (8 two-bdrm and 40 three-bdrm)



#### Madison Manor

Location: Regina, Saskatchewan Address: 1291 North McEachern Drive Type of Building: Apartments (elevator)

Number of Suites: 64 suites (16 one-bdrm and 48 two-bdrm)



### **Summit at Seasons\***

Location: Winnipeg, Manitoba

Address:701-721 Sterling Lyon Parkway
Type of Building:Luxury Apartments (elevator)

Number of Suites: 416 (6 bachelor, 160 one-bdrm, 236 three-bdrm, 14 four-

\*Centurion owns 50% of this property in joint venture with other investors.



## Pinnacle at Bridgewater\*

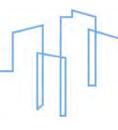
Location: Winnipeg, Manitoba

Address: 344-370 Bridge Lake Drive Type of Building: Apartments (elevator)

Number of Suites: 208 (74 one-bdrm, 134 two-bdrm)

\*Centurion owns 45% of this property in joint venture with other investors.

## Apartments





## Pinnacle at Bridgewater II\*

Location: Winnipeg, Manitoba Address: 340-370 Bridge Lake Drive Type of Building: Apartments (elevator)

Number of Suits: 208

\*Centurion owns 45% of this property in joint venture with other investors.



#### Trio

Location: Kelowna, British Columbia Address: 333-337 Drysdale Boulevard Type of Building: Apartments (elevator) Number of Suites: 175 Suites

(15 bachelor, 38 one-bdrm and 122 two-bdrm)



#### **Roberts Place**

Location: Langford, British Columbia Address: 772 Hockley Avenue

Type of Building: Apartments (elevator) Number of Suites: 20 (20 two-bdrm)



### **Roberts Landing**

Location: Langford, British Columbia

Address: 777 Hockley Avenue

Type of Building: Apartments (elevator)

Number of Suites: 30 (10 one-bdrm, 20 two-bdrm)



#### The Arc

Location: Langford, British Columbia Address: 2849 Bryn Maur Road Type of Building: Apartments (elevator) Number of Suites: 93 Suites

(65 one-bdrm, 23 two-bdrm and 5 three-bdrm)

## Apartments





## Village Walk West

Location: Langford, British Columbia Address: 778,784 and 790 Hockley Avenue Type of Building: Apartments (elevator)

Number of Suites: 86 (30 one-bdrm, 46 two-bdrm, 10 three-bdrm)



## **Hockley Corners**

Location: Langford, British Columbia Address: 765 Hockley Avenue Type of Building: Apartments (elevator) Number of Suites: 63 (42 one-bdrm, 21 two-bdrm)



## The Verve

Location: Victoria, British Columbia Address: 433 Boleskine Road

Type of Building: Apartments (elevator)

Number of Suites: 95 (57 bachelor, 9 one-bdrm, 29 two-bdrm)



#### **Fusion**

Location:Surrey, British Columbia Address: 13555 96th Avenue

Type of Building: Apartments (elevator)

Number of Suites: 146 (125 one-bdrm, 21 two-bdrm)



#### V1488\*

Location: Victoria, British Columbia

Address: 1488 Cook Street

Type of Building: Apartments (elevator)

Number of Suites: 134 (19 bachelor, 47 one-bdrm, 58 two-bdrm, 10 three-

\*Centurion owns 50% of this property in joint venture with other investors.

## **Apartments**





#### Oxford at The Ranch

Location: Waller, Texas, U.S. Address: 31200 FM 2920 Road Type of Building: Apartments
Number of Suites: 224 suites (elevator)
(140 one-bdrm, 60 two-bdrm, and 24 three-bdrm)

\*Centurion owns 85% of this property in joint venture with other investors.



## Timothy Woods\*

Location: Waller, Texas, U.S. Address: 2035 Timothy Road Type of Building: Apartments

Number of Suites: 204 suites (elevator)

(88 one-bdrm, 76 two-bdrm, and 40 three-bdrm)

\*Centurion owns 75% of this property in joint venture with other investors.



## Oxford at Country Club\*

Location: Baytown, Texas Address: 2800 West Baker Road

Type of Building: Apartments (elevator)

Number of Suites: 228 Suites

(134 one-bdrm, 90 two-bdrm and 4 three-bdrm)

\*Centurion owns 85% of this property in joint venture with other investors.



### Le Montefiore

Location: Montreal, Quebec Address: 5885, Cavendish blvd.

Type of Building: Apartments (elevator)

Number of Suites: 94 Suites

(8 bachelor, 36 one-bdrm and 50 two-bdrm)



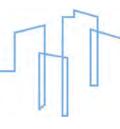
#### **Hedstrom House**

Location: Langford, British Columbia Address: 1060 Goldstream Ave.

Type of Building: Apartments (elevator) Number of Suites: 119 Suites

(6 bachelor, 42 one-bdrm, 59 two-bdrm and 12 three-bdrm)

## Apartments





## 1140 Mary Street

Location: Oshawa, Ontario Address: 1140 Mary Street

Type of Building: Apartments (elevator) Number of Suites: 117 Suites

(2 bachelor, 22 one-bdrm, 67 two-bdrm and 26 three bedroom)



#### 333 Simcoe Street

Location: Oshawa, Ontario Address: 333 Simcoe Street

Type of Building: Apartments (elevator)

Number of Suites: 41 Suites

(4 one-bdrm, 31 two-bdrm and 6 three-bdrm)



# **550 Lang's Road** Location: Ottawa, Ontario

Address: 550 Lang's Road
Type of Building: Apartments (elevator)

Number of Suites: 171 Suites

(18 bachelor, 105 one-bdrm and 48 two-bdrm)



#### 3280 Cavendish

Location: Montreal, Quebec Address: 3280 Boul Cavendish

Type of Building: Apartments (elevator)

Number of Suites: 114 Suites

(4 bachelor, 62 one-bdrm and 48 two-bdrm)



#### **Peatt Commons West**

Location: Victoria, British Columbia

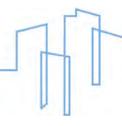
Address: 2854 Peatt Road

Type of Building: Apartments (elevator)

Number of Suites: 63 Suites

(32 one-bdrm, 30 two-bdrm and 1 three-bdrm)

## **Apartments**





#### **Peatt Commons East**

Location: Victoria, British Columbia Address: 821 Hockley Avenue

Type of Building: Apartments (elevator) Number of Suites: 72 Suites (15 one-bdrm and 57 two-bdrm)



## Steps Bridgeland\*

Location: Calgary, Alberta Address: 918 McPherson Square NE Type of Building: Apartments (elevator) Number of Suites: 122 Suites

(7 bachelor, 34 one-bdrm, 70 two-bdrm and 11 three-bdrm)

\*Completed development



## **Station Place\***

Location: Etobicoke, ON

Address: 5249 Dundas Street West Type of Building: Apartments (elevator)

Number of Suites: 333 Suites

(37 bachelor, 148 one-bdrm and 148 two-bdrm)

\*Centurion owns 50% of this property in joint venture with other investors.



#### Warehouse District Flats LLC\*

Location: West Palm Beach, FL Address: 1701 Clare Avenue

Type of Building: Apartments (elevator)

Number of Suites: 178 Suites

(25 bachelor, 106 one-bdrm and 47 two-bdrm)

\*Completed development. Centurion owns 66% of this property in joint

venture with other investors.



### Sage Apartments LP\*

Location: Winnipeg, MB

Address: 105, 115, 125 and 145 Sage Creek Boulevard 40, 50, 60 and 70 Des Hivernants Boulevard North

Type of Building: Apartments (elevator) Number of Suites: 398 Suites

(189 one-bdrm, 174 two-bdrm and and 35 three-bdrm)

\*Completed development. Centurion owns 50% of this property in joint

venture with other investors.

## Apartments





## **Urban Square**

Location: Winnipeg, MB Address: 230 Good Street

Type of Building: Apartment (elevator)

Number of Suites: 143 Suites

(5 bachelor, 35 one-bdrm, 86 two-bdrm and 17 three-bdrm)



#### 133 Erskine LP\*

Location: Toronto, ON Address: 133 & 141 Erskine Avenue Type of Building: Apartment (elevator)

Number of Suites: 27 Suites (2 one-bdrm and 25 two-bdrm)

\*Centurion owns 75% of this property in joint venture with other investors.



## CCA Crossroad Kansas City LLC\*

Location: Kansas City, MO

Address: 1989 Main Street
Type of Building: Apartment (elevator)

Number of Suites: 283 Suites

(88 bachelor, 122 one-bdrm, 67 two-bdrm and 6 three-bdrm)

\*Completed development. Centurion owns 36% of this property in joint

venture with other investors.



## **CCA CBD Minneapolis LLC\***

Location: Minneapolis, MN Address: 95 South 10th Street

Type of Building: Apartment (elevator)

Number of Suites: 307

(178 bachelor, 73 one-bdrm and 56 two-bdrm)

\*Completed development. Centurion owns 45% of this property in joint

venture with other investors.

## Student Residences





## LA MARQ au 515

Location: Montréal (Québec) Address: 1430 rue City Councillors

Type of Building: Student Residence (elevator)

Number of Suites: 100 suites

(comprising 440 rental beds; 10 three-bdrm, 40 four-bdrm, and 50 five-



#### 75 Ann Street\*

Location: London (Ontario)

Address: 75 Ann Street
Type of Building: Student Residence (elevator)

Number of Suites: 137 (comprising 499 rental beds; 2 two-bdrm, 45 three-

bdrm, 90 four-bdrm)

\*Centurion owns 75% of this property in joint venture with other investors.



### 1 Beaufort Street\*

Location: London (Ontario) Address: 1 Beaufort Street

Type of Building: Student Residence

Number of Suites: 6 block townhouse complex; 27 suites

(comprising 135 rental beds; 27 five-bdrms)

\*Centurion owns 75% of this property in joint venture with other investors.



## St George Street

Location: London (Ontario)

Address: 83 St. George Street (13 townhouses), 87, 89, 91, 93, 95, 97, & 99

St. George Street, 149, 151, 163, & 165 Ann Street

Type of Building: Student Residence

Number of Suites: 24 townhouses (comprising 96 rental beds; 24 four-

bdrms)



## 205 Oxford Centre Apartments

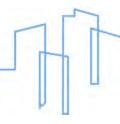
Location: London (Ontario) Address: 205 Oxford Street East

Type of Building: Student Residence (elevator)

Number of Suites: 139 suites

(comprising 220 rental beds; 53 one-bdrm and 86 two-bdrm)

## Student Residences





## **University View**

Location: Waterloo, Ontario Address: 173 King Street North
Type of Building: Student residence (elevator)
Number of Suites: 56 Suites

(comprising of 219 rental beds; 1 one-bdrm, 1 two-bdrm, and 54 four-



#### 18 James Street

Location: Waterloo, Ontario Address: 18 James Street North Type of Building: Student

Number of Suites: 30 suites (comprising 150 rental beds; 30 five-bdrm)



## 167 King Street North

Location: Waterloo, Ontario Address: 167 King Street North
Type of Building: Student residence (elevator)

Number of Suites: 41 Suites

(comprising of 205 rental beds; 41 five-bdrm)



## 168 King Street North

Location: Waterloo, Ontario Address: 168 King Street North

Type of Building: Student residence (elevator)

Number of Suites: 36 Suites

(comprising of 176 rental beds; 1 one-bdrm and 35 five-bdrm)



### 345 King Street North

Location: Waterloo, Ontario Address: 345 King Street North

Type of Building: Student residence (elevator)

Number of Suites: 94 Suites

(comprising of 386 rental beds; 38 five-bdrm, 28 four-bdrm,

and 28 three-bdrm)

## Student Residences





### **Columbia Street West**

Location: Waterloo (Ontario) Address: 1 Columbia Street West

Type of Building: Student Residence (elevator) Number of Suites: 74

(comprising 370 rental beds; 74 five-bdrm)



The Hub Calgary\*
Location: Calgary, Alberta
Address: 2416 16th Avenue NW
Type of Building: Student
North Calgary
Address: 240 St. (1997) Number of Suites: 348 Suites

(212 one-bdrm, 134 two-bdrm and 2 three-bdrm)

\*Centurion owns 69.9% of this property in joint venture with other

investors.



## **Simon Fraser University**

Location: Burnaby, BC Address: 8888 University Drive Type of Building: Student Housing Number of Suites: 482 Suites

(482 bachelor)



#### 21 Columbia

Location: Waterloo, ON Address: 21 Columbia St W Type of Building: Student Housing

Number of Suites: 41 Suites

(41 five-bdrm)

# **Medical Offices**





# Centurion Rise (520 Ellesmere) LP\* Location: Toronto, ON Address: 520-524 Ellesmere Road

Type of Building: Medical Office \*Centurion owns 75% of this medical building in joint venture with other

investors.



# Centurion Rise (Royal Court Barrie) LP\* Location: Barrie, ON Address: 1&5 Quarry Ridge Road & 15 Gallie Court Type of Building: Medical Office \*Centurion owns 75% of this medical building in joint venture with other

investors.



# Management Summary Information of the Lending Portfolio

The following charts provide additional information relating to the mortgage investments and equity accounted investments in the REIT.

		REIT	Consolidated					
T		I	Funded			C	ommitted	
Investments Segregation (excl. Foreclosed Properties)	\$	#	% (\$)	WtAvg. Rate		S	#	% (\$)
By Participation								
Mortgage Investments	\$ 208,279	20	64%	9.27%	\$	279,921	20	68%
Participating Loan Interests	\$ 61,576	9	19%	9.82%	\$	56,394	9	14%
Equity Accounted Investments	\$ 56,738	10	17%	—%	\$	75,648	10	18%
Total	\$ 326,593	39	100%	9.38%	\$	411,963	39	100%
sy Rank								
1st	\$ 121,267	12	37%	8.62%	\$	163,539	12	40%
2nd	\$ 148,588	17	46%	10.03%	\$	172,776	17	42%
Equity Accounted Investments	\$ 56,738	10	17%	0.00%	\$	75,648	10	18%
Total	\$ 326,593	39	100%	9.38%	\$	411,963	39	100%
<u> By Loan Type</u>								
Commercial	\$ 49,970	7	15%	8.24%	\$	58,701	7	14%
Residential	\$ 276,623	32	85%	9.63%	\$	353,262	32	86%
Total	\$ 326,593	39	100%	9.38%	s	411,963	39	100%
By Province/State								
Canada								
AB	\$ 21,372	7	7%	9.61%	\$	43,692	7	11%
BC	\$ 46,709	3	14%	8.12%	\$	65,730	3	16%
MB	\$ 10,142	1	3%	0.00%	\$	7,227	1	2%
ON	\$ 243,995	26	75%	9.60%	\$	291,506	26	70%
SK	\$ 3,445	1	1%	0.00%	\$	2,878	1	1%
Subtotal (A)	\$ 325,662	38	100%	9.38%	s	411,033	38	100%
United States								
TX	\$ 930	1	0%	10.00%	\$	930	1	0%
Subtotal (B)	\$ 931	1	0%	10.00%	s	930	1	0%
Grand Total (A + B)	\$ 326,593	39	100%	9.38%	\$	411,963	39	100%



# Management Summary Information of the Lending Portfolio

			REIT	Consolidated					
I			]	Funded			C	ommitted	
Investments Segregation (excl. Foreclosed Properties)		\$	#	% (\$)	WtAvg. Rate		\$	#	% (\$)
City									
Greater Toronto Area									
Ajax	\$	4,037	1	1.24%	11.00%	\$	5,000	1	1.21%
Bowmanville	\$	8,567	1	2.62%	10.00%	\$	10,935	1	2.65%
Burlington	\$	11,079	1	3.39%	8.50%	\$	11,079	1	2.69%
Clarington	\$	283	_	0.09%	<b>—</b> %	\$	_	_	%
Etobicoke	\$	15,996	1	4.90%	10.00%	\$	16,112	1	3.91%
Markham	\$	6,735	1	2.06%	8.50%	\$	6,735	1	1.63%
Mississauga	\$	19,089	1	5.85%	10.50%	\$	19,900	1	4.83%
Oakville	\$	10,282	1	3.15%	9.25%	\$	10,282	1	2.50%
Scarborough	\$	27,424	3	8.40%	10.00%	\$	22,847	3	5.55%
Toronto	\$	4,083	2	1.25%	8.50%	ş	7,020	2	1.70%
Subtotal (A)	s	107,575	12	33.00%	9.69%	s	109,910	12	26.67%
Greater Vancouver Area									
Delta	\$	60	_	0.02%	—%	\$	_	_	%
Surrey	\$	35,922	1	11.00%	8.25%	\$	37,500	1	9.10%
Subtotal (B)	\$	35,982	1	11.02%	8.25%	s	37,500	1	9.10%
Vancouver Island									
Victoria	\$	4,878	_	1.49%	0.00%	s	_	_	%
Subtotal (C)	s	4,878	_	1.49%	20.00%	s	_	_	<b>_%</b>
Guelph-Waterloo Area									
Guelph	\$	29,305	4	8.97%	10.00%	\$	29,305	4	7.11%
Waterloo	\$	45,314	3	13.87%	10.00%	\$	45,313	3	11.00%
Subtotal (D)	s	74,619	7	22.84%	10.00%	s	74,618	7	18.11%



# Management Summary Information of the Lending Portfolio

			REIT	Consolidated					
T 4 5 4 5				Funded			C	ommitted	
Investments Segregation (excl. Foreclosed Properties)		\$	#	% (\$)	WtAvg. Rate		\$	#	% (\$)
by City (cont'd)	_								
Other Canadian Cities									
Barrie	\$	2,744	1	0.84%	10.00%	\$	2,743	1	0.67%
Calgary	\$	39,212	5	12.01%	8.04%	\$	53,533	5	12.99%
Edmonton	\$	6,015	2	1.84%	6.50%	\$	14,563	2	3.54%
Gatineau	\$	7,372	1	2.26%	10.00%	\$	7,500	1	1.82%
Kanata	\$	8,530	2	2.61%	12.00%	\$	40,120	2	9.74%
Kelowna	\$	5,849	2	1.79%	6.50%	\$	28,230	2	6.85%
Minett	\$	15,680	1	4.80%	10.00%	\$	26,500	1	6.43%
Regina	\$	3,445	1	1.05%	0.00%	\$	2,879	1	0.70%
St. Albert	\$	860	1	0.26%	9.00%	\$	1,185	1	0.29%
Winnipeg	\$	12,902	2	3.95%	0.00%	\$	11,752	2	2.85%
Subtotal (E)	\$	102,609	18	31.41%	8.94%	s	189,005	18	45.88%
United States									
Irving	\$	930	1	0.28%	10.00%	\$	930	1	0.23%
Subtotal (F)	\$	930	1	0.28%	10.00%	s	930	1	0.23%
Grand Total (SUM A to F)	s	326,593	39	100%	9.38%	s	411,963	39	100.00%
y Purchase Options									
With	\$	62,879	8	19.00%	9.77%	s	65,930	8	16.00%
Without	\$	206,976	21	64.00%	9.26%	\$	270,385	21	66.00%
Equity Accounted Investments	\$	56,738	10	17.00%	0.00%	s	75,648	10	18.00%
Total	\$	326,593	39	100%	9.38%	s	411,963	39	100%
y Development Stage	-	,		,-					/4
Construction	\$	172,029	24	53.00%	9.22%	s	254,351	24	62.00%
Pre-Construction	\$	105,613	9	32.00%	9.24%	\$	107,434	9	26.00%
Term	s	48,951	6	15.00%	10.06%	\$	50,178	6	12.00%
Total	\$	326,593	39	100%	9.38%	s	411,963	39	100%
y Underlying Security	-	,		,-		-		<del>-</del> -	/0
Multi Family Apartments	\$	56,618	13	17.00%	9.55%	\$	128,850	13	31.00%
Land	\$	68,936	4	21.00%	8.83%	\$	70,629	4	17.00%
Low-Rise Residential	\$	72,055	7	22.00%	10.00%	\$	82,798	7	20.00%
Industrial	\$	15,176	2	5.00%	9.17%	\$	16,079	2	4.00%
High-Rise Condominium	\$	82,088	9	25.00%	10.17%	\$	80,690	9	20.00%
Commercial/Mixed Use	\$	31,720	4	10.00%	7.79%	\$	32,917	4	8.00%



# Management Summary Information of the Lending Portfolio

	·		REIT	Consolidated					
Investments Segregation				Funded			C	ommitted	
Investments Segregation (excl. Foreclosed Properties)		\$	#	% (\$)	WtAvg. Rate		\$	#	% (\$)
Total	\$	326,593	39	100%	9.38%	s	411,963	39	100%
y Investment Size									
\$1m or less	\$	4,163	4	1.00%	10.23%	\$	4,561	4	1.00%
> \$1m - \$3m	\$	18,894	8	6.00%	8.75%	\$	48,507	8	12.00%
> \$3m - \$5m	\$	54,182	10	17.00%	10.44%	\$	100,340	10	24.00%
> \$5m - \$10m	\$	68,280	7	21.00%	9.85%	\$	70,775	7	17.00%
> \$10m - \$15m	\$	69,672	5	21.00%	9.31%	\$	62,180	5	15.00%
> \$15m	\$	111,403	5	34.00%	8.90%	\$	125,600	5	31.00%
Total	\$	326,593	39	100%	9.38%	s	411,963	39	100%
Maturity (excl. Equity & FV Adj.)									
2022	\$	251,973	24	95.00%	9.38%	\$	272,983	24	81.00%
2023	\$	4,746	3	2.00%	8.98%	\$	14,728	3	4.00%
2024	\$	2,776	1	1.00%	6.50%	\$	18,525	1	6.00%
2025	\$	4,644	1	2.00%	12.00%	\$	30,080	1	9.00%
Total	\$	264,139	29	100%	9.38%	S	336,316	29	100%
Interest/Pref Rate (excl. Equity & FV Adj.)									
8% or less	\$	28,635	3	11.00%	7.10%	\$	54,913	3	16.00%
> 8.0% - 8.5%		56,716	4	21.00%	8.34%	\$	61,231	4	18.00%
> 8.5% - 9.0%		860	1	0.00%	9.00%	\$	1,185	1	0.00%
> 9.0% - 9.5%	\$	10,282	1	4.00%	9.25%	\$	10,282	1	3.00%
> 9.5% - 10.0%	\$	139,876	17	53.00%	10.00%	\$	153,725	17	47.00%
> 10.0% - 10.5%	\$	19,089	1	7.00%	10.50%	\$	19,900	1	6.00%
> 10.5% - 11.0%	\$	4,037	1	2.00%	11.00%	\$	5,000	1	1.00%
> 11.5% - 12.0%	\$	4,644	1	2.00%	12.00%	\$	30,080	1	9.00%
Total	\$	264,139	29	100%	9.38%	s	336,316	29	100%
Committed LTV - Mortgage Investments									
50% or less	\$	10,774	2	5.00%	10.00%	\$	10,902	2	4.00%
> 50% - 60%	\$	37,041	3	18.00%	9.34%	\$	47,862	3	17.00%
> 60% - 70%	\$	45,681	4	22.00%	8.61%	\$	51,159	4	18.00%
> 70% - 80%	\$	50,643	3	25.00%	10.19%	\$	51,453	3	18.00%
> 80% - 90%	\$	34,139	5	16.00%	7.82%	\$	86,178	5	31.00%
> 90%	\$	30,001	3	14.00%	10.00%	\$	32,368	3	12.00%
Total	\$	208,279	20	100%	9.27%	s	279,922	20	100%
Payment Method - Mortgage Investments									
Interest Accrue	\$	130,078	12	66.00%	9.56%	\$	183,436	12	66.00%
Pre Authorized Payment	\$	78,201	8	34.00%	8.79%	\$	96,486	8	34.00%
Total	\$	208,279	20	100%	9.27%	s	279,922	20	100%
imated Built Out Value of Purchase Options			U	ndiluted				Diluted	
Mortgage Investments	\$	85,185	2	6.00%		\$	85,185	2	8.00%
Participating Loan Interests	\$	256,808	6	17.00%		\$	256,808	6	22.00%
Equity Accounted Investments	\$	1,195,079	10	78.00%		\$	789,975	10	70.00%
Total	s	1,537,072	18	101%		s	1,131,968	18	100%

# APPENDIX C



# Properties Under Development

The following discloses the properties that are currently under development and shows, the location, the number of units/commercial unit square footage, Centurion's ownership interest, the Centurion vehicle supporting the development and the year in which the property is expected to be completed.

Property Name	Property Location	Number of Units	Commercial Sq ft.	Ownership Interest	<b>Expected Date</b> of Completion
Madison Avenue	Calgary, Alberta	31		50%	2022
Scott Road - Phase I and II	Surrey, BC	514	11,867	100%	2022
5207 - 4th Avenue	Edmonton, Alberta	149		50%	2022
Bridgewater 3	Winnipeg, Manitoba	270	_	45%	2022
ME Condo PH 2 & 3	Scarborough, Ontario	443	6,148	72%	2023
Acre 21 Regina	Regina, SK	124	_	50%	2023
Pandora Phase 2	Victoria, BC	37	1,000	75%	2023
Kanata (Huntmar Road)	Kanata, Ontario	420	_	67%	2024
350 Doyle	Kelowna, BC	299	38,243	75%	2025
Trinity Hill	Calgary, AB	558	25,000	50%	2025
Winnipeg Westport	Winnipeg, MB	169	_	50%	2026
400 Albert St (Main & Main)	Ottawa, ON	559	29,557	50%	2026
TOTAL		3,573	111,815		

# APPENDIX D

# Properties Under Contract



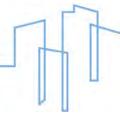
The following discloses the properties that are currently under contract and shows the location, the number of units, Centurion's ownership interest, and the year of the estimated closing date.

Property Name	Property Location	Number of Units	Commercial Sq ft.	Ownership %	Estimated Year of Closing
Montreal Portfolio(1)	Montreal, Quebec	3,677	12,391	100%	2022
Scott Road Weststone Phase I <sup>(2)</sup>	Surrey, British Columbia	233	4,728	100%	2022
Scott Road Weststone Phase II	Surrey, British Columbia	281	11,867	100%	2022
Langford Development Land	Landford, BC	_	_	100%	2022
Le Central Apartments	Gatineau, QC	345	_	100%	2022
St. Jerome Phase I and II	St. Jerome, QC	305	_	100%	2022
Le Bacc	Quebec City, QC	170	_	100%	2022
Knox Village (Phase 1-4)	Kelowna, BC	238	_	100%	2023-2024
TOTAL		5,249			

<sup>(1) 67%</sup> of the Montreal Portfolio has been acquired so far in 2022. Remaining 33% to be acquired by April 2022.

<sup>&</sup>lt;sup>(2)</sup> Acquisition of Scott Road Weststone Phase I was completed on February 3, 2022.

# Risks and Uncertainties



There are certain risk factors inherent in an investment in the REIT Units and in the activities of Centurion Apartment REIT, including the following, which Subscribers should carefully consider before subscribing for the REIT Units.

#### Risks Related to the Novel Coronavirus Disease (COVID-19)

There has been and continues to be a global pandemic related to an outbreak of the novel coronavirus disease (COVID-19). This outbreak (and any future outbreaks) of COVID-19 has led (and may continue to lead) to disruptions in global economic activity, resulting in, among other things, a general decline in equity prices and lower interest rates. These circumstances are likely to have an adverse effect on levels of employment, which may adversely impact the ability of tenants, borrowers and other counterparties to make timely payments on their rents, mortgages and other loans. An increase in delinquent payments by tenants, borrowers and other counterparties may negatively affect the Trust's financial position. While governments are closely monitoring the rapidly evolving situation, no assurance can be made regarding the policies that may be adopted by the Bank of Canada, the Canadian federal, provincial or municipal governments, their agencies, the United States government or any other foreign or subnational government to address the effects of COVID-19 or any resulting market volatility. Following multiple interest rate cuts by the Bank of Canada in March 2020, which were announced in an attempt to curb the economic effects of COVID-19, it is possible that the Bank of Canada may make further interest rate cuts or that it may in the future resume interest rate increases. Any such increases or decreases may occur at a faster rate than expected. To the extent that interest rates increase as a result of the Bank of Canada's actions or otherwise, the availability of refinancing alternatives for credit facilities, mortgages and other loans may be reduced. No assurance can be made regarding such matters or their effect on real estate markets generally and on the value and performance of mortgage loans. The Trust actively monitors regulatory developments and will adjust to any regulatory changes that may arise as a result of the COVID19 outbreak.

The COVID-19 outbreak may lead to disruptions of the Trust's normal business activity and a sustained outbreak may have a negative impact on the Trust and its financial performance. The Trust has business continuity policies in place and is developing additional strategies to address potential disruptions in its operations. However, no assurance can be made that such strategies will successfully mitigate the adverse impacts related to the COVID-19 outbreak. A prolonged outbreak of COVID-19 could adversely impact the health of the Trust's employees, borrowers, counterparties and other stakeholders.

The full extent of the duration and impact that COVID-19, including any regulatory responses to the outbreak, will have on the Canadian, United States and global economies and the Trust's business is highly uncertain and difficult to predict at this time.

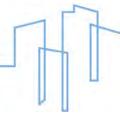
#### **Real Property Ownership**

All real property investments are subject to elements of risk. Such investments are affected by general economic conditions, local real estate markets, demand for multi-unit residential premises, competition from other available residential premises and various other factors.

Certain significant expenditures, including property taxes, capital repair and replacement costs, maintenance costs, mortgage payments, insurance costs and related charges must be made throughout the period of ownership of real property regardless of whether the property is producing any income. If Centurion Apartment REIT is unable to meet mortgage payments on any property, losses could be sustained as a result of the mortgagee's exercise of its rights of foreclosure or sale.

Real property investments tend to be relatively illiquid, with the degree of liquidity generally fluctuating in relation to demand for and the perceived desirability of such investments. Such illiquidity may tend to limit Centurion Apartment

# Risks and Uncertainties



REIT's ability to vary its portfolio promptly in response to changing economic or investment conditions. If Centurion Apartment REIT was required to liquidate its real property investments, the proceeds to Centurion Apartment REIT might be significantly less than the aggregate value of its properties on a going-concern basis.

Centurion Apartment REIT will be subject to the risks associated with debt financing, including the risk that existing mortgage indebtedness secured by the Properties will not be able to be refinanced or that the terms of such refinancing will not be as favourable as the terms of existing indebtedness.

### **Development Risks**

Centurion Apartment REIT may, directly or indirectly, invest in real estate development projects. Any existing or future development investments of the REIT will entail certain risks, including the expenditure of funds on and devotion of management's time to evaluating projects that may not come to fruition; the risk that development costs of a project may exceed original estimates, possibly making the project uneconomical; the risk of construction overrun or other unforeseeable delays, during which the interest rate and leasing risk may fluctuate; the risk that occupancy rates and rents at a completed project will be less than anticipated or that there will be vacant space at the project; the risk that expenses at a completed development will be higher than anticipated; and the risk that permits and other governmental approvals will not be obtained. In addition, the REIT's future real estate development investments may require a significant investment of capital. The REIT may be required to obtain funds for its capital expenditures and operating activities, if any, through cash flow from operations, property sales or financings. If the REIT is unable to obtain such funds, it may have to defer or otherwise limit certain development activities.

#### **Future Property Acquisitions**

While Centurion Apartment REIT may enter into non-binding letters of intent with respect to properties under review, there can be no assurance that such properties will be acquired. Accordingly, there can be no assurance that Centurion Apartment REIT will be able to acquire Properties at the rates of return that the REIT Management is targeting. No forecast has been made for the acquisition of properties under review.

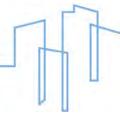
#### **Revenue Producing Properties**

The Properties generate income through rental payments made by the tenants thereof. Upon the expiry of any lease, there can be no assurance that such lease will be renewed or the tenant replaced. The terms of any subsequent lease may be less favorable to Centurion Apartment REIT than the existing lease. Unlike commercial leases which generally are "net" leases and allow a landlord to recover expenditures, residential leases are generally "gross" leases and the landlord is not able to pass on costs to its tenants.

#### No Guarantees or Insurance on Mortgage Investments

A Mortgage borrower's obligations to the Centurion Apartment REIT or any other person are not guaranteed by the Government of Canada, the government of any province or any agency thereof nor are they insured under the National Housing Act (Canada). In the event that additional security is given by the borrower or a third party or that a private guarantee the Mortgage borrower's obligations, there is no assurance that such additional security or guarantee will be available or sufficient to make Centurion Apartment REIT whole if and when resort is to be had thereto.

# Risks and Uncertainties



#### Risks Related to Mortgage Extensions and Mortgage Defaults

The REIT Management may from time to time deem it appropriate to extend or renew the term of a Mortgage past its maturity, or to accrue the interest on a Mortgage, in order to provide the borrower with increased repayment flexibility. The REIT Management generally will do so if it believes that there is a very low risk to Centurion Apartment REIT of not being repaid the full principal and interest owing on the Mortgage. In these circumstances, however, Centurion Apartment REIT is subject to the risk that the principal and/or accrued interest of such Mortgage may not be repaid in a timely manner or at all, which could impact the cash flows of Centurion Apartment REIT during and after the period in which it is granting this accommodation. Further, in the event that the valuation of the asset has fluctuated substantially due to market conditions, there is a risk that Centurion Apartment REIT may not recover all or substantially all of the principal and interest owed to it in respect of such Mortgage.

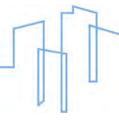
When a Mortgage is extended past its maturity, the loan can either be held over on a month-to-month basis, or renewed for an additional term at the time of its maturity. Notwithstanding any such extension or renewal, if the borrower subsequently defaults under any terms of the loan, the Mortgage Servicer has the ability to exercise its Mortgage enforcement remedies in respect of the extended or renewed Mortgage. Exercising Mortgage enforcement remedies is a process that requires a significant amount of time to complete, which could adversely impact the cash flows of Centurion Apartment REIT during the period of enforcement. In addition, as a result of potential declines in Real Property values, the priority ranking of the Mortgage and other factors, there is no assurance that Centurion Apartment REIT will be able to recover all or substantially all of the outstanding principal and interest owed to it in respect of such Mortgages by the Mortgage Service Provider's exercise of Mortgage enforcement remedies for the benefit of Centurion Apartment REIT. Should Centurion Apartment REIT be unable to recover all or substantially all of the principal and interest owed to it in respect of such Mortgage loans, the assets of Centurion Apartment REIT would be reduced, and the returns, financial condition and results of operations of Centurion Apartment REIT could be adversely impacted.

#### Foreclosure or Power of Sale and Related Costs on Mortgage Investments

One or more borrowers could fail to make payments according to the terms of their loan, and Centurion Apartment REIT could therefore be forced to exercise its rights as mortgagee. The recovery of a portion of Centurion Apartment REITs assets may not be possible for an extended period of time during this process and there are circumstances where there may be complications in the enforcement of Centurion Apartments REIT's rights as mortgagee. Legal fees and expenses and other costs incurred by Centurion Apartment REIT in enforcing its rights as mortgagee against a defaulting borrower are usually recoverable from the borrower directly or through the sale of the mortgaged property by power of sale or otherwise, although there is no assurance that they will actually be recovered. In the event that these expenses are not recoverable they will be borne by Centurion Apartment REIT.

Furthermore, certain significant expenditures, including property taxes, capital repair and replacement costs, maintenance costs, Mortgage payments to prior charge holders, insurance costs and related charges must be made through the period of ownership of real property regardless of whether Mortgage payments are being made. Centurion Apartment REIT may therefore be required to incur such expenditures to protect its investment, even if the borrower is not honouring its contractual obligations.

# Risks and Uncertainties



#### **Litigation Risks**

Centurion Apartment REIT may, from time to time, become involved in legal proceedings in the course of its business. The costs of litigation and settlement can be substantial and there is no assurance that such costs will be recovered in whole or at all. During litigation involving a borrower in respect of a Mortgage, Centurion Apartment REIT may not be receiving payments of interest on a Mortgage that is the subject of litigation, thereby impacting cash flows. The unfavorable resolution of any legal proceedings could have an adverse effect on the Centurion Apartment REIT and its financial position and results of operations that could be material.

#### **Competition for Real Property Investments**

Centurion Apartment REIT competes for suitable real property investments with individuals, corporations and institutions (both Canadian and foreign) and other real estate investment trusts which are presently seeking, or which may seek in the future, real property investments similar to those desired by Centurion Apartment REIT. A number of these investors may have greater financial resources than those of Centurion Apartment REIT, or operate without the investment or operating guidelines of Centurion Apartment REIT or according to more flexible conditions. An increase in the availability of investment funds, and an increase in interest in real property investments, may tend to increase competition for real property investments, thereby increasing purchase prices and/or reducing the yield on them.

#### **Competition for Tenants**

The real estate business is competitive. Numerous other developers, managers and owners of properties compete with Centurion Apartment REIT in seeking tenants. The existence of competing developers, managers and owners for Centurion Apartment REIT's tenants could have an adverse effect on Centurion Apartment REIT's ability to lease suites in its properties and on the rents charged.

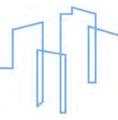
#### **Interest Rates**

It is anticipated that the market price for the REIT Units at any given time may be affected by the level of interest rates prevailing at that time. A rise in interest rates may have a negative effect on the market price of the REIT Units. A decrease in interest rates may encourage tenants to purchase condominiums or other types of housing, which could result in a reduction in demand for rental properties. Changes in interest rates may also have effects on vacancy rates, rent levels, refurbishing costs and other factors affecting Centurion Apartment REIT's business and profitability.

#### **Debt Financing**

Centurion Apartment REIT is subject to the risks associated with debt financing, including the risk that Centurion Apartment REIT may be unable to make interest or principal payments or meet loan covenants, the risk that defaults under a loan could result in cross defaults or other lender rights or remedies under other loans, and the risk that existing indebtedness may not be able to be refinanced or that the terms of such refinancing may not be as favourable as the terms of existing indebtedness. A portion of Centurion's Acquisition and Operating Facilities are at floating interest rates, and accordingly, changes in short-term borrowing will affect Centurion Apartment REIT's costs of borrowing.

# Risks and Uncertainties



#### **General Economic Conditions**

Centurion Apartment REIT is affected by general economic conditions, local real estate markets, competition from other available rental premises, including new developments, and various other factors. The competition for tenants also comes from opportunities for individual home ownership, including condominiums, which can be particularly attractive when home mortgage loans are available at relatively low interest rates. The existence of competing developers, managers and owners for Centurion Apartment REIT's tenants could have an adverse effect on Centurion Apartment REIT's ability to lease suites in its properties and on the rents charged, increased leasing and marketing costs and increased refurbishing costs necessary to lease and re-lease suites, all of which could adversely affect Centurion Apartment REIT's revenues and, consequently, its ability to meet its obligations. In addition, any increase in the supply of available space in the markets in which Centurion Apartment REIT operates or may operate could have an adverse effect on Centurion Apartment REIT.

#### **General Uninsured Losses**

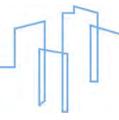
Centurion Apartment REIT carries comprehensive general liability, fire, flood, extended coverage, rental loss and pollution insurance with policy specifications, limits and deductibles customarily carried for similar properties. There are, however, certain types of risks (generally of a catastrophic nature such as from wars) which are either uninsurable or not insurable on an economically viable basis. Centurion Apartment REIT has insurance for earthquake risks, subject to certain policy limits, deductibles and self-insurance arrangements, and will continue to carry such insurance if economical to do so. Should an uninsured or underinsured loss occur, Centurion Apartment REIT could lose its investment in, and anticipated profits and cash flows from, one or more of its Properties, but Centurion Apartment REIT would continue to be obligated to repay any recourse mortgage indebtedness on such Properties.

#### **Availability of Cash for Distributions**

Distributable income is calculated before deducting items such as principal repayments and capital expenditures and, accordingly, may exceed actual cash available to Centurion Apartment REIT from time to time. Centurion Apartment REIT may be required to use part of its debt capacity or raise additional equity in order to accommodate such items, and there can be no assurance that funds from such sources will be available on favourable terms or at all. In such circumstances, distributions may be reduced or suspended, which may therefore also have an adverse impact on the market price of the REIT Units. Accordingly, cash distributions are not guaranteed and cannot be assured. Further, Distributable Income can exceed net income and have the result of an erosion of Adjusted Unitholder's Equity. See "Distribution Policy".

Distributable Income is calculated in accordance with Centurion Apartment REIT's Declaration of Trust. Distributable Income is not a measure recognized under Canadian generally accepted accounting principles and does not have a standardized meaning prescribed by IFRS. Distributable income is presented herein because management of Centurion Apartment REIT believes this non-IFRS measure is a relevant measure of the ability of Centurion Apartment REIT to earn and distribute cash returns to REIT Unitholders. Distributable Income as computed by Centurion Apartment REIT may differ from similar computations as reported by other similar organizations and, accordingly, may not be comparable to distributable income as reported by such organizations. Distributable income is calculated by reference to the net income of Centurion Apartment REIT on a consolidated basis, as determined in accordance with IFRS, subject to certain adjustments as set out in the constating documents of Centurion Apartment REIT.

# Risks and Uncertainties



# **Government Regulation**

Centurion Apartment REIT currently has interests in properties located in the provinces of Ontario and Quebec. The nature of apartment construction and operation is such that refurbishment and structural repairs are required periodically, in addition to regular ongoing maintenance. In addition, legislation relating to, among other things, environmental and fire safety standards is continually evolving and changes thereto may give rise to ongoing financial and other obligations of Centurion Apartment REIT, the costs of which may not be fully recoverable from tenants.

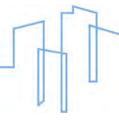
Multi-unit residential rental properties are subject to rent control legislation in most provinces in Canada. Each province in which the Trust operates maintains distinct regulations with respect to tenants' and landlords' rights and obligations. The legislation in various degrees provides restrictions on the ability of a landlord to increase rents above an annually prescribed guideline or require the landlord to give tenants sufficient notice prior to an increase in rent or restricts the frequency of rent increases permitted during the year. The annual rent increase guidelines as per applicable legislation attempts to link the annual rent increases to some measure of changes in the cost of living index over the previous year. The legislation also, in most cases, provides for a mechanism to ensure rents can be increased above the guideline increases for extraordinary costs. As a result of rent controls, the Trust may incur property capital investments in the future that will not be fully recoverable from rents charged to the tenants.

Applicable legislation may be further amended in a manner that may adversely affect the ability of the Trust to maintain the historical level of cash flow from its properties. In addition, applicable legislation provides for compliance with several regulatory matters involving tenant evictions, work orders, health and safety issues, fire and maintenance standards, etc.

#### **Environmental Matters**

Environmental and ecological legislation and policies have become increasingly important, and generally restrictive. Under various laws, Centurion Apartment REIT could become liable for the costs of removal or remediation of certain hazardous or toxic substances released on or in its properties or disposed of at other locations. The failure to remove or remediate such substances, if any, may adversely affect an owner's ability to sell such real estate or to borrow using such real estate as collateral, and could potentially also result in claims against the owner by private plaintiffs. Where a property is purchased and new financing is obtained, Phase I Environmental Assessments are performed by an independent and experienced environmental consultant. In the case of mortgage assumption, the vendor will be asked to provide a satisfactory Phase I and/or Phase II Environmental Assessment that the REIT Management will rely upon and/or determine whether an update is necessary.

# Risks and Uncertainties



# **Unitholder Liability**

The Declaration of Trust provides that no Unitholder will be subject to any liability whatsoever to any person in connection with the holding of a Unit. In addition, legislation has been enacted in the Province of Ontario and certain other provinces and territories that is intended to provide Unitholders in those provinces and territories with limited liability. However because of uncertainties in the law relating to investment trusts, there is a risk, which is considered by counsel to be remote in the circumstance, that a REIT Unitholder could be held personally liable for obligations of Centurion Apartment REIT (to the extent that claims are not satisfied by Centurion Apartment REIT) in respect of contracts which Centurion Apartment REIT enters into and for certain liabilities arising other than out of contracts including claims in tort, claims for taxes and possibly certain other statutory liabilities. The Trustees intend to cause Centurion Apartment REIT's operations to be conducted in such a way as to minimize any such risk including by obtaining appropriate insurance and, where feasible, attempting to have every material written contract or commitment of Centurion Apartment REIT contain an express disavowal of liability against Unitholders.

# **Dependence on Key Personnel**

In assessing the risk of an investment in the Units offered hereby, potential investors should be aware that they will be relying on the good faith, experience and judgment of the directors and officers of the Asset Manager to manage the business and affairs of the Trust. The management of the Trust depends on the services of certain key personnel. The termination of employment by the Asset Manager or the Property Manager of any of these key personnel could have a materially adverse effect on the Trust.

There is no guarantee that the directors and officers of the Asset Manager or the Board of Trustees will remain unchanged. It is contemplated that the directors, officers and employees of the Asset Manager will devote to the Trust's affairs only such time as may be reasonably necessary to conduct its business.

#### Failure or Unavailability of Computer and Data Processing Systems and Software

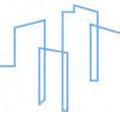
The REIT is dependent upon the successful and uninterrupted functioning of its computer and data processing systems and software. The failure or unavailability of these systems could interrupt operations or materially impact the REIT's ability to collect revenues and make payments. If sustained or repeated, a system failure or loss of data could negatively and materially adversely affect the ability of the REIT to discharge its duties and the impact on Centurion Apartment REIT may be material.

#### **Potential Conflicts of Interest**

Centurion Apartment REIT may be subject to various conflicts of interest because of the fact that the Trustees and senior officers of Centurion Apartment REIT, the Asset Manager, the Mortgage Manager and the Mortgage Servicer are engaged in a wide range of real estate and other business activities. Centurion Apartment REIT may become involved in transactions which conflict with the interests of the foregoing.

The Trustees may from time to time deal with persons, firms, institutions or corporations with which Centurion Apartment REIT may be dealing, or which may be seeking investments similar to those desired by Centurion Apartment REIT. The interests of these persons could conflict with those of Centurion Apartment REIT. In addition, from time to time, these persons may be competing with Centurion Apartment REIT for available investment opportunities.

# Risks and Uncertainties



The Asset Manager, the Mortgage Manager, and the Mortgage Servicer (collectively, the "Service Providers") are not owned by Centurion Apartment REIT but are related by common management and personnel to Centurion Apartment REIT. This could create conflicts of interest between the Asset Manager, the Mortgage Manager and the Mortgage Servicer and Centurion Apartment REIT.

The Service Providers' services are not exclusive to the Trust, as each Service Provider provides services to several other clients. In particular, each Service Provider also provides similar services to CFIT, an investment trust with overlapping investment objectives to those of the REIT. Centurion Apartment REIT and CFIT operate independently from one another and have separate boards of trustees, with Gregory Romundt and Stephen Stewart serving as trustees for both Centurion Apartment REIT and CFIT.

Additionally, the Warehouse Agreement among the Trust, Centurion Apartment REIT and the Asset Manager and the arrangements thereunder may give rise to certain conflicts of interest, including with respect to (i) any Property Purchase Options or Property Offer Options (and the valuation and transfer thereof), (ii) the valuation and transfer of Warehoused Mortgages and/or Warehoused Other Investments between the Trust and Centurion Apartment REIT and (iii) the allocation of risk as between the Trust and Centurion Apartment REIT. The Asset Manager will follow procedures established by the Board of Trustees that are designed to ensure an appropriate allocation of risk under the Warehouse Agreement and related arrangements.

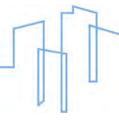
Centurion Apartment REIT is a connected issuer, and may be considered to be a related issuer, of Centurion Asset Management Inc. (the "Asset Manager"), its asset manager and an exempt market dealer, investment fund manager, and restricted portfolio manager in certain jurisdictions, in connection with the distribution of the REIT's securities hereunder, which may result in potential conflicts of interest. Centurion Apartment REIT is a connected issuer of the Asset Manager due to the factors described in this Offering Memorandum under "Relationship between Centurion Apartment REIT, The Asset Manager and Affiliates of The Asset Manager" as a result of the fact that the President of Centurion Apartment REIT and the Asset Manager are the same and Mr. Gregory Romundt and his family beneficially own all of the shares of the Asset Manager, the Mortgage Manager and the Mortgage Servicer. Centurion Apartment REIT may be considered to be a related issuer of the Asset Manager by virtue of the Asset Manager's right to appoint a prescribed number of nominees to the board of trustees of Centurion Apartment REIT.

The Centurion Apartment REIT Declaration of Trust contains "conflict of interest" provisions requiring Trustees to disclose material interests in Material Contracts and transactions and to refrain from voting thereon.

#### **Allocation of Investment Opportunities**

While Centurion Apartment REIT and CFIT are not naturally competing for the same investments as their primary investment portfolios will generally have different time horizons, there may be instances in which CFIT and Centurion Apartment REIT both have an interest in the same investment opportunity. For example, CFIT may invest in long-term real-estate properties and Centurion Apartment REIT may from time to time invest in Mortgage Assets. In the event that CFIT and Centurion Apartment REIT are both interested in pursuing the same investment opportunity, the Asset Manager will seek to allocate investment opportunities on a basis which it determines to be fair and reasonable. However, there is no requirement that the Asset Manager allocate investment opportunities on a pro rata basis between CFIT and Centurion Apartment REIT. Additionally, there may be situations where an investment opportunity is allocated to CFIT despite Centurion Apartment REIT having an interest in such investment opportunity.

# Risks and Uncertainties



#### **Tax-Related Risks**

There can be no assurance that income tax laws and the treatment of mutual fund trusts will not be changed in a manner which adversely affects Centurion Apartment REIT or the Unitholders.

If Centurion Apartment REIT fails or ceases to qualify as a mutual fund trust for the purposes of the Tax Act, the tax consequences described under "Canadian Federal Income Tax Considerations" and "Eligibility for Investment" would in some respects be materially and adversely different. In addition, REIT Unitholders may become subject to provincial taxes, such as Ontario Land Transfer Tax, in respect of their REIT Units.

If investments in Centurion Apartment REIT become publicly listed or traded, there can be no assurances that Centurion Apartment REIT will not be subject to the SIFT Rules, as described under "Canadian Federal Income Tax Considerations – SIFT Rules", at that time. Centurion Apartment REIT or its subsidiaries may be reassessed for taxes from time to time. Such reassessments together with associated interest and penalties could adversely affect Centurion Apartment REIT.

### Critical Estimates, Assumptions and Judgements

The preparation of financial statements as per IFRS requires management to make judgments, assumptions and estimates that affect the reported amounts in the consolidated financial statements. Actual results could differ from these estimates. Financial statement carrying values, in addition to other factors (See "VALUATION POLICY"), serve as the basis for the calculation of the Fair Market Value of REIT Units. If such carrying values should prove to be incorrect, the Fair Market Value of the REIT Units could be different. To the extent that the carrying values or critical estimates, assumptions and judgements are inaccurate, and given that property portfolio values, which comprise the vast majority of the REITs assets, are calculated quarterly on a lagging basis, the Posted Price per REIT Unit in any given month may be understated or overstated as the case may be. In light of the foregoing, there is a risk that a Unitholder who redeems all or part of its Units will be paid an amount less than it would otherwise be paid if the critical estimates, assumptions and judgements were different and that the calculation of property values wasn't calculated on a quarterly basis and thus potentially lagging the market. Similarly, there is a risk that such Unitholder might, in effect, be overpaid if the actual Fair Market Value is lower than the calculated Fair Market Value. In addition, there is a risk than an investment in the REIT by a new Unitholder (or an additional investment by an existing Unitholder) could dilute the value of such investments for the other Unitholders if the Posted Price of the REIT Units is higher than the actual Fair Market Value of the REIT Units. Further, there is a risk that a new Unitholder (or an existing Unitholder than makes an additional investment) could pay more than it might otherwise if the actual Fair Market Value of the REIT Units is lower than the Posted Price. Centurion Apartment REIT does not intend to adjust the Fair Market Value of the REIT retroactively.

As set forth in the definitions of "Fair Market Value", the value of the REIT Units is determined by the Trustees, in their sole discretion, using reasonable methods of determining fair market value. Fair Market Value may or may not be equal to the net asset value of the Units. The description of the methodology of investment property valuations and the calculation of Fair Market Value and Post Prices of REIT Units reflects the methodology used by the Trustees as at the date hereof in calculating Fair Market Value. The Trustees may, in their discretion, adopt alternative methodologies to calculate investment property values and Fair Market Value from time to time, without notice to, or approval by, REIT Unitholders.

# Risks and Uncertainties



# **Lack of Independent Experts Representing Unitholders**

Each of Centurion Apartment REIT and the Asset Manager has consulted with legal counsel regarding the formation and terms of the REIT and the offering of Units. Unitholders have not, however, been independently represented. Therefore, to the extent that the REIT, Unitholders or this offering could benefit by further independent review, such benefit will not be available. Each prospective investor should consult his or her own legal, tax and financial advisors regarding the desirability of purchasing Units and the suitability of investing in the REIT.

# **Joint Arrangements**

Centurion Apartment REIT may invest in, or be a participant in, joint arrangements and partnerships with third parties in respect of the mortgage investments and/or other real estate investments. A joint arrangement or partnership involves certain additional risks which could result in additional financial demands, increased liability and a reduction in the Asset Manager's control over the mortgage investments and/or the other real estate investments and its ability to sell the REIT's interests in a mortgage investment and/or other real estate investments within a reasonable time frame.

#### **Dilution**

The number of REIT Units Centurion Apartment REIT is authorized to issue is unlimited. The Centurion Apartment REIT Trustees have the discretion to issue additional REIT Units in other circumstances, pursuant to Centurion Apartment REIT's various incentive plans. Any issuance of additional REIT Units may have a dilutive effect on the holders of REIT Units.

#### **Restrictions on Potential Growth and Reliance on Credit Facilities**

The payout by Centurion Apartment REIT of a substantial part of its operating cash flow could adversely affect Centurion Apartment REIT's ability to grow unless it can obtain additional financing. Such financing may not be available, or renewable, on attractive terms or at all. In addition, if current credit facilities were to be cancelled or could not be renewed at maturity on similar terms, Centurion Apartment REIT could be materially and adversely affected.

# **Potential Inability to Fund Investments**

Centurion Apartment REIT may commit to making future investments in anticipation of repayment of principal outstanding and/or the payment of interest under existing Mortgage investments and/or in reliance on its credit facilities. In the event that such repayments of principal or payments of interest are not made, or where credit facilities aren't available, Centurion Apartment REIT may be unable to advance some or all of the funds required to be advanced pursuant to the terms of its commitments and may be required to obtain interim financing and to fund such commitments or face liability in connection with its failure to make such advances.

#### Liquidity of REIT Units and Redemption Risk

The REIT Units are not listed on an exchange. There is currently no secondary market through which the REIT Units may be sold, there can be no assurance that any such market will develop and the REIT has no current plans to develop such a market. Accordingly, the sole method of liquidation of an investment in REIT Units is by way of a redemption of the REIT Units. Aggregate redemptions are limited to \$50,000 per month unless approved by the Board

# Risks and Uncertainties



of Trustees. Accordingly, in the event that the REIT experiences a large number of redemptions, the REIT may not be able to satisfy all of the redemption requests. Depending upon the Purchase Option selected and the amount of time the REIT Units have been held, there may be a Deferred Sales Charge or Short-Term Trading Fee associated with an early redemption (see "Redemption of REIT Units").

### **Nature of REIT Units**

The REIT Units are not the same as shares of a corporation. As a result, the Unitholders will not have the statutory rights and remedies normally associated with share ownership, such as the right to bring "oppression" or "derivative" actions.

# APPENDIX F

# **Audited Consolidated Financial Statements**



# CENTURION APARTMENT REAL ESTATE INVESTMENT TRUST Consolidated Financial Statements For Year Ended December 31, 2021

# TABLE OF CONTENTS

Independent Auditors' Report	2-5
Consolidated Statement of Financial Position	6
Consolidated Statement of Net Income and Comprehensive Income	7
Consolidated Statement of Changes in Net Assets Attributable to Unitholders	8
Consolidated Statement of Cash Flows	9
Notes to the Consolidated Financial Statements	10 - 46



KPMG LLP Bay Adelaide Centre 333 Bay Street, Suite 4600 Toronto, ON M5H 2S5 Canada Tel 416-777-8500 Fax 416-777-8818

### INDEPENDENT AUDITORS' REPORT

To the Unitholders of Centurion Apartment Real Estate Investment Trust,

# **Opinion**

We have audited the consolidated financial statements of Centurion Apartment Real Estate Investment Trust (the "Entity"), which comprise:

- the consolidated statement of financial position as at December 31, 2021
- the consolidated statements of net income and comprehensive income for the year then ended
- the consolidated statement of changes in net assets attributable to unitholders for the year then ended
- the consolidated statement of cash flows for the year then ended
- and notes to the consolidated financial statements, including a summary of significant accounting policies

(Hereinafter referred to as the "financial statements").

In our opinion, the accompanying financial statements present fairly, in all material respects, the consolidated financial position of the Entity as at December 31, 2021, and its consolidated financial performance, and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRS) as issued by the international Accounting Standards Board.

#### Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the "Auditors' Responsibilities for the Audit of the Financial Statements" section of our auditors' report.

We are independent of the Entity in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Other Information

Management is responsible for the other information. Other information comprises:

 the information included in 2021 Annual Report | Management's Discussion and Analysis issued to Unitholders.

Our opinion on the financial statements does not cover the other information and we do not and will not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit and remain alert for indications that the other information appears to be materially misstated.

The information, other than the financial statements and the auditors' report thereon, included in a document likely to be entitled "2021 Annual Report | Management's Discussion and Analysis" is expected to be made available to us after the date of this auditors' report. If, based on the work we will perform on this other information, we conclude that there is a material misstatement of this other information, we are required to report that fact to those charged with governance.

# Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with International Financial Reporting Standards (IFRS), and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Entity's ability to continue as a going concern, disclosing as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Entity's financial reporting process.

# Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit.

#### We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion.
  - The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of
  expressing an opinion on the effectiveness of the Entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure, and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Communicate with those charged with governance regarding, among other matters, the
  planned scope and timing of the audit and significant audit findings, including any
  significant deficiencies in internal control that we identify during our audit.

Obtain sufficient appropriate audit evidence regarding the financial information of the
entities or business activities within the group Entity to express an opinion on the
financial statements. We are responsible for the direction, supervision, and performance
of the group audit. We remain solely responsible for our audit opinion.

Chartered Professional Accountants, Licensed Public Accountants

Toronto, Canada April 4, 2022

KPMG LLP

CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT DECEMBER 31, 2021 WITH COMPARATIVE INFORMATION FOR DECEMBER 31, 2020 (EXPRESSED IN THOUSANDS OF CANADIAN DOLLARS)

	Note	Dece	mber 31, 2021	Dece	ember 31, 2020
Assets					
Investment properties	4	\$	3,110,516	\$	2,445,550
Equity accounted investments	5		341,428	·	217,539
Participating loan interests	7		110,972		112,968
Mortgage investments	6		143,887		315,737
Receivable and other assets	8		110,497		63,171
Restricted cash	9		10,395		8,563
Cash			245,611		141,529
Total Assets		\$	4,073,306	\$	3,305,057
Liabilities					
Mortgages payable and credit facilities	10	\$	1,578,261	\$	1,183,108
Syndicated mortgage investment liabilities	6		_		6,681
Current income tax liabilities	20		5,264		971
Deferred income tax liabilities	20		19,121		6,610
Accounts payable and other liabilities	11		34,454		29,647
Unit subscriptions held in trust	9		10,395		8,563
Total Liabilities excluding net assets attributable to Unitholders			1,647,495		1,235,580
Net assets attributable to Unitholders		\$	2,425,811	\$	2,069,477
Represented by:					
Net assets attributable to unitholders of the Trust		\$	2,422,254	\$	1,835,170
Net assets attributable to non-controlling interests		\$	3,557	\$	234,307

Commitments and contingencies (Notes 6, 9, 12, 17 and 18)

Subsequent events (Note 27)

See accompanying notes to the consolidated financial statements.

CONSOLIDATED STATEMENT OF NET INCOME AND COMPREHENSIVE INCOME (EXPRESSED IN THOUSANDS OF CANADIAN DOLLARS)

For the year ended December 31,	Note	2021	2020
Revenue from investment properties	13 \$	154,983 \$	123,372
Property operating costs		(57,171)	(42,620)
Net rental income		97,812	80,752
Interest income, net of interest expense from syndicated investment liabilities	6	31,802	49,144
Recovery of expected credit losses	6	1,102	4
Income from operations		130,716	129,900
Net fair value gains	4,7	124,727	34,303
Income from equity accounted investments	5	71,433	16,157
Finance costs	14	(37,697)	(28,817)
Other income and expenses	15	4,970	(6,650)
General and administrative expenses	16	(29,075)	(25,433)
Foreign currency loss		(1,239)	(2,627)
Income before taxes		263,835	116,833
Current and deferred income tax expense	20	(16,810)	(3,108)
Net Income and Comprehensive Income	\$	247,025 \$	113,725
Attributable to:			
Unitholders of the Trust	\$	245,793 \$	97,609
Non-controlling interest	\$	1,232 \$	16,116

See accompanying notes to the consolidated financial statements.

CONSOLIDATED STATEMENT OF CHANGES IN NET ASSETS ATTRIBUTABLE TO UNITHOLDERS (EXPRESSED IN THOUSANDS OF CANADIAN DOLLARS)

For the year ended December 31, 2021	atı Uı	Net assets tributable to nitholders of the REIT	attı non	Net assets ributable to -controlling interests	a	Net assets attributable to Unitholders
Net assets attributable to Unitholders at beginning of the year	\$	1,835,170	\$	234,307	\$	2,069,477
Net Income and Comprehensive Income		245,793		1,232		247,025
Redeemable unit transactions						
Proceeds from Units issued (net of issuance costs)		450,897		2,325		453,222
Units issued for non-controlling Interest upon merger		131,562		(131,562)		_
Reinvestments of distributions by Unitholders		57,361		3,138		60,499
Redemption of Units		(194,727)		(101,919)		(296,646)
Distributions to Unitholders		(103,802)		(3,964)		(107,766)
Net increase from Unit transactions		341,291		(231,982)		109,309
Net increase in net assets attributable to Unitholders		587,084		(230,750)		356,334
Net assets attributable to Unitholders at end of the year	\$	2,422,254	\$	3,557	\$	2,425,811
For the year ended December 31, 2020	atı Uı	Net assets tributable to nitholders of the REIT	attı non	Net assets ributable to -controlling interests	a	Net assets attributable to Unitholders
Net assets attributable to Unitholders at beginning of the year	\$	1,641,277	\$	251,539	\$	1,892,816
Net Income and Comprehensive Income		97,609		16,116		113,725
Redeemable unitholder transactions						
Proceeds from Units issued (net of issuance costs)		322,083		22,082		344,165
Contributions (distributions) from Non-Controlling Interest				(4,451)		(4,451)
Reinvestments of distributions by Unitholders		45,496		7,347		52,843
Redemption of Units		(185,689)		(40,793)		(226,482)
Distributions to Unitholders		(85,606)		(17,533)		(103,139)
Net increase from Unitholder transactions		96,284		(33,348)		62,936
Net increase in net assets attributable to Unitholders		193,893		(17,232)		176,661
Net assets attributable to Unitholders at end of the year	\$	1,835,170	\$	234,307	\$	2,069,477

See accompanying notes to the consolidated financial statements.

CONSOLIDATED STATEMENT OF CASH FLOWS (EXPRESSED IN THOUSANDS OF CANADIAN DOLLARS

For the year ended December 31,	Note	2021	2020
Operating activities			
Net income	\$	247,025 \$	113,725
Adjustments for:			
Interest income, net of interest expense from syndicated mortgage liabilities	6	(31,802)	(49,144)
Interest received, net of interest paid on syndication		25,654	37,770
Recovery of expected credit losses	6	(1,102)	(4)
Net fair value gains	4 & 7	(124,727)	(34,303)
Non-cash income from equity accounted investments	5	(71,433)	(16,157)
Finance costs	14	37,697	28,817
Amortization of property and equipment	16	922	879
Foreign exchange losses		1,239	2,627
Current and deferred income tax expense	20	16,810	3,108
Changes in non-cash operating account balances	20	(10,902)	(3,143)
Net cash from operating activities		89,381	84,175
Financing activities		07,501	04,173
Proceeds from Units issued		452,349	341,174
Unit issue costs		(3,195)	(2,948)
Cash distributions to Unitholders		(47,267)	(50,296)
Redemption of Units		(261,431)	(219,877)
Capitalized financing fees		(16,411)	(19,460)
Mortgage advances and refinancing	24	436,055	537,585
Mortgage repayments and discharges	24	(120,597)	(59,109)
Credit facility advances (repayments)	24	(1,275)	1,275
Finance costs paid	2.	(34,624)	(26,168)
Net cash from financing activities		403,604	502,176
Investing activities			,
Investment property acquisitions	4	(327,941)	(533,770)
Investment property dispositions	4	_	14,500
Investment property acquisition costs	4	(27,649)	(12,053)
Investment property improvements	4	(61,384)	(55,696)
Investment property acquisition deposits	8	(19,600)	(14,008)
Acquisition of property and equipment	8	(631)	(732)
Participating loan interests funded	7	(14,307)	(20,668)
Participating loan interests repaid	7	20,001	9,120
Equity accounted investment funded	5	(147,154)	(45,214)
Equity accounted investment distributions	5	74,080	24,762
Mortgage investments principal repaid, net of syndication	6	163,059	255,503
Mortgage investments principal funded, net of syndication	6	(47,377)	(137,121)
Net cash used in investing activities	<u> </u>	(388,903)	(515,377)
Net increase in cash		104,082	70,974
Cash, beginning of period		141,529	70,555
Cash, end of period	\$	245,611 \$	141,529

See accompanying notes to the consolidated financial statements

CENTURION APARTMENT REAL ESTATE INVESTMENT TRUST Notes to the Consolidated Financial Statements For the Year Ended December 31, 2021, with comparative information for 2020 (Expressed in thousands of Canadian dollars)

#### 1. Trust Information

Centurion Apartment Real Estate Investment Trust ("REIT" or the "Trust") is an unincorporated, open-ended real estate private investment trust which was created pursuant to a Declaration of Trust initially dated August 31, 2009, as further amended from time to time and most recently amended on September 21, 2021 ("Declaration of Trust") and is governed by the laws of the Province of Ontario. The registered office of the Trust is located at 25 Sheppard Avenue West, Suite 1800, Toronto, Ontario, M2N 6S8. The Trust invests primarily in multi-suite residential properties, student residence properties, mortgages and other opportunistic real estate investments in Canada and the United States.

#### 2. Basis of Presentation

# a) Statement of Compliance

These consolidated financial statements for the year ended December 31, 2021, have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB").

These consolidated financial statements have been approved for issue by the Board of Trustees on April 4, 2022.

The consolidated financial statements have been prepared considering the impact that the spread of COVID-19 has and continues to have on local, national and worldwide economies. Measures taken to contain the spread of the virus, including travel bans, quarantines, social distancing, and closures of non-essential services have triggered significant disruptions to businesses worldwide, resulting in an economic slowdown. Canadian and global stock markets have also experienced great volatility. Governments and central banks have responded with monetary and fiscal interventions to stabilize economic conditions. The Trust has considered the negative economic outlook and cash flow difficulties that may be experienced as a result of this virus, on its tenants, suppliers and lenders. Despite the commencement of a vaccine rollout, the ultimate duration and impacts of the COVID-19 pandemic are not currently known, the Trust has used the best information available as at December 31, 2021, in determining its estimates and the assumptions that affect the carrying amounts of assets and liabilities, and earnings for the year. Actual results could differ from those estimates. The Trust considers the estimates that could be most significantly impacted by COVID-19 to include those underlying the valuation of investment properties, real estate held within equity accounted investments and participating loan interests and the estimated credit losses on accounts receivable and mortgage investments.

#### b) Basis of Measurement

The consolidated financial statements have been prepared on a historical cost basis except for investment properties, real estate held in equity accounted investments, participating loan interests, and foreign currency forward contracts each of which have been measured at fair value through profit or loss ("FVTPL") as determined at each reporting date.

CENTURION APARTMENT REAL ESTATE INVESTMENT TRUST Notes to the Consolidated Financial Statements For the Year Ended December 31, 2021, with comparative information for 2020 (Expressed in thousands of Canadian dollars)

# c) Principles of Consolidation

The consolidated financial statements reflect the operations of the Trust, its subsidiaries and its proportionate share of joint arrangements which are classified as joint operations. Entities subject to joint arrangements that have been separately characterized as joint ventures are accounted for using the equity method.

As at December 31, 2020, the Trust held a 63.40% interest in Centurion Real Estate Opportunities Trust ("REOT") which is an unincorporated investment trust that invests in a diversified portfolio of mortgages, opportunistic real estate developments and investments. On January 1, 2021, a merger agreement was executed whereby the Trust obtained 100% interest of REOT by acquiring the remaining 36.60% of the non-controlling interests in REOT through the issuance of 7,461,598 Class A units to non-controlling interest holders to obtain full control. In accordance with the merger agreement, the Trust remained as the continuing trust.

The financial statements of the subsidiaries included in the consolidated financial statements are from the date that control commences until the date that control ceases.

The accounting policies of the subsidiaries are consistent with the accounting policies of the Trust and their financial statements have been prepared for the same reporting period as the Trust. All intercompany transactions and balances have been eliminated upon consolidation.

# d) Functional and Presentation Currency

The consolidated financial statements are presented in Canadian dollars (unless otherwise stated), which is the functional currency of the REIT.

#### e) Critical Accounting Estimates, Assumptions and Judgments

The preparation of the consolidated financial statements requires management to make estimates, assumptions, and judgments that affect accounting policies and the reported amounts of assets, liabilities at the date of the consolidated financial statements, and income and expenses during the reporting period. Estimates, assumptions, and judgments have been applied in a manner consistent with the prior year and there are no known trends, commitments, events or uncertainties that management believes will materially affect the methodology or assumptions utilized in making those estimates and judgments. While management makes its best estimates and assumptions, actual results could differ from these and other estimates.

The significant estimates, assumptions, and judgments used in the preparation of the consolidated financial statements are as follows:

#### **Business Combinations**

The Trust exercised judgment in determining whether the acquisition of a property should be accounted for as an asset purchase or business combination. This assessment impacts the treatment of transaction costs (including commissions, land transfer tax, appraisals, and legal fees associated with an acquisition), and whether or not goodwill is recognized. A business generally consists of inputs, processes applied to these inputs and resulting outputs that are, or will be, used to generate revenues. In the absence of such criteria, a group of assets is deemed to have been acquired. The Trust generally accounts for its investment property acquisitions as asset acquisitions.

#### **Classification of Co-Investments**

The Trust makes judgments as to whether its co-investments provide it with control, joint control, significant influence or little to no influence. The Trust has determined that it has a direct interest in all its co-ownerships and therefore has accounted for its investment in these co-ownerships as joint operations and applied the proportionate consolidation method to account for the share of net assets, liabilities, revenues and expenses method to account for these arrangements. Co-investments structured through entities require the Trust to assess joint control and apply judgment in determining the appropriate accounting treatment based on the terms of the governing documents.

#### Measurement of Fair Value

Fair value measurements are recognized in financial and non-financial assets and liabilities categorized using a fair value hierarchy that reflects the significance of inputs used in determining their fair values:

- Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: Quoted prices in active markets for similar assets or liabilities or valuation techniques where significant inputs are based on observable market data.
- Level 3: Valuation techniques for which any significant input is not based on observable market data.

Each type of fair value is categorized based on the lowest level input that is significant to the fair value measurement in its entirety. The information about assumptions made in the determination of fair value is included in the following notes:

- Note 4: Investment properties
- Note 5: Equity accounted investments
- Note 7: Participating loan interests
- Note 15: Other income and expenses
- Note 22: Fair value measurement disclosures
- Note 23: Financial Instruments

# Measurement of Expected Credit Loss ("ECL")

The ECL model requires evaluation and recognition of an allowance for expected credit losses over the next 12 months for investments without significant deterioration in credit risk and an allowance of lifetime losses on investments that have experienced a significant increase in credit risk since origination.

Management assesses financial assets for objective evidence of significant changes in credit risk at each reporting period by specifically considering, but not limited to, the following:

- Payment default by a borrower is not cured within a reasonable period
- Whether the security of the mortgage is significantly negatively impacted by recent events
- Financial difficulty experienced by a borrower
- Changes in assumptions about local economic and other real estate market conditions in the geographic area in which a borrower's project is located
- Management's judgment as to whether current economic and credit conditions are such that potential losses at the reporting date are likely to be higher or lower than the amounts suggested by historic experience

The calculation of expected credit losses requires judgment to determine whether there has been significant credit risk deterioration since origination, and the variables that are relevant for each mortgage investment and the probability weights that should be applied. Management exercises expert credit judgment in determining the amount of ECLs at each reporting date by considering reasonable and supportable information that is not already incorporated in the quantitative modelling process. Changes in these inputs, assumptions, models, and judgments directly impact the measurement of ECLs.

# 3. Significant Accounting Policies

# a) Investment Properties

The Trust accounts for its investment properties using the fair value model in accordance with IAS 40 - Investment Properties ("IAS 40"). Investment property is defined as property held to earn rentals or for capital appreciation or both. Investment properties are initially recorded at cost, including related transaction costs if the transaction is deemed to be an asset acquisition. Subsequent to initial recognition, investment properties are measured at fair value, which reflects market conditions at the reporting date.

Any changes in the fair value are included in the statement of net income and comprehensive income. Fair value is supported by independent external valuations or detailed internal valuations using market-based assumptions, each in accordance with recognized valuation techniques.

Investment properties are derecognized when either they have been disposed of or when the investment property is permanently withdrawn from use and no future economic benefit is expected from its disposal. Any gains or losses on the retirement or disposal of investment property are recognized in the statement of net income and comprehensive income in the year of retirement or disposal.

#### b) Financial Instruments

### Recognition and measurement

Financial instruments are classified as one of the following: (i) FVTPL, (ii) fair value through other comprehensive income ("FVOCI") or iii) amortized cost. Initially, all financial instruments are recorded in the statement of financial position at fair value. After initial recognition, the income is recognized at the effective interest rate related to financial instruments measured at amortized cost and the gain or loss arising from the change in the fair value of the financial instruments classified as FVTPL are included in net income for the year in which they arise. The classification of financial instruments depends on the purpose for which the financial instruments were acquired or issued, their characteristics and the Trust's designation of such instruments. The Trust has no financial instruments classified as FVOCI. Interest income from financial assets, not classified as FVTPL, is determined using the effective interest rate method.

### Derecognition of financial assets and liabilities

The Trust derecognizes a financial asset when the contractual rights to the cash flows from the financial asset expire, or it transfers the rights to receive the contractual cash flows in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred. On derecognition of a financial asset, the difference between the carrying amount of the asset and the sum of the consideration received (including any new asset obtained less any new liability assumed) and any cumulative gain or loss that had been recognized in other comprehensive income is recognized in profit or loss. The Trust derecognizes a financial liability when the obligation under the liability is discharged, cancelled or expires.

# c) Mortgage Investments

Mortgage investments are classified and measured at amortized cost using the effective interest method, less any impairment losses. Mortgage investments are assessed at each reporting date to determine whether there is objective evidence of significant changes in credit risk. A mortgage investment's credit risk increases when objective evidence indicates that factors have occurred after the initial recognition of an investment and that the loss event had a negative effect on the estimated future cash flows of that asset that can be estimated reliably. The Trust's internal credit risk rating process involves judgment and combines multiple factors to arrive at a specific score to assess each mortgage investment the probability of default. These factors include the loan to value ratio, borrower's net worth and ability to service debt, project location, experience with the borrower and credit assessment. Significant changes in the internal credit risk rating have resulted in reclassifications of mortgage investments into Stage 2 and Stage 3.

#### Allowance for ECL on Mortgage Investments

The Trust maintains an allowance to cover impairment in the existing portfolio for loans that have not yet been individually identified as impaired. Under IFRS 9, an allowance is recorded for ECL on financial assets according to the following stages:

Stage 1	When mortgage investments are recognized they are classified into Stage 1. The Trust recognizes an allowance based on 12 months ECL, which represent ECLs related to default events that are expected to occur within 12 months after the reporting date. Stage 1 mortgage investments also include investments where the credit risk has subsequently improved such that the increase in credit risk since initial recognition is no longer significant and the mortgage investments have been reclassified from Stage 2.
Stage 2	When a mortgage investment has shown a significant increase in credit risk since origination, the Trust reclassifies the mortgage investment to Stage 2 and an allowance is recognized at an amount equal to ECL over the remaining life. Stage 2 mortgage investments also include investments where the credit risk has improved and the mortgage has been reclassified from Stage 3.
Stage 3	The Trust classifies mortgage investments to Stage 3 when payment defaults by the borrower are not cured within a reasonable period. In certain other cases, where qualitative thresholds indicate unlikeliness to pay as a result of a credit event, the Trust carefully considers whether the event should result in an assessment at Stage 2 or Stage 3 for ECL calculations.
	Allowances required for impaired loans are recorded for individually identified impaired investments to reduce their carrying value to the expected recoverable amount. The Trust reviews investments on an ongoing basis to assess whether any loans should be classified as impaired and whether an allowance or write-off should be recorded.

An impairment loss is calculated as the difference between the carrying amount of the mortgage investment and the present value of the probability weighted estimated future cash flows discounted at the original effective interest rate. Losses are charged to the statement of net income and comprehensive income and are reflected in the allowance for expected credit losses. When a subsequent event causes the amount of impairment loss to decrease, the decrease in impairment loss is reversed through the statement of net income and comprehensive income.

If there is no significant deterioration in credit risk for a specific debt investment, the allowance for ECL for a particular debt investment is calculated based on management's estimated deterioration in the probability weighted value of the underlying security.

### d) Joint Arrangements

The Trust enters into joint arrangements through joint operations and joint ventures. A joint arrangement is a contractual arrangement pursuant to which the Trust and other parties undertake an economic activity that is subject to joint control, whereby the strategic financial and operating policy decisions relating to the activities of the joint arrangement require the unanimous consent of the parties sharing control. A joint operation is a joint arrangement whereby the parties that have joint control of the arrangement have rights to the assets, and obligations for the liabilities, relating to the arrangement. Joint arrangements that involve the establishment of a separate entity in which each party to the venture has rights to the net assets of the arrangement are referred to as joint ventures.

The Trust accounts for its interest in joint ventures using the equity method. The Trust's investments in joint ventures are initially accounted for at cost, and the carrying amount is increased or decreased to recognize the Trust's share of the profit or loss and other comprehensive income of the joint venture after the date of acquisition. If an arrangement is considered a joint operation, the Trust will recognize its proportionate share of assets, liabilities, income, and expenses on a line-by-line basis.

#### e) Leased Assets

A contract contains a lease if it conveys the right to control the use of a specified asset for a time period in exchange for consideration. To identify a lease, the Trust determines whether it has the right to direct the use of the specified underlying asset and also obtains substantially all the economic benefits from its use. The Trust does not apply the provisions of IFRS 16 to intangible assets.

When assessing the lease term, management considers all facts and circumstances that create an economic incentive to exercise an extension option or to not exercise a termination option. This judgment is based on factors such as contract rates compared to market rates, the significance of other assets such as leasehold improvements, termination and relocation costs, location characteristics, and any sublease term.

The Trust has elected not to recognize lease assets and lease liabilities for low-value assets or short-term leases with a term of 12 months or less. Fixed lease payments on such leases are recognized in administrative or operating expenses, as applicable, on a straight-line basis over the lease term.

The lease liability is discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Trust's incremental borrowing rate. The Trust estimates the incremental borrowing rate based on the lease term, collateral, and the applicable economic environment. The lease liability is subsequently measured at amortized cost using the effective interest method. The lease liability is remeasured when the expected lease payments change as a result of certain modifications, changes in payments based on an index or rate, or changes in the lease term.

The lease asset is recognized at the present value of the liability at the commencement date of the lease. The lease asset is subsequently depreciated on a straight-line basis from the commencement date to the end of the lease term. The lease asset is periodically reduced by impairment losses, if any, and adjusted for certain remeasurements of the lease liability.

### f) Property, Plant, and Equipment

Property, plant, and equipment are stated at historical cost less accumulated depreciation and mainly comprise head office and regional offices leasehold improvements, corporate and information technology systems. These items are amortized on a straight-line basis over their estimated useful lives ranging from three to five years, or, in the case of leasehold improvements, are amortized over the shorter of the lease term and their estimated useful lives.

# g) Participating Loan Interests

The Trust enters into debt investments that comprise a combination of contractual interest and potentially enhanced returns such as profit participation. Participating loan interests are measured at FVTPL due to the characteristics of the instrument not being solely for the payment of principal and interest. The Trust recognizes interest income on participating loan interests based on the contractual terms of the agreement and is included as part of interest income on the statement of net income and comprehensive income. At the end of each reporting period, the Trust determines the fair value of the entire instrument with the corresponding gain or loss recorded as fair value gain/loss in the statement of net income and comprehensive income.

# h) Foreign Currency Forward Contracts

The Trust may enter into foreign currency forward contracts to economically hedge the foreign currency risk exposure of its mortgage and other investments that are denominated in foreign currencies. The value of foreign currency forward contracts entered into by the Trust is recorded as the difference between the value of the contract on the reporting period and the value on the date the contract originated. Any resulting gain or loss is recognized in the statement of net income and comprehensive income unless the foreign currency contract is effective as a hedging instrument and designated as such under IFRS. The Trust has elected to not account for the foreign currency contracts as an accounting hedge.

# i) Revenue Recognition

Revenue from investment properties includes rents from tenants under leases and ancillary income (such as utilities, parking, and laundry) paid by the tenants under the terms of their existing leases which is treated as one overall performance obligation. Revenue recognition under a lease commences when a tenant has a right to use the leased asset, and revenue is recognized when control of the goods or services is transferred to the customer at an amount that reflects the consideration to which the REIT expects to be entitled in exchange for those goods or services. The REIT has not transferred substantially all of the risks and benefits of ownership of its income-producing properties and, therefore, accounts for leases with its tenants as operating leases.

Rental income is accounted for on a straight-line basis over the lease terms. Ancillary income is considered non-lease components and is within the scope of IFRS 15 – Revenue from Contracts with Customers. The performance obligation for property management and ancillary services is satisfied over the period the related services are performed.

#### j) Provisions

Provisions are recognized when the Trust has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Provisions are not recognized for future operating losses.

The amount of a provision is based on management's best estimate of the expenditure that is required to settle the obligation at the end of the reporting year. If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as a finance expense.

CENTURION APARTMENT REAL ESTATE INVESTMENT TRUST Notes to the Consolidated Financial Statements For the Year Ended December 31, 2021, with comparative information for 2020 (Expressed in thousands of Canadian dollars)

### k) Borrowing Costs and Interest on Mortgages Payable

Mortgage expenses include mortgage interest, which is expensed at the effective interest rate and all transaction costs incurred in connection with obtaining mortgages and credit facilities are amortized over the associated debt term.

Fees and insurance premiums paid to Canada Mortgage and Housing Corporation ("CMHC") are capitalized to Other Assets and are amortized over the amortization period of the underlying mortgage loans when incurred (initial amortization period is typically 25 to 35 years). Amortization expenses are included in finance costs in the consolidated statements of net income and comprehensive income. If the Trust fully refinances an existing mortgage, any unamortized prepaid CMHC premiums and fees associated with the existing mortgages on that property will be written off through finance costs in the period in which full refinancing occurs. Any premium credits received upon refinancing will be capitalized and amortized over the new amortization period. Similarly, if the Trust discharges an existing mortgage, any unamortized prepaid CMHC premiums and fees associated with that mortgage will be written off through finance costs in the period in which the discharge occurs. If the Trust renews a mortgage, it will continue to amortize the existing prepaid CMHC premiums and fees associated with the existing mortgage over the remaining amortization period.

# l) Employee Benefits

Short-term employee benefit obligations, including vacation and bonus payments, are measured on an undiscounted basis and are expensed as the related service is provided. Liabilities are recognized for the amounts expected to be paid within 12 months as the Trust has an obligation to pay this amount as a result of a past service provided by the employee, and the obligation can be estimated reliably. Short-term employee benefits are recorded in Accounts payable and accrued liabilities.

The Trust maintains a deferred trust unit plan for some of its employees. This plan is considered cash-settled and the fair value of the amount payable is recognized as an expense with a corresponding increase in liabilities, over the vesting period of the units issued. The liability is remeasured at each reporting date and settlement date. Any changes in the fair value of the liability are recognized in the consolidated statement of net income and comprehensive income.

#### m) Distribution Reinvestment and Unit Purchase Plan ("DRIP")

The Trust has instituted a Dividend Reinvestment Plan ("DRIP") in accordance with Article 5.8 of the Declaration of Trust which provides that the Trustees may in their sole discretion establish a distribution reinvestment plan at any time providing for the voluntary reinvestment of distributions by some or all the Trust Unitholders as the Trustees determine. Currently, Unitholders receive a 2% discount on Units purchased through DRIP. No commissions, service charges or brokerage fees are payable by participants in connection with the DRIP.

CENTURION APARTMENT REAL ESTATE INVESTMENT TRUST Notes to the Consolidated Financial Statements For the Year Ended December 31, 2021, with comparative information for 2020 (Expressed in thousands of Canadian dollars)

### n) Income Taxes

The Trust qualifies as a Mutual Fund Trust for Canadian income tax purposes. In accordance with the terms of the Declaration of Trust, the Trust intends to distribute its income for income tax purposes each year to such an extent that it will not be liable for income taxes under Part I of the Income Tax Act (Canada). The Trust is eligible to claim a tax deduction for distributions paid and, intends to continue to meet the requirements under the Income Tax Act (Canada). Accordingly, no provision for income taxes payable has been made related to Canadian domiciled investments. Income tax obligations relating to distributions of the Trust are the obligations of the Unitholders.

The Trust's U.S. investment properties and certain equity accounted investments are held by U.S. subsidiaries are taxable legal entities. The Trust uses the liability method of accounting for U.S. income taxes. Under the liability method of tax allocation, current income tax assets and liabilities are based on the amount expected to be paid to tax authorities, net of recoveries, based on the tax rates and laws enacted or substantively enacted as at each reporting date.

Deferred income tax assets and liabilities are determined based on differences between the financial reporting and tax bases of assets and liabilities and are measured using substantively enacted tax rates and laws that will be in effect when the differences are expected to reverse. Deferred income tax assets are recognized for all deductible temporary differences, carryforward of unused tax credits and unused tax losses to the extent that it is probable that deductions, tax credits and tax losses can be utilized. The carrying amounts of deferred income tax assets are reviewed as at each reporting date and reduced to the extent it is no longer probable that the income tax asset will be recovered.

#### o) Net Assets Attributable to Unitholders

In accordance with *IAS 32 - Financial Instruments: Presentation* ("IAS 32"), puttable instruments are generally classified as financial liabilities. The Trust's units are puttable instruments, meeting the definition of financial liabilities in IAS 32. There are exception tests within IAS 32 that could result in a classification as equity; however, the Trust's units do not meet these exception requirements. Therefore, the Trust has no instrument that qualifies for equity classification on its Statement of Financial Position pursuant to IFRS. The classification of all units as financial liabilities with the presentation as net assets attributable to Unitholders does not alter the underlying economic interest of the Unitholders in the net assets and net operating results attributable to Unitholders.

The Trust's units are carried on the Statement of Financial Position at net asset value. Although puttable instruments classified as financial liabilities are generally required to be remeasured to fair value at each reporting year, the alternative presentation as net assets attributable to Unitholders reflects that, in total, the interests of the Unitholders are limited to the net assets of the Trust.

#### p) Changes in Accounting Policies

The accounting policies used in the preparation of these consolidated financial statements are consistent with those of the prior year.

# 4. Investment Properties

Investment properties are measured at fair value as at each reporting date. Any changes in the fair value are included in the statement of net income and comprehensive income.

The Trust investment properties consist of the following:

		<b>December 31, 2021</b>			December 31, 2020
Balance, beginning of period		\$	2,445,550	\$	1,808,604
Property acquisitions			380,637		602,191
Property acquisitions Right-Of-Use <sup>(1)</sup>			60,061		_
Increase in property valuation			221,430		106,323
Transfers and other adjustments			2,838		_
Reclassification to equity accounted investments			_		(71,568)
Balance, end of period		\$	3,110,516	\$	2,445,550
	Note	Dec	ember 31, 2021		December 31, 2020
Increase in property valuation		\$	221,430	\$	106,323
Less: Acquisition costs			(27,649)		(12,053)
Less: Property improvements			(61,384)		(55,696)
Less: Other adjustments			(82)		_
Less: Loss on disposal of investment properties					(317)
Fair value adjustment on investment properties			132,315		38,257
Fair value loss on participating loan interests	7		(7,588)		(3,954)
Total fair value gains, net		\$	124,727	\$	34,303

<sup>(1)</sup> On September 29, 2021, the Trust entered into a 60-year lease agreement for a student rental property which was prepaid in full.

The following valuation techniques were considered in determining the fair value which are all considered a level 3 valuation technique in the fair value hierarchy:

- 1. Consideration of recent prices of similar properties within similar market areas;
- 2. The direct capitalization method, which is based on the conversion of estimated future normalized earnings potential directly into an expression of market value. The Normalized Net Operating Income ("NNOI") for the period is divided by an overall capitalization rate (inverse of an earnings multiplier) to arrive at the estimate of fair value.

At each reporting date, the Trust assembles the property specific data used in the valuation model based on the process outlined in the valuation framework, reviews the valuation framework to determine whether any changes or updates are required, inputs the capitalization rates, set-offs and normalization assumptions provided by the valuators, and delivers the completed valuation framework to the external appraiser for review.

The external appraiser determines the capitalization rates that should be used in valuing the properties, provide charts of comparable sales and supporting relevant market information, determining the appropriate industry standard. Set off amounts and normalization assumptions used in the calculation of NOI, and supplying a fair value report for the Trust to reflect in the consolidated financial statements.

# **Capitalization Rate Sensitivity Analysis**

As at December 31, 2021, the Trust conducted a valuation of its investment properties on an individual basis, with no portfolio effect considered, to determine the estimated fair value of its investment properties.

Capitalization rates used to generate estimated fair values for the investment properties ranged from 3.00% to 5.38% at December 31, 2021 (December 31, 2020 – 3.25% to 5.63%) with a weighted average capitalization rate across the total portfolio of 4.08% (December 31, 2020 – 4.20%).

The table below presents the sensitivity of the fair valuation of investment properties to the changes in capitalization rate.

Capitalization rate sensitivity increase (decrease)	Weighted average capitalization rate	inves	Fair value of tment property	Fair value variance	% change
(0.75)%	3.33%	\$	3,810,452 \$	699,936	22.5%
(0.50)%	3.58%		3,544,582	434,066	14.0%
(0.25)%	3.83%		3,313,393	202,877	6.5%
_	4.08%		3,110,516	_	
0.25%	4.33%		2,931,049	(179,467)	5.8%
0.50%	4.58%		2,771,162	(339,354)	10.9%
0.75%	4.83%		2,627,816	(482,700)	15.5%

# Acquisitions

During the year ended December 31, 2021, the Trust completed the following investment property asset acquisitions, which contributed to the operating results effective from the acquisition date.

Acquisition Date	Rental Units	% Holding	Purchase Price			Assumed Mortgage Funding	Assumed Mortgage Interest Rate	Assumed Mortgage Maturity Date										
January 27, 2021	94	100%	\$	34,000		21,573 <sup>(5)</sup>	3.70%	April 1, 2022										
February 18, 2021	119	100%		40,000		31,209	2.43%	March 1, 2031										
March 26, 2021	117	100%	33,000			22,665	2.38%	March 1, 2031										
March 26, 2021	41	100%		15,000		7,918	$2.78\%^{(1)}$	June 1, 2023										
March 26, 2021	171	100%	44,000			30,573	2.38%	March 1, 2031										
April 30, 2021	114	100%	38,000		38,000		38,000		38,000		38,000		38,000			$24,500^{(5)}$	3.70%	April 1, 2022
May 3, 2021	63	100%	20,000		20,000		20,000			13,957	3.39%	December 1, 2028						
May 3, 2021	72	100%	22,000			20,000	1.62%	June 1, 2029										
June 14, 2021 <sup>(2)</sup>	9	25%		772	\$	_	<u> </u> %	_										
September 1, 2021 <sup>(3)</sup>	185	100%		23,340		8,974	4.20%	April 1, 2022										
September 29, 2021	482	100%		60,061		60,061		60,061		60,061		60,061		44,425	3.05%	January 1, 2032		
October 7, 2021	143	100%	38,700			28,544 <sup>(5)</sup>	3.70%	July 1, 2022										
October 15, 2021 <sup>(4)</sup>	199	50%	49,650			36,476	2.28%	November 1, 2031										
December 8, 2021	205	100%		22,175		16,600	3.17%	December 1, 2026										
		_	\$	440,698	\$	232,797												

<sup>(1)</sup> Upon acquisition of the property the Trust assumed a first mortgage of \$6,026 with an interest rate of 2.78% and a second mortgage of \$1,893 and an interest rate of 6.00%

<sup>(2)</sup> In addition to \$772, the Trust discharged a Participating Investment loan in the amount of \$1,938 for the acquisition of the property.

<sup>(3)</sup> Represents the additional 50% interest acquired with the property.

<sup>(4)</sup> The Trust transferred the 50% interest from Equity Accounted Investments to Investment Properties.

<sup>(5)</sup> Represents the Bridge Loan financings obtained by the Trust.

During the year ended December 31, 2020, the Trust completed the following investment property asset acquisitions, which contributed to the operating results effective from the acquisition date.

Acquisition Date	Rental Units	% Holding	Tot	al Purchase Price	]	Assumed Mortgage Funding	Assumed Mortgage Interest Rate	Assumed Mortgage Maturity Date
January 15, 2020	234	100 %	\$	61,500	\$	35,000	3.26%	February 1, 2023
January 15, 2020	292	100 %		51,500		29,000	3.26%	February 1, 2023
January 15, 2020	306	100 %		92,000		66,993	2.47%	March 1, 2030
January 17, 2020 <sup>(3)</sup>	88	50 %		18,150		13,801	2.51%	June 1, 2030
March 19, 2020 <sup>(1)</sup>	93	100 %		30,525		20,083	1.81%	July 1, 2030
June 4, 2020 (2)	112	100 %		32,000		_	<u> </u> %	_
July 17, 2020	684	100 %		174,991		116,851	1.68%	August 1, 2030
September 1, 2020	175	100 %		55,000		40,466	1.69%	March 1, 2031
November 30, 2020	138	100 %		72,425		44,042	3.08%	September 1, 2024
December 15, 2020	150	100 %		14,100		10,748	2.37%	December 15, 2025
		•	\$	602,191	\$	376,984		

<sup>(1)</sup> The acquisition was partially purchased through issuance of 314,323 Exchangeable LP Units (note 12) for a total of \$5,939.

# **Investment in Joint Arrangements**

Included within investment properties are the following joint operations at the REIT's proportionate share, which are governed by co-ownership arrangements:

	<b>December 31, 2021</b>	December 31, 2020
75 Ann & 1 Beaufort Co-ownership	75%	75%
1 Columbia <sup>(1)</sup>	<u> </u> %	50%
Harbourview Estates LP	60%	60%
Pandora	50%	50%
Pandora - Phase 2	75%	<u> </u> %
The Residence of Seasons LP	50%	50%
Bridgewater Apartments	45%	45%
Bridgewater Apartments II	45%	45%
No. 21 Apartments LP	50%	50%
Sage Apartments LP	50%	<u> </u> %

<sup>(1)</sup> The Trust acquired the remaining 50% interest in the property in 2021.

<sup>(2)</sup> The Trust obtained \$21,170 in mortgage financing for this property subsequent to year-end.

<sup>(3)</sup> The Trust transferred these properties from REOT.

The Trust's share of assets, liabilities, revenues, expenses and net income and cash flows from investments in joint operations that are reflected in the consolidated financial statements are as follows:

For the year ended	Decei	Dece	ember 31, 2020	
Non-current assets	\$	290,669	\$	228,462
Current assets		17,493		(48,464)
<b>Total assets</b>	\$	308,162	\$	179,998
Non-current liabilities	\$	185,454	\$	141,724
Current liabilities		8,603		3,345
<b>Total liabilities</b>	\$	194,057	\$	145,069
Revenues	\$	15,936	\$	16,215
Expenses		(9,801)		(10,331)
Fair value adjustment on investment properties		18,088		2,988
Net income	\$	24,223	\$	8,872

# **Dispositions**

The Trust did not make any investment property dispositions during the year ended December 31, 2021.

During the year ended December 31, 2020, the Trust made the following dispositions:

<b>Disposition Date</b>	Rental	% Holding										
	Units		Pr	oceeds	Pı	urchase	Fair	Value	disp	osition	(	on Sale
February 27, 2020	23	100%	\$	14,500	\$	9,160	\$	5,362	\$	295	\$	(317)

# 5. Equity Accounted Investments

Investment properties held within equity accounted investments mainly consist of income producing assets and are measured at fair value as at the consolidated statement of financial position dates. Any changes in the fair value are included in the consolidated statement of net income and comprehensive income. Fair value is supported by independent external valuations or detailed internal valuations using market-based assumptions, each in accordance with recognized valuation techniques. The techniques used comprise the capitalized net operating income method less cost to complete and include estimating, among other things, future stabilized net operating income, capitalization rates and other future cash flows applicable to investment properties. Fair values for investment properties are classified as Level 3 in the fair value hierarchy.

The following table details the principal activities of the entities which the Trust owns an ownership interest:

		<b>December 31, 2021</b>		<b>December 31, 2020</b>
Principal Activity	<b>Number of Entities</b>	<b>Equity Balance</b>	Number of Entities	<b>Equity Balance</b>
CDN Development	8	51,866	5	27,710
CDN Income Producing	7	183,148	5	64,806
USA Development	1	930	6	79,058
USA Income Producing	6	105,484	3	45,965
Total	22 \$	341,428	19 \$	217,539

The carrying value of equity accounted investments consist of the following entities with greater than 10% of the balances or activities:

Entity	Ownership	January 1, 2021	Net Contributions/ (Distributions)	Income and Fair Value Adjustment	FX Currency Translation	Dispositions and Transfer	December 31, 2021
ACRON ARG Belterra Austin LLC	71%	\$ 18,889	\$	\$ 8,880	\$ 1	\$ (27,770)	\$
ACRON ARG Lake Carolyn Residential LLC	75%	27,920	_	(71)	(797)	(26,122)	930
Lee-Tamiami LLC(1)	75%	15,773	_	7,467	(125)	(23,115)	
Station Place	50%	_	117,723	(2,002)	_		115,721
4Square LP	70%	21,930	3,227	(3,960)	_		21,197
Warehouse District Flats LLC	66%	16,476	(435)	22,671	(18)	_	38,694
Other <sup>(1)</sup>		116,551	25,484	38,448	30	(15,627)	164,886
Total		\$ 217,539	\$ 145,999	\$ 71,433	\$ (909)	\$ (92,634)	\$ 341,428

<sup>(1)</sup>On January 1st, 2021, the Trust sold a minority position in select holding entities to Centurion Financial Trust which hold interests in real estate development projects at the Trust's carrying value. As a result, no gain or loss was recognized. For financial statement reporting purposes, the Trust continues to consolidate the holding entities but has recognized a non-controlling interest of \$3,557 on the statement of net assets as at December 31, 2021.

Entity	Ownership	January 1, 2020	Net Contributions/ (Distributions)	Income and Fair Value Adjustment	FX Currency Translation	Disposition	December 31, 2020
ACRON ARG Belterra Austin LLC	71%	\$ 15,367	\$ —	\$ 4,062	\$ (540)	\$	\$ 18,889
ACRON ARG Lake Carolyn Residential LLC	75%	27,572	_	927	(579)	_	27,920
ME Living Phase 1 LP	75%	17,632	662	419	_	(17,918)	795
ME Living Phase 3 & 4	72%	_	13,620		_	_	13,620
4Square LP	70%	19,127	2,870	(67)	_	_	21,930
Warehouse District Flats LLC	80%	8,312	5,879	2,945	(660)	_	16,476
Other		82,511	40,125	7,871	(823)	(11,775)	117,909
Total		\$ 170,521	\$ 63,156	\$ 16,157	\$ (2,602)	\$ (29,693)	\$ 217,539

As at December 31, 2021, the Trust has additional commitments for equity accounted investments that are in their development phase that are due on request of \$29,560 (December 31, 2020: \$18,707).

The following is the summarized financial information of the above investments at 100%:

As at December 31, 2021	E	ACRON ARG Belterra Austin LLC	A.	ACRON RG Lake Carolyn esidential LLC		Lee- Γamiami LLC <sup>(1)</sup>	F	Station Place Inc.	4Square LP	arehouse District lats (US)	Other	(1)	Total
Ownership		71%		75%		75%		50%	70%	66%			
Non-current assets	\$		\$		\$		\$	231,026	\$ 101,513	\$ 87,967	\$ 684,	876	1,105,381
Current assets		_		1,240				735	1,697	452	26,	412	30,537
Total assets	\$	_	\$	1,240	\$	_	\$	231,761	\$ 103,210	\$ 88,419	\$ 711,	288	\$1,135,918
Non-current liabilities Current liabilities	\$	_	\$	_	\$	_	\$	— (804)	\$ (62,992) (7,683)	(37,615) (290)		270) 767)	
Total liabilities	\$	_	\$	_	\$	_	\$	(804)	\$ (70,676)	\$ (37,905)	\$(468,	036)	\$(577,420)
Total revenue Total expenses Total fair value gains (losses)	\$		\$	— — (94)	Ψ	— — 9,127	\$	891 (1,154) (4,003)	4,718 (6,011) (4,372)	3,006 (2,714) 33,900	(26,	062 828) 478	35,676 (36,707) 108,543
Net income	\$	12,507	\$	(94)	\$	9,127	\$	(4,266)	\$ (5,665)	\$ 34,192	\$ 61,	712	\$ 107,512

As at December 31, 2020	I	ACRON ARG Belterra Austin LLC	A	ACRON RG Lake Carolyn esidential LLC	IE Living hase 1 LP	IE Living Phase 3 & 4	,	4Square LP	·	Varehous District lats LLC	Other	Total
Ownership		71%		75%	75%	72%		70%		80%		
Non-current assets	\$	5,691	\$	82,659	\$ 26,140	\$ 11,859	\$	107,583	\$	56,087	\$ 514,796	804,815
Current assets		129		2,351	17,776	309		(998)		165	11,316	31,048
Total assets	\$	5,820	\$	85,010	\$ 43,916	\$ 12,168	\$	106,585	\$	56,252	\$ 526,112	\$ 835,863
Non-current liabilities Current liabilities	\$	(27)	\$	(51,348) (2,944)	(29,853) (1,500)	(6,669) (1,357)		(58,127) (4,436)		(31,208) (4,277)	(359,439) (36,608)	(536,644) (51,149)
Total liabilities	\$	(27)		(54,292)	(31,353)	(8,026)					(396,047)	
Total revenue Total expenses Total fair value gains	\$	26 (26) 5,721	•	5,200 (5,936) 1,236	  558	\$ _ _ _	\$	926 (1,701) (95)		— (53) 3,681	\$ 19,524 (21,855) 14,398	25,676 (29,571) 25,499
Net income	\$	5,721	\$	500	\$ 558	\$ _	\$	(870)	\$	3,628	\$ 12,067	\$ 21,604

# 6. Mortgage Investments

Mortgage investments represent amounts under loan arrangements with third party borrowers. The weighted average effective interest rate on mortgage investments maturing between 2021 and 2025 is 9.02% (December 31, 2020: 9.57%).

	Note \$ 7 \$	Year ended	December 31
	Note	2021	2020
Interest income from mortgage investments	\$	21,415 \$	41,087
Interest expense on syndicated mortgage liabilities		(137)	(1,648)
Interest income from participating loan interests	7	10,524	9,705
Total interest income	\$	31,802 \$	49,144
Recovery of expected credit losses (ECL)	\$	1,102 \$	4

Total cash interest received, net of interest paid to syndicate participants, is as follows:

		Year ended	December 31
	Note	2021	2020
Interest received on mortgage investments		22,900	30,433
Interest received on participating loan interests	7	2,931	8,985
Interest paid to syndicate participants		(177)	(1,648)
Total cash interest received	\$	25,654 \$	37,770

As at December 31, 2021, the Trust has additional mortgage investment commitments of approximately \$71,643 (December 31, 2020: \$231,001).

As at December 31, 2021, mortgage investments and syndicated mortgage investment liabilities are as follows:

As at December 31, 2021	Gross Mortgage Investments	Syndicated Mortgage Investments	Net Mortgage Investments
Non-current mortgage investments	\$ 12,166 \$	— \$	12,166
Current mortgage investments	 132,035		132,035
	144,201	_	144,201
Allowance for ECL	(314)		(314)
<b>Total mortgage investments</b>	\$ 143,887 \$		143,887

As at December 31, 2020	Gross Mortgage Investments	Syndicated Mortgage Investments	Net Mortgage Investments
Non-Current mortgage investments	\$ 62,391 \$	— \$	62,391
Current mortgage investments	 254,762	(6,681)	248,081
	317,153	(6,681)	310,472
Allowance for ECL	(1,416)		(1,416)
<b>Total mortgage investments</b>	\$ 315,737 \$	(6,681) \$	309,056

As at December 31, 2021, continuity of mortgage investments, including the allowance for ECL, is allocated between the internal credit risk stages as follows:

	Stage 1	Stage 2	Stage 3	Total
Gross mortgage investments, beginning of the period	\$ 269,289	\$ 10,520	\$ 37,344	\$ 317,153
Principal funded	54,024	1,869	309	56,202
Interest accrued	19,072	637	1,706	21,415
Interest repaid	(25,287)	(705)	(4,864)	(30,856)
Principal repaid	(173,476)	(1,107)	(34,495)	(209,078)
Transfer to Participating Loan Interests	(10,635)		_	(10,635)
Transfers to (from)	10,354	(10,354)	_	
Gross mortgage investments, end of the period	\$ 143,341	\$ 860	\$ _	\$ 144,201
Allowance for ECL, beginning of the period	\$ 385	\$ 281	\$ 750	\$ 1,416
Remeasurement	290	(271)	278	297
Repayment	(270)	_	(1,028)	(1,298)
Transfer to Participating Loan Interests	(101)	_	_	(101)
Transfers to (from)	5	(5)	_	
Allowance for ECL, end of the period	 309	5	_	314
<b>Total mortgage investments</b>	\$ 143,032	\$ 855	\$ _	\$ 143,887

Of the \$209,078 (December 31, 2020: \$283,966) in mortgage investment repayments \$6,643 (December 31, 2020: \$28,463) were repaid to syndication participants.

As at December 31, 2020, mortgage investments, including the allowance for ECL, is allocated between the internal credit risk stages as follows:

	Stage 1	Stage 2	Stage 3	Total
Gross mortgage investments, beginning of the period	\$ 401,306	\$ 24,625	\$ 30,436	\$ 456,367
Principal funded	122,162	17,004	4,951	144,117
Interest accrued	32,110	4,467	4,004	40,581
Interest repaid	(32,516)	(4,711)	(2,719)	(39,946)
Principal repaid	(219,566)	(44,514)	(19,886)	(283,966)
Transfers to (from)	(34,207)	13,649	20,558	
Gross mortgage investments, end of the period	\$ 269,289	\$ 10,520	\$ 37,344	\$ 317,153
Allowance for ECL, beginning of the period	\$ 703	\$ 281	\$ 659	\$ 1,643
Funding / remeasurement	(228)	543	176	491
Repayment	(70)	(275)	(150)	(495)
Utilized	_	_	(223)	(223)
Transfers to (from)	(20)	(267)	287	
Allowance for ECL, end of the period	385	282	749	1,416
Total mortgage investments	\$ 268,904	\$ 10,238	\$ 36,595	\$ 315,737

Future repayments for gross mortgage investments excluding the allowance for ECL are as follows:

	December 31, 20	21	December 31, 2020
Within 1 year	\$ 132,0	5 \$	254,762
1 to 2 years	4,74	6	55,787
2 to 3 years	2,7'	6	2,482
3 to 4 years	4,6	4	_
Thereafter	-		4,122
<b>Total repayments</b>	\$ 144,20	1 \$	317,153

The nature of the underlying assets for the Trust's mortgage investments as at December 31, 2021, is as follows:

	<b>December 31, 2021</b>	December 31, 2020
Low-Rise Residential	10 %	22 %
Land	30 %	23 %
Commercial/Mixed Use	20 %	19 %
High-Rise Condominium	18 %	9 %
Multi Family Apartments	12 %	17 %
Industrial	10 %	5 %
Student Housing	<u> </u>	5 %
	100 %	100 %

As at December 31, 2021, the Trust's mortgage investments are comprised of a 78% interest (December 31, 2020: 67%) in first mortgages and a 22% interest (December 31, 2020: 33%) in second mortgages.

## 7. Participating Loan Interests

As at December 31, 2021, the Trust holds mortgage investments that contain participation agreements with third-party lenders, whereby the Trust retains residual interests subordinate to the interests syndicated to these third-party lenders. All interest and fee income earned by the Trust recognized is included in the consolidated statement of net income and comprehensive income.

During the year ended December 31, 2021, interest income was \$10,524 (December 31, 2020: \$9,705) and a fair value loss was recognized of \$7,588 (December 31, 2020: fair value loss of \$3,954). The fair value of the underlying real estate assets was determined using a detailed valuation framework, and the techniques considered in this framework are as follows:

The following valuation techniques were considered in determining the fair value:

- 1. Consideration of recent prices of similar properties within similar market areas;
- 2. The direct capitalized method for the underlying real estate security is based on an "as if" completed basis, which is based on the conversion of future normalized earnings directly into an expression of market value less cost to complete.

As a result, the fair value of participating loan interests is based on Level 3 of the fair value hierarchy.

	December 31,		December 31, 2020
Balance, beginning of period	\$	112,968 \$	127,550
Advances		17,534	22,368
Interest income		10,524	9,705
Fair value loss		(7,588)	(3,954)
Repayment of principal		(23,883)	(33,716)
Repayment of interest		(4,621)	(8,985)
Transfer from mortgage investments		10,635	_
Transfer to investment properties		(4,597)	<u> </u>
Balance, end of period	\$	110,972 \$	112,968

As at December 31, 2021, the Trust has additional contractual commitments of approximately \$533 for participating loan interests (December 31, 2020: \$13,646).

The Trust did not dispose of any Participating Loan interests during the year ended December 31, 2021.

During the year ended December 31, 2020, the Trust acquired the underlying investment property secured by the participating loan interest from REOT:

					Prior Years	Gain (Loss)
			Disposition	Original	<b>Cumulative Fair</b>	Recognized in
<b>Property</b>	<b>Disposition Date</b>	% of Holding	Proceeds	Funding	Value Losses	2020
Trax	June 4, 2020	100%	\$31,738	\$37,777	\$(4,093)	\$(1,946)

### 8. Receivables and Other Assets

Receivable and other assets consist of the following:

	Note	Decem	ber 31, 2021	December 31, 2020
Acquisition deposits		\$	38,608	\$ 14,008
Prepaid CMHC premiums			35,006	27,919
Other current assets			15,206	8,326
Warehouse receivable	17		13,225	5,290
Prepaid expenses			1,830	910
Property and equipment			2,743	3,034
Leased assets	9		2,568	2,915
Net rent receivables			1,311	769
		\$	110,497	\$ 63,171

Prepaid CMHC premiums, represents CMHC premiums on mortgages payable net of accumulated amortization of \$2,807 (December 31, 2020: \$1,347).

Total capitalized financing costs during the year ended December 31, 2021 amounted to \$16,411 (December 31, 2020: \$19,460) and total amortization of financing costs during the year amounted to \$3,073 (December 31, 2020: \$2,465).

# 9. Restricted Cash / Unit Subscriptions in Trust

As at December 31, 2021, restricted cash consists of cash not available for use of \$10,395 (December 31, 2020: \$8,563). This restricted cash represents Unitholder subscriptions held in trust until the trade settlement date. These amounts will be returned to investors if the proposed Unitholder subscriptions do not successfully proceed. All restricted cash as at December 31, 2021, is current in nature. Subsequent to year end, the restricted cash was released as units were issued to investors.

## 10. Mortgages Payable and Credit Facilities

Mortgages payable and credit facilities consist of the following:

	Decem	ber 31, 2021	De	cember 31, 2020
Current	\$	198,170	\$	116,857
Non-current		1,380,091		1,066,251
	\$	1,578,261	\$	1,183,108

Mortgages payable and credit facilities are secured by respective investment properties and are summarized as follows:

	<b>December 31, 2021</b>	December 31, 2020
First mortgages on investment properties, bearing interest between 1.62% and 5.53% (December 31, 2020: 1.58% and 4.35%), with a weighted average interest rate of 2.53% (December 31, 2020: 2.54%), and a weighted average maturity of 6.84 years (December 31, 2020: 6.27 years), secured by related investment properties	\$ 1,314,853	\$ 1,028,089
Second mortgages on investment properties, bearing interest between 4.03% and 6.00% (December 31, 2020: 4.03%), with a weighted average interest rate of 5.37% and weighted average maturity of 1.87 years (December 31, 2020: 3.84 years), secured by related investment properties	2,743	915
Construction financing facility, bearing interest rate of 3.70%, secured by related properties	32,291	16,647
Bridge financing facilities, bearing interest rate of 3.70%, secured by related properties	74,617	_
Line of credit facility, bearing interest rate of 3.10% (December 31, 2020: 3.10%) secured by assets of REIT and its subsidiaries	_	1,275
REIT proportion of mortgages held through joint arrangements, bearing interest between 0% and 3.00% (December 31, 2020: 0% and 4.20%), with a weighted average interest rate of 2.61% (December 31, 2020: 2.65%) and a weighted average maturity of 6.83 years (December 31, 2020: 6.61 years), secured by related investment properties in the joint venture arrangement	165,860	142,034
	\$ 1,590,364	\$ 1,188,960
Less: Unamortized portion of financing fees	(12,103)	(5,852)
	\$ 1,578,261	\$ 1,183,108

Substantially all the Trust's assets have been pledged as security under the related mortgages and other security agreements. Overall, the weighted average mortgage interest rate at December 31, 2021, was 2.62% (December 31, 2020: 2.56%).

Mortgages payable at December 31, 2021, are due as follows:

	Principal Repayments	Balance due at Maturity	Total
Year ended December 31 2022	\$ 143,319	\$ 54,851	\$ 198,170
Year ended December 31 2023	34,849	76,574	111,423
Year ended December 31 2024	33,182	133,419	166,601
Year ended December 31 2025	30,248	71,667	101,915
Year ended December 31 2026	29,118	63,460	92,578
Thereafter	101,223	818,454	919,677
	\$ 371,939	\$ 1,218,425	\$ 1,590,364
Less: Unamortized portion of financing fees			(12,103)
			\$ 1,578,261

During the year ended December 31, 2021, the Trust had a covenant breach on one of its investment properties with a mortgage liability valued at \$26,832. The breach was caused by high vacancy experienced during a period when an underlying lease contract related to the property was terminated by the lessee. The property was subsequently released and is operating at close to full occupancy at December 31, 2021. Subsequent to the reporting date, the Trust received a waiver from the applicable mortgage lender in respect of the covenant breach stating their intention to waive the requirement for full or partial repayment of the loan otherwise stipulated in the agreement between the lender and the Trust.

## 11. Accounts Payable and Other Liabilities

Accounts payable and other liabilities consist of the following:

	December 31, 20	<b>December 31, 2021</b>	
Accrued expenses	\$ 16,3	47	\$ 13,165
Prepaid rent	2,2	08	2,029
Tenant deposits	9,4	13	7,609
Accounts payable	1,0	24	1,420
Lease liability	2,7	50	3,360
Deferred trust units	2,7	12	2,064
	\$ 34,4	54	\$ 29,647

#### 12. Classification of Units

In accordance with the Declaration of Trust ("DOT"), the Trust may issue an unlimited number of units of various classes, with each unit representing an equal undivided interest in any distributions from the Trust, and in the net assets in the event of termination or wind-up of the Trust.

#### Authorized

#### i. Unlimited number of Class A Trust Units

Class A Trust Units are participating, with one vote per unit, no par value.

#### ii. Unlimited number of Class F Trust Units

Class F Trust Units are participating, with one vote per unit, no par value.

## iii. Unlimited number of Class I Trust Units

Class I Trust Units are participating, with one vote per unit, no par value.

#### iv. Unlimited number of Class M Trust Units

Class M Trust Units are participating, reserved for Centurion Asset Management Inc., and represent a beneficial interest set as the ratio of the number of investor units, such that the amount of Class M Units will equal the number of investor units, subject to a high-water mark, divided by 0.95 less the number of Investor Trust Units and the cumulative amount of Class M Trust Units previously redeemed. Investor Trust Units are defined as the Class A Trust Units, the Class F Trust Units, the Class I Units and any new class of Trust Units. Apart from certain voting restrictions, the Class M unitholders are entitled to vote to that percentage of all Unitholder votes equal to the Class M unit percentage interest. At any time, the holder of a Class M Trust Unit may convert into Class A Trust Units.

## v. Unlimited number of Special Voting Units of the Trust and Exchangeable LP Units

Special Voting Units are non-participating, with one vote per share, issued on a one-for-one basis to holders of Exchangeable Securities of the original CAP LP II Partnership (the "Partnership") which rolled into the Trust. The Exchangeable Securities of the Partnership are participating along with the Class A, F, I and M Trust Units, non-voting and exchangeable by the holder into an equivalent number of Class A Trust Units.

# **Issued (in thousands of units)**

	<b>December 31, 2021</b>	December 31, 2020
Class A Trust Units		
Units as at January 1,	62,989	59,208
New units issued	11,237	6,032
Distribution reinvestment plan	1,617	1,396
Redemption of units	(4,271)	(3,647)
	71,572	62,989
Class F Trust Units		
Units as at January 1,	35,694	28,800
New units issued	14,225	9,471
Distribution reinvestment plan	1,254	983
Redemption of units	(4,367)	(3,560)
	46,806	35,694
Exchangeable LP units	225	404
Units as at January 1,	807	481
New units issued	<del>_</del>	314
Distribution reinvestment plan	8	13
Redemption of units	(347)	(1)
	468	807
Class M Trust Units		
Units as at January 1,	19	50
Redemption of units	(6)	(31)
	13	19
Class I Trust Units		
Units as at January 1,	4,918	3,030
New units issued	5,784	2,328
Distribution reinvestment plan	97	45
Redemption of units	(94)	(485)
•	10,705	4,918

# 13. Revenue Recognition

Revenue from investment properties is comprised of the following:

For the year ended December 31,	2021	2020
Rental income	\$ 146,713 \$	117,221
Ancillary income	7,087	5,270
Expense recoveries	1,183	881
	\$ 154,983 \$	123,372

# 14. Finance Costs

For the year ended December 31,	2021	2020
Interest on mortgages payable and credit facilities	\$ 34,624 \$	26,352
Amortization of financing fees	1,613	1,602
Amortization of CMHC Insurance	1,460	863
	\$ 37,697 \$	28,817

# 15. Other Income and Expenses

For the year ended December 31,	Note	2021	2020
Gain on Bond Futures	24	\$ 13,346 \$	
Trailer Fees and Other		(8,376)	(6,650)
		\$ 4,970 \$	(6,650)

# 16. General and Administrative Expenses

For the year ended December 31,	2021	2020
Salaries and wages	\$ 16,725 \$	15,733
Communications & IT	2,346	2,122
Office expenses	2,512	2,302
Fund administration costs	1,661	837
Professional fees	3,093	2,047
Advertising	1,816	1,513
Amortization of property and equipment	922	879
	\$ 29,075 \$	25,433

#### 17. Commitments

The Trust is committed to asset management services under an asset management agreement with Centurion Asset Management Inc. ("CAMI" or the "Asset Manager"), a company controlled by the President and Trustee of the Trust, for a five-year term ending December 31, 2024, with a renewal term for an additional five year unless terminated by either of the parties or at any time, upon 180 days prior written notice by the Asset Manager to the Trust. Under the agreement, the Trust is required to pay an acquisition fee to CAMI or its affiliate equal to 1.0% of the gross purchase price of each investment property and certain equity accounted investments acquired.

The Trust has entered into a warehouse agreement ("the agreement") with a related party, Centurion Financial Trust ("CFIT"). This agreement allows the Trust, at its sole discretion to fund investments originated by the CFIT. As at December 31, 2021, the REIT has warehouse receivable balance of \$13,225 (December 31, 2020: \$5,290) from CFIT. The warehouse loan bears interest at rates ranging between 7.2% and 9.5%, with a weighted average interest rate of 8.7% and a weighted average maturity date of 2.7 years. The warehouse loans are secured by the underlying investment assets with CFIT's carrying value of \$21,487 as at December 31, 2021.

As at December 31, 2020, the Trust had a warehouse balance of \$5,290 which was settled through the exchange of the Class R trust units held by CFIT upon the Merger described in Note 19 below.

## 18. Contingencies

The Trust is currently not engaged in any material legal matters and management is not aware of any such matters that could have a material impact on these consolidated financial statements.

# 19. Related Party Transactions

Except as disclosed elsewhere in the consolidated financial statements, related party balances and transactions include the following:

REOT merged with REIT (the "CREOT Merger") in accordance with a merger agreement dated January 1, 2021, with REIT as the continuing trust. The Trust's investment in the Class R Trust units of REOT was replaced with CFIT's direct participation in \$12,912 of mortgage investments, \$2,037 of participating loan interests and \$3,904 of equity accounted investments based on CREOT's NAV at the time of the merger. These were previously held in REOT that were subsequently transferred to REIT.

As at December 31, 2021, the Trust has co-invested with the CFIT on \$11,090,823 of debt investments and \$2,659,708 of participating loan interests on a pari passu basis.

As at December 31, 2021, a related party of the Asset Manager holds 13,004 Class M Trust units of REIT. On June 1, 2021, 6,523 Class M units were redeemed for \$30,000 (December 31, 2020: \$60,000 – 30,473 Class M Trust Units) which represents the cumulative Class M Trust Unit redemptions. The distributions in cash for these units were \$2,754 for the year ended December 31, 2021 (December 31, 2020: \$2,878).

On January 1, 2021, a related party of the Asset Manager held 50,000 Class M Trust units of REOT. On January 4, 2021, all of these units were redeemed for \$12,027. The distributions in cash for these units were \$247 for the year ended December 31, 2021 (December 31, 2020: \$731).

During the year ended December 31, 2021, the Trust was charged acquisition fees under an agreement described in Note 17 of \$7,524 (December 31, 2020: \$5,654).

A related party of the Asset Manager earned commitment fees of \$5,337 for the year ended December 31, 2021, payable by the borrower on debt investments made by the Trust (December 31, 2020: \$3,751).

Key management consists of the Board of Trustees and executive management team of the Trust. Compensation paid to non-executive Trustees during the year was \$763 (December 31, 2020: \$360). Compensation paid to the executive management during the year was \$1,741 (December 31, 2020: \$1,091).

#### 20. Income Taxes

## a) Canadian Status

The REIT is a "mutual fund trust" pursuant to the Act. Under current tax legislation, a mutual fund trust that is not a Specified Investment Flow-Through ("SIFT") Trust pursuant to the Act is entitled to deduct distributions of taxable income such that it is not liable to pay income taxes provided that its taxable income is fully distributed to Unitholders. The REIT intends to continue to qualify as a mutual fund trust that is not a SIFT Trust and to make distributions not less than the amount necessary to ensure that the REIT will not be liable to pay income taxes.

#### b) U.S. Status

Certain of the REIT's operations or a portion thereof are conducted through its taxable U.S. subsidiaries, which are subject to U.S. federal and state corporate income taxes.

# c) Income Tax Expense

	2021	2020
Current income tax expense	\$ 4,296 \$	510
Deferred income tax expense	12,514	2,598
Income tax expense	\$ 16,810 \$	3,108

The Trust did not make any tax installments during the year on its current income tax liabilities.

## d) The Major Components of Deferred Income Tax Liabilities

As at December 31, 2021, total net deferred income tax liabilities is predominantly due to the unrealized fair value gains of \$19,121 recognized on the underlying real estate held within Equity Accounted Investments (December 31, 2020: \$6,610).

#### 21. Fair Value Measurement

Fair value is the price that market participants would be willing to pay for an asset or liability in an orderly transaction under current market conditions at the measurement date.

The fair values of the Trust's financial assets and liabilities were determined as follows:

- The carrying amounts of cash, restricted cash, unit subscriptions in trust, rents receivables, accounts payable and other liabilities, other assets and tenant deposits approximate their fair values based on the short-term maturities of these financial instruments.
- Management determines fair value of mortgage investments based on its assessment of the current lending market of the same or similar terms since there are no quoted prices in an active market for these investments. Management has determined that the fair value of mortage investments approximates their carrying value.
- Fair values of mortgages payable and credit facilities are estimated by discounting the future cash flows associated with the debt at current market interest rates. The fair value at December 31, 2021, is \$1,618,557 (December 31, 2020: \$1,223,916). Carrying value at December 31, 2021 is \$1,578,261 (December 31, 2020: \$1,183,108).
- Management determines the fair value of participating loan interests, as detailed in Note 7, based on the fair value of the underlying asset which uses either the direct capitalization approach or the direct comparison approach.
- The structured incentive plan trust units is valued based on the Trust's Net asset value
- The fair value of the foreign currency futures and forward contracts was determined using Level 2 inputs which include spot and futures and forward foreign exchange rates.

The table below analyzes assets and liabilities carried at fair value in the consolidated statement of financial position, by the levels in the fair value hierarchy, which are defined as follows:

December 31, 2021	Level 1	Level 2	Level 3	Total
Assets				
Investment properties	\$ <b>— \$</b>	<b>— \$</b>	3,110,516 \$	3,110,516
Participating loan interests	_	_	110,972	110,972
Liabilities				
Structured Incentive Plan Trust Units	_	_	(2,712)	(2,712)
Currency Derivative	_	_	(569)	(569)
Measured at fair value through profit and loss	\$ <b>— \$</b>	<b>— \$</b>	3,218,207 \$	3,218,207

December 31, 2020	Level 1	Level 2	Level 3	Total
Assets				
Investment properties	\$ — \$	— \$	2,445,550 \$	2,445,550
Participating loan interests	_	_	112,968	112,968
Liabilities				
Structured Incentive Plan Trust Units	_	_	(2,064)	(2,064)
Measured at fair value through profit and loss	\$ <b>—</b> \$	<b>—</b> \$	2,556,454 \$	2,556,454

## 22. Capital Management

The Trust defines capital as net assets attributable to Unitholders, debt (including mortgages), and lines of credit. The Trust's objectives in managing capital are to ensure adequate operating funds are available to maintain consistent and sustainable Unitholder distributions, to fund leasing costs and capital expenditure requirements, and to provide for resources needed to acquire new investment properties and fund real estate, equity investments or mortgage investments as identified.

Various debt and earnings distribution ratios are used to ensure capital adequacy and monitor capital requirements. The primary ratios used for assessing capital management are the interest coverage ratio and net debt-to-gross carrying value. Other indicators include weighted average interest rate, average term to maturity of debt, and variable debt as a portion of total debt.

These indicators assist the Trust in assessing that the debt level maintained is sufficient to provide adequate cash flows for Unitholder distributions and capital expenditures, and for evaluating the need to raise funds for further expansion.

Various mortgages have debt covenant requirements that are monitored by the Trust to ensure there are no defaults. The Trust's credit facilities also (see Note 10) require compliance with certain financial covenants, throughout the year. These include loan-to-value ratios, cash flow coverage ratios, interest coverage ratios, and debt service coverage ratios.

The carrying value of the units is impacted by earnings and Unitholder distributions. The Trust endeavors to make annual distributions. Amounts retained are used to fund new investments and working capital requirements. Management monitors distributions through various ratios to ensure adequate resources are available. These include

the proportion of distributions paid in cash, DRIP participation ratio, and total distributions as a percent of distributable income and distributable income per unit.

The Declaration of Trust provides for a maximum total indebtedness level of up to 75% of Gross Book Value (GBV). GBV means the book value of the assets. Indebtedness includes obligations incurred in connection with acquisitions. The following table highlights the Trust's existing leverage ratio, excluding any syndicated assets or liabilities, in accordance with the Declaration of Trust:

	Decer	mber 31, 2021	December 31, 2020
Total assets	\$	4,062,911 \$	3,289,813
Mortgages payable and credit facilities		1,578,261	1,183,108
Ratio of Debt to GBV		38.85 %	35.96 %

The following schedule details the components of the Trust's capital structure:

	Decen	December 31, 2020	
Mortgages payable and credit facilities	\$	1,578,261 \$	1,183,108
Net assets attributable to Unitholders		2,425,811	2,069,477
<b>Total Capital Structure</b>	\$	4,004,072 \$	3,252,585

#### 23. Financial Instruments

### Risk Management

The main risks that arise from the Trust's financial instruments are liquidity, interest, credit and currency risk. The Trust's approach to managing these risks is summarized below.

Management's risk management policies are typically performed as a part of the overall management of the Trust's operations. Management is aware of risks related to these objectives through direct personal involvement with employees and outside parties. In the normal course of its business, the Trust is exposed to several risks that can affect its operating performance. Management's close involvement in operations helps to identify risks and variations from expectations. As a part of the overall operation of the Trust, management considers the avoidance of undue concentrations of risk.

These risks include, and the actions taken to manage them, are as follows:

# i) Liquidity Risk

Liquidity risk is the risk that the Trust may not be able to meet its financial obligations as they fall due. The Trust's principal liquidity needs arise from working capital, debt servicing and repayment obligations, planned funding of maintenance, mortgage funding commitments, leasing costs and distributions to Unitholders, and possible property acquisition funding requirements. The Trust manages its liquidity risk by ensuring its projected financial obligations can be met through its cash flows from operations, credit facilities, new capital issuances and projected repayments under the existing mortgage investment portfolio.

There is a risk that lenders will not refinance maturing debt on terms and conditions acceptable to the Trust. Management's strategy is to mitigate the Trust's exposure to excessive amounts of debt maturing in any one year. The features and quality of the underlying assets being financed and the debt market parameters existing at the time will affect the success of debt refinancing.

Management prepares cash forecasts and budgets on an ongoing basis to manage liquidity risks, ensure efficient use of resources and monitor the ongoing timing of liquidity events.

The success of new capital issuances is subject to the capital markets being receptive to a unit issue with financial terms favorable to the Trust. As at December 31, 2021, the Trust had cash of \$245,611 (December 31, 2020: \$141,529) and credit facilities as follows:

	<b>December 31, 2021</b>	December 31, 2020
Credit facilities agreed	\$309,500	\$214,500
Available for use	\$307,291	\$167,147
Available as undrawn	\$273,810	\$148,052

As at December 31, 2021, the Trust has contractual obligations totaling \$339,719 (December 31, 2020: \$421,255) due in less than one year, which includes all current liabilities noted within the statement of financial position and the unfunded mortgage, equity accounted and participating interests commitments (Notes 5, 6 and 7). For purposes of contractual obligations, no interest on the credit facility has been included as it is not practical to forecast the outstanding balance on the credit facility.

### ii) Interest Rate Risk

The Trust's objective of managing interest rate risk is to minimize the volatility of earnings. Management establishes floor rates for all variable rate mortgage investments to limit their exposure to interest rate risk. Management monitors the Trust's variable interest rates on an ongoing basis and assesses the impact of any changes on earnings. Management also routinely assesses the suitability of the Trust's current credit facilities, mortgage liabilities and terms. As at December 31, 2021, the Trust had mortgage investments, participating loans and warehouse agreements of \$138,875 (December 31, 2020: \$185,846) and a credit facility with a balance of \$nil (December 31, 2020: \$1,275) that bore interest at variables rates.

The Trust is subject to the risks associated with mortgage financing, including the risk that the interest rate on floating debt may rise before the long-term fixed-rate debt is arranged and that the mortgages and credit facilities will not be able to be refinanced on terms similar to those of the existing indebtedness.

	 -1%		+1%		%		
	Carrying Amount	In	come	Equity	Iı	ıcome	Equity
Financial assets							
Variable rate mortgage investments due to mature in a year	\$ 138,875	\$		_	\$	1,389	1,389
Financial liabilities							
Variable rate debt due to mature in a year	\$ _	\$	_	_	\$	_	_

As of December 31, 2021, variable rate mortgage investments were at their floor rate, a 1% decline in interest rates would have no impact on the Trust.

During the year ended December 31, 2021, the Trust purchased a short position in Canadian Government Bond futures realizing a gain on maturity of \$13,346. The gain realized upon maturity of the bond futures contracts was included within "Other Income and Expenses" on the statement of net income and comprehensive income.

### iii) Credit Risk

Tenant credit risk arises from the possibility that tenants and mortgage borrowers may default on their rent and mortgage obligations respectively to the Trust. The risk of credit loss is mitigated by leasing and credit policies. The Trust monitors its collection experience every month and ensures that a stringent policy is adopted to provide for all past due amounts that are doubtful of being collected. All residential accounts receivable balances written off are recognized in the consolidated statement of comprehensive income and subsequent recoveries of amounts previously written off are credited in the consolidated statement of comprehensive income. The Trust has considered the cash flow difficulties that may be experienced by tenants due to the impact of COVID-19 and the probability of default. The Trust continues to assist tenants on a case-by-case basis dependent upon need.

Investment credit risk is the possibility that a borrower under one of the mortgages comprising the investment portfolio, may be unable to honor their debt commitment as a result of a negative change in the borrower's financial position or market conditions that could result in a loss to the Trust. Any instability in the real estate sector or an adverse change in economic conditions in Canada could result in declines in the value of investment property securing the Corporation's investments. The Trust's maximum exposure to credit risk is represented by the mortgage investments, profit participation and warehouse loans. The Trust mitigates this risk by rigorously vetting all borrowers during the underwriting process, ensuring all new mortgage, participating investments and equity investments are approved by the investment committee before funding and actively monitoring the mortgage and other investments and initiating recovery procedures, in a timely manner, where required.

## iv) Currency Risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate due to changes in foreign exchange rates. The Trust is exposed to currency risk from an investment properties, equity accounted investments and mortgage investments that is denominated in US Dollars ("USD"). The Trust uses foreign currency futures contracts to economically hedge the variability of future earnings and cash flows caused by movements in foreign exchange rates. Under the terms of the foreign currency futures contracts, the Trust buys or sells a currency against another currency at a set price on a future date.

As at December 31, 2021, the Trust has a portion of its assets denominated in USD and has entered into currency derivatives to sell USD and reduce its exposure to foreign currency risk. As at December 31, 2021, the Trust has USD currency derivatives with an aggregate notional value of \$54,950 USD (December 31, 2020: \$38,000 USD) at a weighted average rate of \$0.79 and a weighted average maturity of April 14, 2022. As at December 31, 2021, the Trust estimates the fair value of the currency derivative to be in a liability position of \$569 CAD. During the year ended December 31, 2021, the Trust recognized a cumulative fair value gain of \$1,621 CAD (December 31, 2020: \$3,129) on currency derivatives, included in foreign currency loss on the statement of net income and comprehensive income.

The following schedule outlines the Trust's net exposure to USD:

For the period ended	Decen	nber 31, 2021 Dece	December 31, 2020	
Cash	\$	951 \$	6,951	
Equity accounted investments		82,964	98,196	
Total assets held in USD		83,915	105,147	
USD currency derivatives (notional value)		(54,950)	(38,000)	
Net exposure	\$	28,965 \$	67,147	

For the year-end December 31, 2021, a 1% change in the United States to Canadian Dollar exchange rate would have the following impact on net income and equity:

		-1%			1%		<u>/o</u>
	Carrying Amount	I	ncome	Equity	Inc	ome	Equity
Net US dollar exposure	\$ 28,965	\$	(290)	(290)	\$	290	290

# 24. Supplemental Cash Flow Information

The following table summarizes the movement in mortgages payable and credit facilities during the period:

	 <b>December 31, 2021</b>	December 31, 2020
Long-Term Debt		
Balance, beginning of period	\$ 1,181,833 \$	737,678
New or Refinanced	436,055	537,585
Assumed mortgages upon acquisition	87,220	13,801
Mortgage repayments	(31,955)	(23,371)
Mortgages discharged	(88,642)	(35,738)
Capitalized Financing Fees	(7,863)	(437)
Amortization of financing fees	1,613	1,602
Adjustment due to reclassification of mortgages payable to equity accounted investments	_	(49,287)
Balance, end of period	1,578,261	1,181,833
Credit Facilities		
Balance, beginning of period	\$ 1,275 \$	_
Credit Facility advances/(repayments)	(1,275)	1,275
Net, Credit Facilities	_	1,275
Balance, end of period	\$ 1,578,261 \$	1,183,108

# 25. Financial Information

The following financial information includes statements of financial position for Centurion Operating Trust and CREO Trust.

As at December 31, 2021	Centurion erating Trust	CREO Trust	Centurion Operating Entities	
Assets				
Investment properties	\$ 3,110,516 \$	_	\$ 3,110,516	
Equity accounted investments	158,630	73,851	232,481	
Participating loan interests	_	61,172	61,172	
Mortgage investments		129,225	129,225	
Receivable and other assets	80,313	_	80,313	
Cash	90,666	_	90,666	
Total Assets	\$ 3,440,125 \$	264,248	\$ 3,704,373	
Liabilities				
Mortgages payable and credit facilities	\$ 1,545,992 \$	_	\$ 1,545,992	
Accounts payable and other liabilities	29,523	_	29,523	
Total Liabilities	\$ 1,575,515 \$	_	\$ 1,575,515	
			_	
Non controlling interest	9,648	_	9,648	
Owners capital	1,854,962	264,248	2,119,210	
Total Liabilities & Capital	\$ 1,864,610 \$	264,248	\$ 2,128,858	

# 26. Subsequent Events

- a) Effective January 1, 2022, the Trust increased its annual distributions per Unit to \$0.84 from \$0.82 for the Class A Units and to \$1.04 from \$0.93 for the Class F Units.
- b) The Trust completed the acquisition of the two-thirds ownership in an apartment portfolio in Montreal, Quebec for \$633,333. The Portfolio comprises 30 newly constructed, multi-family properties totaling 3,677 rental units located throughout the Greater Montreal Area. As part of this acquisition, the Trust assumed mortgages of \$403,986, and the remaining amount was funded by \$200,000 from the credit line and the remaining in cash.
- c) On February 4, 2022, the Trust completed the acquisition of the first phase of two phases of Metro Scott Road for \$82,543. Consisting of 233 rental units, this is a newly constructed multi-residential property in Surrey, British Columbia. As part of this acquisition, the Trust assumed a mortgage of \$58,332, and the remaining portion was funded by cash.
- d) The Trust received a waiver from the Bank of Nova Scotia for the mortgage liability covenant breach at December 31, 2021.
- e) The Trust declared total distributions of approximately \$30,657, out of which \$13,264 were paid in cash.
- f) The Trust had redemptions of \$26,257.
- g) The Trust raised \$87,804 in capital.
- h) The warehouse facility balance has increased by \$5,500.

